

MARKET SURVEY

ITB Number: 2025-033-ITB

Project Name: Water & Wastewater Laboratory Analytical

Agent: Tiffany Reid

Department: Watershed Management

Prepared By: Tiffany Reid

Company	Contact Method	Contact Person	Received bid invitation? Yes/No	Non-Response Justification	Bid in Future
EMSL Analytical, Inc.	dconcordia@EMSL.com	Damian Concordia	Yes	Vendor states that there were items they were going to “no bid” on and per the answers in the addendum, the County was looking for a contractor able to bid on all of the items.	Yes
Engineered Machine Products, Inc.	906-789-7497	Autumn Pifke	Yes	Vendor expressed after reading the scope their company is unable to provide the services requested.	Yes
Enthalpy Analytical	804-682-0331	Michelle Hill	Yes	Vendor states they decided not to bid because they are not local enough to provide the lab results within the allotted timeframe needed for this project.	Yes
Filterbuy Incorporated	213-915-8146	Chelsea Gayden	Yes	Vendor expressed after reading the scope their company is not a good fit for the project.	Yes
					Yes

Summary: Vendors expressed they did not submit bids due to an inability to provide specific services identified in the scope of services. However, the vendors have expressed interest in future bidding opportunities with DeKalb County, GA.