



RFP No. 17-500471
 Federal Legislative Lobbying Services

Cumulative Score Report

Opening: April 10, 2018
 Agent: Charles N. Smith

Criteria		Max Points Available	Vendors		
			Dentons US LLP	Smith Dawson and Andrews	Pine Street Strategies
Technical Approach		20	19.0	18.0	16.4
Project Management		20	18.0	16.4	13.2
Personnel		15	14.0	13.4	11.2
Organization Qualifications		15	13.4	11.6	8.4
References		5	5.0	5.0	5.0
Financial		5	5.0	5.0	0.0
Cost		10	10.0	8.6	6.1
DeKalb First Ordinance Participation	Utilizes a LSBE DeKalb	10	2.0	5.0	2.0
	Utilizes a LSBE MSA	5			
	Made a Good Faith Effort to obtain LSBE	2			
Interview (Bonus Points)		10	10	8	3
Total Points		110	96	91	65

Number of Notifications Sent: 12
 Number of Responses Received: 3

Recommend award to the highest scoring proposal
 Dentons US LLP, 303 Peachtree Street, NE, Suite 5300, Atlanta, GA 30308