



EXECUTABLE QUOTE

Axon Enterprise, Inc.  
17800 N 85th St, Scottsdale, Arizona 85255, United States  
Domestic: (800) 978-2737 | International: +1.800.978.2737  
VAT: 86-0741227

Q-688283-45909JS	Account Number: <b>109485</b>
Issued: <b>09/09/2025</b>	Payment Terms: <b>N30</b>
Quote Expiration: <b>11/15/2025</b>	Mode of Delivery: <b>UPS-GND</b>

Customer Details

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
2484 Bruce St Lithonia GA 30058-7380 USA	<b>Dekalb County Police Dept.- GA</b> 1300 Commerce Dr Decatur GA 30030-3222 USA	<b>Jeff Goolsby</b> Phone: +1 4808610624 Email: jgoolsby@axon.com	<b>William Wallace</b> Phone: Email: wlwallace@dekalbcountyga.gov
FULFILLMENT COORDINATOR	DEPLOYMENT SERVICES COORDINATOR		

Quote Summary

Program Length	<b>120 Months</b>
Hardware Price	<b>\$4,761,804.10</b>
Software Price	<b>\$1,896,202.92</b>
Services Price	<b>\$568,290.50</b>
Warranty Price	<b>\$596,897.40</b>
Transfer Balance	<b>(\$63,190.40)</b>
Total	<b>\$7,760,004.52</b>
Estimated Total w/ Taxes	<b>\$7,890,769.60</b>

Discount Summary

Average Savings Per Year	<b>\$183,715.25</b>
Total Savings	<b>\$1,837,152.54</b>

**Summary Pricing for Term**

Item	Description	Qty	Term	Subtotal	Tax	Total
<b>Program</b>						
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1		(\$63,190.40)	\$0.00	(\$63,190.40)
C00023	BUNDLE - TASER 10 CERTIFICATION PRO 10YR	550	120	\$8,054,698.86	\$0.00	\$8,054,698.86
<b>A la Carte Hardware</b>						
100396	AXON TASER 10 - MAGAZINE - INERT RED	8		\$0.00	\$0.00	\$0.00
100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	14		\$0.00	\$0.00	\$0.00
101757	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE V2	12		\$0.00	\$0.00	\$0.00
100401	AXON TASER 10 - CARTRIDGE - INERT	270		\$0.00	\$0.00	\$0.00
<b>A la Carte Services</b>						
85150	AXON TASER - PSO - CEW ADD-ON	1		\$4,000.00	\$0.00	\$4,000.00
101267	AXON VR - PSO - FULL INSTALLATION	1		\$12,000.00	\$0.00	\$12,000.00
85147	AXON TASER - PSO - STARTER	1		\$14,000.00	\$0.00	\$14,000.00
			<b>Total</b>	<b>\$8,021,508.46</b>	<b>\$0.00</b>	<b>\$8,021,508.46</b>

## Invoice Plan

### Dec 2025

Invoice Plan	Item	Description	QTY	Subtotal	Tax	Total
Annual Payment 1	C00023	BUNDLE - TASER 10 CERTIFICATION PRO 10YR	550	\$714,978.00	\$0.00	\$714,978.00
Upfront Items	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	14	\$0.00	\$0.00	\$0.00
Upfront Items	100396	AXON TASER 10 - MAGAZINE - INERT RED	8	\$0.00	\$0.00	\$0.00
Upfront Items	100401	AXON TASER 10 - CARTRIDGE - INERT	270	\$0.00	\$0.00	\$0.00
Upfront Items	101267	AXON VR - PSO - FULL INSTALLATION	1	\$12,000.00	\$0.00	\$12,000.00
Upfront Items	101757	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE V2	12	\$0.00	\$0.00	\$0.00
Upfront Items	85147	AXON TASER - PSO - STARTER	1	\$14,000.00	\$0.00	\$14,000.00
Upfront Items	85150	AXON TASER - PSO - CEW ADD-ON	1	\$4,000.00	\$0.00	\$4,000.00
Invoice Upon Fulfillment	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$63,190.40)	\$0.00	(\$63,190.40)
			<b>Total</b>	<b>\$681,787.60</b>	<b>\$0.00</b>	<b>\$681,787.60</b>

## Invoice Plan

### Dec 2026

Invoice Plan	Item	Description	QTY	Subtotal	Tax	Total
Annual Payment 2	C00023	BUNDLE - TASER 10 CERTIFICATION PRO 10YR	550	\$714,978.00	\$0.00	\$714,978.00
			<b>Total</b>	<b>\$714,978.00</b>	<b>\$0.00</b>	<b>\$714,978.00</b>

## Invoice Plan

### Dec 2027

Invoice Plan	Item	Description	QTY	Subtotal	Tax	Total
Annual Payment 3	C00023	BUNDLE - TASER 10 CERTIFICATION PRO 10YR	550	\$714,978.00	\$0.00	\$714,978.00
			<b>Total</b>	<b>\$714,978.00</b>	<b>\$0.00</b>	<b>\$714,978.00</b>

