

## Stephen R. "Steve" Bradshaw

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STEADY. EXPERIECED. LEADERSHIP.

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### PUBLIC SERVANT (4 YEARS)

#### DeKalb County (GA) Commissioner (2017 – Present)

Represents a constituency or **150,000 people**. One of seven commissioners. Exercises oversight of an operating budget of **\$1.3 billion**.

- *Presiding Officer (Chairman) of the Board, 2020 – Present.*
- *Improved lines of communication with the County Chief Executive Officer.*
- *Collaborated to turn a **\$24 million** structural deficit into a **\$110 million** rainy day fund.*
- *Improved lines of communication with the Georgia General Assembly.*
- *Chairman of the Business Sub Committee of the COVID 19 Strategic Task Force.*
- *Deputy Presiding Officer (Vice Chairman) of the Board, 2018 and 2019.*
- *Chairman of the Public Works and Infrastructure Committee, 2019.*
- *Oversaw approval of purchasing contracts of over **\$299 million**.*
- *Executed Independent Internal Audit procedures that saved taxpayers over **\$14 million**.*
- *Chairman of the County Operations Committee, 2017 and 2018.*
- *Member of the Planning, Economic Development and Community Services Committee, 2017 – Present.*
- *Improved lines of communication with the city mayors in my district.*
- *Secured **\$7.8 million** to construct a Senior Center in my district.*
- *Allocated **\$4 million** for libraries in my district.*
- *Allocated **\$2.3 million** for parks in my district.*
- *Allocated **\$230k** for economic development studies for the primary commercial corridor in my district.*
- *Managed my district office allocation at 20% – 27% under budget every year in office.*

### POLITICAL CANDIDATE (1 YEAR)

#### Candidate for DeKalb County (GA) Commissioner (2015 – 2016)

- *Won my general election race with **89%** of the vote.*
- *Won my primary runoff election against the incumbent with **74%** of vote.*
- *Raised over **\$100k** in campaign contributions.*

## **CORPORATE BUSINESS DEVELOPMENT EXECUTIVE (14 YEARS)**

**Multiple sales and sales management roles spanning local, regional and national clients (1997 - 2008, 2012 – 2015).**

Negotiated, closed and managed client engagements ranging from \$1 million to \$15 million. Job titles and employers included:

- *Business Development Manager at Delta Global Staffing (2014 – 2015)*
- *Account Manager at Briggs Equipment (2012)*
- *National Director for On Site Development at LINK Staffing Services (2006 – 2008)*
- *Regional Sales Director at CLP Resources (2005 – 2006)*
- *National Accounts Director at Spherion (1997 – 2004)*

## **ENTREPRENEUR (3 YEARS)**

**Author and Publisher Night Flight Press LLC (2010 – 2013)**

Start up formed to publish a book on my experience in the First Persian Gulf War ([www.deardianebook.com](http://www.deardianebook.com)).

- *Achieved placement in Barnes and Noble bookstores.*
- *Planned and managed a 41 venue speaking tour in support of the book.*

## **FEDERAL GOVERNMENT CONTRACTOR (3 YEARS)**

**Center for Disease Control and Prevention (2009 – 2011 and 2013)**

Operations lead for a 24/7 operations center responsible for the nationwide distribution of a critical antiviral drug. Additionally, responsible for the accurate issuance of facility access card for organizational employees.

- *Achieved an excellent on time delivery record.*
- *Achieved an excellent issuance accuracy record.*

## **ACADEMIC (3 YEARS)**

**Adjunct Professor (Part Time Instructor) at Georgia State University (2008 – 2011).**

Successfully taught both graduate and undergraduate students in the Andrew Young School of Policy Studies. Consistently achieved excellent course evaluations. Classes included:

- *Organizational Culture and Leadership*
- *Critical Policy Issues*
- *Human Resources Management*
- *Public Service and Democracy*

## **CORPORATE OPERATIONS MANAGER (4 YEARS)**

### **John H. Harland Company (1993 – 1997)**

Worked in a production facility consisting of over 200 employees in a three-shift operating environment with annual sales of over \$20 million. Job titles included:

- *Assistant Plant Manager*
- *3<sup>rd</sup> Shift Production Manager*
- *Management Trainee*

## **SOLDIER (7 YEARS)**

### **United States Army Officer achieving the rank of Captain (1986 – 1993)**

Served in various line and staff positions in both domestic and overseas assignments to include service during the First Persian Gulf War. Formally trained as a tank commander. Job titles included:

- *Leadership Instructor at the U.S. Army Officer Candidate School.*
- *Battalion Personnel Officer*
- *Company Executive Officer*
- *Battalion Liaison Officer*
- *Platoon Leader*

## **EDUCATION**

**Masters in Public Administration**

Georgia State University

**Bachelor of General Studies (Business Concentration)**

Armstrong State University