

Public Notice of Proposed Award of Sole Source Procurement

Section A – Description of Proposed Sole Source Procurement

Description of Supplies/Services: DeKalb County seeks the Genesis Rescue Vehicle Extrication and Rescue Tool for Purchase, Annual Service and Repair.

Demonstration of Contractor’s Unique Qualifications: Rescue Systems Unlimited is the sole seller/distributor and certified and authorized by the manufacturer for the Genesis Rescue Vehicle Extrication and Rescue Tools for Purchase, Annual Service and Repair. They also have mobile field servicing capability for repairs. Tools and service are in accordance to the NFPA 1936 Standard.

Section B – To Be Completed by the Department of Purchasing and Contracting

Market Survey Results

Date Public Notice posted on website: June 22, 2021

Date Public Notice closed: June 28, 2021

Review of Offers

Were any offers received (Yes/No): No

Number of offers received: 0

Responders: 0

Purchasing Agent review and recommendation:

Rescue Systems Unlimited, LLC has been a registered vendor with the County since 2015. Spend to date \$343,602.56. Vendor registered and active with the Florida Secretary of State since 3-31-2015.

Rescue Systems Unlimited LLC is the sole supplier/distributor, for products manufactured by Genesis Rescue Systems, Genesis Air Lifting Bags, Kodiak struts and Quik-Kut Air Hammers in Florida and Georgia. They are solely responsible for all sales, service and training in Florida, South Alabama, Mississippi and Georgia.

DCFR field tested (attached) all tools by all manufactures (Amkus, Hurst and Holmattro) and the Genesis brand yielded the highest rankings when evaluated for performance, use/handling, cost, warranty and repair. Each manufacturer’s respective tool is differentiated by its manufacturing method, for triggers for activation, cutting potential and spreading strength performance. Genesis offers a lifetime warranty unlike the other manufacturers. DCFR currently uses existing Genesis tools and prefers to retain a standardized inventory which will yield more efficient staff safety training, familiarity and prevention of bodily harm/dismemberment when executing lifesaving tactics facilitated by this dangerous tool.



Jul 22, 2021

Agent Signature

Date



Jul 25, 2021

Procurement Manager Signature

Date



Department of Purchasing and Contracting NON-COMPETITIVE PROCUREMENT REQUEST FORM

Requesting Department: Fire Rescue Services
 Department Contact Person: Deputy Chief Jason Smith Telephone: 678 406-7741
 Email: jgsmith@dekalbcountyga.gov

Requisition Number: _____ Suggested Supplier: Rescue Systems Unlimited
 Estimated Amount of Purchase: \$ 186,700.00
 Detailed Description of the Goods or Services to be purchased: Vehicle extrication rescue tools and annual service and maintenance.

Emergency (For Emergency Requests, Please check this box and answer all questions below.)

1. Date and Time of Emergency Occurrence: _____

2. Please state the nature of the emergency posing a risk to public health, welfare, safety or resources:

3. State how the Estimated Amount was determined to be Fair and Reasonable (attach supporting documentation):

Sole Source (Please check box and answer all of the following completely.)

1. Provide an explanation why the product, service or supplier requested is the only method that can satisfy the requirements. Please explain why alternatives are unacceptable. Be specific with regard to specification, features, characteristics, requirements, capabilities and compatibility. (Attach additional documents, if necessary):

Rescue Systems Unlimited is the sole authorized seller / distributor of Genesis Rescue Systems products. The tools can be purchased through other vendors but they will ultimately be purchased from Rescue Systems Unlimited, marked up, and resold to DeKalb County.

2. Will this purchase obligate us to a particular vendor for future purchases? (Either in terms of maintenance that only this vendor will be able to perform and/or if we purchase this item, will we need more "like" items in the future to match this one?) Explain in detail.

Yes, rescue tools require regular service and maintenance. Rescue Systems Unlimited is the only certified service and repair company for Genesis Rescue Tools.

3. Explain the impact to the County or Public if this request is not approved.

Without these tools (JAWS of Life) fire rescue will not be able to removed severely injured patients from entangled motor vehicle crashes.

I hereby request that this non-competitive procurement request be approved for the purchase of the above stated work, material, equipment, commodity, or service.

