



This letter is to confirm that Lexipol is a sole source product and provider of Lexipol's risk management tools for public safety organizations. The Lexipol subscription service is purchased by public safety organizations directly from Lexipol, LLC.

Lexipol provides state-specific, customized policy and training solutions through a proprietary hosted application service. The comprehensive Lexipol copyrighted content and proprietary services are not available through any other public or private resources or organizations.

The program is unique in several ways. No other company or system offers policy and risk management tools coupled with context-sensitive training in one integrated package.

The Lexipol Policies and Training subscription features copyrighted policy manual content, document management, copyrighted training content and testing, all provided through a proprietary web-based platform. The service includes:

- a) Legal and best practice policy updates integrated into content via web-based tools.
- b) Daily Training Bulletins (DTBs) linked to the customer's policy, featuring online and real-time testing modules. DTBs are based on realistic scenarios and written by experienced public safety personnel.
- c) Electronic acknowledgement (signature) of policies, policy updates and Daily Training Bulletins. Policy acknowledgement records and training completion records are provided through the system's integrated reporting feature.
- d) Ability for agencies to create and edit policy and training content via proprietary online tools, thus reducing policy development time and associated costs significantly.

Therefore, based on the foregoing, Lexipol is the only source for the services required by your department.

If you have any questions or need assistance, please feel free to contact me. Your favorable consideration of this matter is appreciated.

Sincerely,

*Michael Renoux*

Michael Renoux  
Director, Contracts