



MARKET SURVEY

ITB NUMBER: **21-101465**
 PROJECT NAME: **Ready-Mix Concrete (Annual Contract With 2 Options To Renew)**
 DEPARTMENT: **PW-R&D** PREPARED BY: Michele L. Smith/Renee' Stevenson/Danette Barlow

COMPANY CONTACT PERSON	CONTACT #	NON-RESPONSE JUSTIFICATION	Bid in Future
Baldwin Pavin Co., Inc.	Mark A. Spence (770)425-9191 mspence@baldwin-paving.com	Will not attend LSBE meeting and not submitting a bid. Mark states they are an asphalt company.	No, states they would not be interested in future bids that deal with asphalt.
Crawford Enterprises, Inc. (LSBE)	Clarenton Crawford, (770)310-4769 Christina Crawford ccrawfo.88@gmail.com	Will not attend LSBE meeting and not submitting a bid. No reason provided. –	Perhaps
A & D Concrete LLC	(706)734-7532 Billy Bambill kb072009@hotmail.com	03/24/22 12:12 p.m.: Spoke to Billy Bambill and he states that it would be too far to travel because they are located in North Georgia.	No, they will not be interested in future projects due to the distance

Summary:

This solicitation was extended twice (2) per Addenda 1 and 2; the latter added 1 additional LSBE meeting; total 3 meetings (Dec. 29, 2021, Jan. 5 and Jan. 19, 2022). Five qualified potential bidders (4-Primes, 1-Sub) attended the mandatory LSBE meetings. The market response was average. Market Survey yielded reasons for no bid as inability to supply concrete, far distance, and no specific reason. Market Research included emails and phone calls to generate additional interest. Solicitation was posted via Oracle and GPR.