

9/8/2017

MARKET SURVEY

1

ITB Number: 17-100865 **Agent:** Randy Webb
Project Name: Helicopter Maintenance and Repair Service (Annual Contract with 2 Options to Renew)

Prepared By: Randy Webb

| Company | Contact # | Contact Person | Did they show interest? Yes/No | New Contact/Address Information | Non-Response Justification |
|-----------------------------|--|-----------------------|---------------------------------------|--|---|
| Prime Industries, Inc. | 770-632-1851 | Shannon Lyon Pacheco | Yes | Shannon Lyon Pacheco Slyon@primeindustriesusa.com | Given the large scope of vendors given the tender, we just did not think there would be an opportunity for us. |
| Precision Aviation Services | 770-486-6061 | Mark Tyler | Yes | Mark Tyler mt Tyler@pas-pag.com | Precision Aviation Services planned to participate, but the President of the company said not to. He did not feel that it would be an efficient use of the company's time because they've tried hard in the past to no avail. |
| Results Summary | Only three vendors met the requirements for ITB 17-100865: Rotor Resources, Prime Industries, and Precision Aviation Services. | | | | |