## Invoice Plan

### Dec 2028

Invoice Plan	Item	Description	QTY	Subtotal	Tax	Total
Annual Payment 4	C00023	BUNDLE - TASER 10 CERTIFICATION PRO 10YR	550	\$714,978.00	\$0.00	\$714,978.00
			<b>Total</b>	<b>\$714,978.00</b>	<b>\$0.00</b>	<b>\$714,978.00</b>

## Invoice Plan

### Dec 2029

Invoice Plan	Item	Description	QTY	Subtotal	Tax	Total
Annual Payment 5	C00023	BUNDLE - TASER 10 CERTIFICATION PRO 10YR	550	\$714,978.00	\$0.00	\$714,978.00
			<b>Total</b>	<b>\$714,978.00</b>	<b>\$0.00</b>	<b>\$714,978.00</b>

## Invoice Plan

### Dec 2030

Invoice Plan	Item	Description	QTY	Subtotal	Tax	Total
Annual Payment 6	C00023	BUNDLE - TASER 10 CERTIFICATION PRO 10YR	550	\$869,814.00	\$0.00	\$869,814.00
			<b>Total</b>	<b>\$869,814.00</b>	<b>\$0.00</b>	<b>\$869,814.00</b>

**Invoice Plan****Dec 2031**

Invoice Plan	Item	Description	QTY	Subtotal	Tax	Total
Annual Payment 7	C00023	BUNDLE - TASER 10 CERTIFICATION PRO 10YR	550	\$869,814.00	\$0.00	\$869,814.00
			<b>Total</b>	<b>\$869,814.00</b>	<b>\$0.00</b>	<b>\$869,814.00</b>

**Invoice Plan****Dec 2032**

Invoice Plan	Item	Description	QTY	Subtotal	Tax	Total
Annual Payment 8	C00023	BUNDLE - TASER 10 CERTIFICATION PRO 10YR	550	\$869,814.00	\$0.00	\$869,814.00
			<b>Total</b>	<b>\$869,814.00</b>	<b>\$0.00</b>	<b>\$869,814.00</b>

**Invoice Plan****Dec 2033**

Invoice Plan	Item	Description	QTY	Subtotal	Tax	Total
Annual Payment 9	C00023	BUNDLE - TASER 10 CERTIFICATION PRO 10YR	550	\$869,814.00	\$0.00	\$869,814.00
			<b>Total</b>	<b>\$869,814.00</b>	<b>\$0.00</b>	<b>\$869,814.00</b>

**Invoice Plan****Dec 2034**

Invoice Plan	Item	Description	QTY	Subtotal	Tax	Total
Annual Payment 10	C00023	BUNDLE - TASER 10 CERTIFICATION PRO 10YR	550	\$869,814.00	\$0.00	\$869,814.00
			<b>Total</b>	<b>\$869,814.00</b>	<b>\$0.00</b>	<b>\$869,814.00</b>

**ERROR!!! Payment Total is not equal to Pricing Total**

**Payment Summary**

Date	Subtotal	Tax	Total
Dec 2025	\$681,787.60	\$0.00	\$681,787.60
Dec 2026	\$714,978.00	\$0.00	\$714,978.00
Dec 2027	\$714,978.00	\$0.00	\$714,978.00
Dec 2028	\$714,978.00	\$0.00	\$714,978.00
Dec 2029	\$714,978.00	\$0.00	\$714,978.00
Dec 2030	\$869,814.00	\$0.00	\$869,814.00
Dec 2031	\$869,814.00	\$0.00	\$869,814.00
Dec 2032	\$869,814.00	\$0.00	\$869,814.00
Dec 2033	\$869,814.00	\$0.00	\$869,814.00
Dec 2034	\$869,814.00	\$0.00	\$869,814.00
<b>Total</b>	<b>\$7,890,769.60</b>	<b>\$0.00</b>	<b>\$7,890,769.60</b>

Please send your Purchase Orders/Delivery Orders to [arinquies@axon.com](mailto:arinquies@axon.com)

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit it prior to invoicing.**



## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### Order Fulfillment Terms:

You acknowledge that the finalization of estimated shipping dates and addresses, service dates, and Line Item level details, where applicable, will occur at the time of order management. These details will be mutually agreed upon by both parties and finalized before order fulfillment to accommodate any necessary adjustments that need to be made. The contract start date will be 30 days from the shipping date. The finalized details will be shared with the customer through the Order Confirmation from via email provided by the customer. Please reach out to [ordervalidation@axon.com](mailto:ordervalidation@axon.com) with any questions.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

## Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-310088, Q-328708, Q-361205, Q-392100, Q-419803, Q-617987

Agency is terminating those contracts effective 1/1/2026 Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Net Transfer Credit of -\$63,190.40

Any credits contained in this quote are contingent upon payment in full of the following amounts:

Q-310088 - Pending - 6/1/2025 - \$672,000.00

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Signature

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Date Signed

9/9/2025