

Cost Analysis for purchasing off the competitively let The Interlocal Purchasing System (TIPS) Contract # 230105 Technology Solutions, Products and Services

Use of this Cooperative Agreement will allow for a reduction in the purchase of the following:

<u>MGT Impact Solutions Managed Security Services Product</u>	<u>Term</u>	<u>Market/List Price</u>	<u>Quote Price</u>	<u>County Savings</u>	<u>Discount %</u>
CPE-SIEM	9/30/2026 -9/29/2029	\$18,000.00	\$11,700.00	\$6,300.00	32%
M-IVM	9/30/2026 -9/29/2029	\$1,080,000.00	\$734,400.00	\$345,600.00	32%
M-XDR- COMPLETE	9/30/2026 -9/29/2029	\$1,485,000.00	\$1,009,800.00	\$475,200.00	32%
Totals	9/30/2026 -9/29/2029	\$2,583,000.00	\$1,755,900.00	\$827,100.00	32%

Notes:

1. Per MGT's quote # Q-41062, the County is receiving a 32% discount off list price instead of the 18% mentioned on the TIPS pricing form for this contract for our proposed three (3) year term.
2. The total savings for the purchase of these services is \$827,100.00.