Department Director (Typed/Printed Name) D.D. Fullum Signature:  Date: 06/17/21

Do Not Write Below – for the Department of Purchasing and Contracting Use Only

Procurement Agent (Typed/Printed Name) Michele Smith Signature:  Date: Jul 22, 2021

Procurement Manager (Typed/Printed Name) Delois Robinson Signature: _____ Date: Jul 25, 2021

Approved Not Approved

Signature: Cathryn Horner, Cathryn G. Horner, CPPB, CPO
 Director, Department of Purchasing and Contracting Date: Jul 26, 2021

Print Form



Quote

Date	Quote #
8/2/21	21-536

Name / Address
DEKALB COUNTY FIRE RESCUE 4380 MEMORIAL DRIVE SUITE 500 DECATUR, GA. 30032

Rescue Systems Unlimited
2924 Crescent Dr. Unit A
Tallahassee, Fl. 32301

Luther McClellan
850.698.2457
Luther@Rescuesystemsunlimited.com

Terms
Net 30

Item	Description	Qty	Cost	Total
S.ART.108.251.8	S44-SL SPREADER W/OSC	1	8,115.00	8,115.00
C365.ART.105.048.4	C365 CUTTER W/OSC	1	9,235.00	9,235.00
C.ART.593.113.4	17C BRUTE VARIO COMBI TOOL W/OSC	1	7,995.00	7,995.00
R.ART.593.414.1	19-52 XL 3 STAGE TELESCOPIC RAM W/OSC	1	9,345.00	9,345.00
R.ART.105.014.9	21"-46" TELESCOPIC RAM W/OSC	1	6,305.00	6,305.00
R.ART.105.004.1	26-59 TELESCOPIC RAM W/OSC	1	6,545.00	6,545.00
R31.ART.031.900.1	31" PUSH-PULL RAM W/OSC	1	3,685.00	3,685.00
P.ART.593.508.1	6.5 HONDA OUTLAW PUMP W/OSC	1	9,200.00	9,200.00
EFS44SL3.ART.109.370.3	EForce 3.0 S44-SL3 (24") W/BATTERY	1	13,975.00	13,975.00
EFS49SL3.ART.109.173.6	EFORCE 3.0 S49 SL-3 (28") W/BATTERY	1	12,989.00	12,989.00
EFCALL9.ART.109.351.0	EFORCE ALL 9 3.0 W/BATTERY	1	14,820.00	14,820.00
EFC236.ART.109.351.4S	C236-SL3 EFORCE 3.0 STANDARD BLADES W/BATTERY	1	12,840.00	12,840.00
EFC165.ART.109.856.5	EFORCE SL-3 C165 CUTTER W/BATTERY	1	12,950.00	12,950.00
EFC236.ART.182.260.8	C236/C236-SL/C236-SL2 STANDARD BLADE	1	1,940.00	1,940.00
EFC17SL3.ART.109.261.1	17C-SL-3 EFORCE 3.0 W/BRUTE TIPS (ART.386.732..3) W/BATTERY	1	13,800.00	13,800.00
EFR22-54SL3.ART.107.834.2	22"-54" TELESCOPIC RAM EFORCE 3.0 W/BATTERY	1	12,830.00	12,830.00
EFR31SL3.ART.031.901.2	31" PUSH PULL RAM EFORCE 3.0 W/BATTERY	1	11,380.00	11,380.00
EFM28.ART105.375.5	M28 MILWAUKEE 28V 5 AH BATTERY	1	210.00	210.00
K.ART.500.100.1	KODIAK STRUT KIT	1	2,270.00	2,270.00
K.ART.500.103.3	KODIAK TRI STRUT KIT	1	3,630.00	3,630.00
K.ART.107.841.8	STAB-FAST ALU DELUXE KIT 3 STRUTS	1	6,266.00	6,266.00
K.ART.510.300.0	STAB-FAST XL KIT STRUTS	1	5,780.00	5,780.00
SERVICE.861.275	YEARLY SERVICE ON SET OF GENESIS EXTRICATION TOOLS. (per set)	1	595.00	595.00

Total	\$186,700.00
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GENESIS
RESCUE SYSTEMS

Genesis Rescue Systems
2780 Culver Ave.
Kettering, Ohio 45429
Phone: 937.293.6240
Fax: 937.293.7049

July 27, 2021

DeKalb County, Georgia
Director of Purchasing and Contracting
Maloo Administration Building
1300 Commerce Drive, 2nd Floor
Decatur, Georgia 30030

Gentlemen,

Rescue Systems Unlimited LLC is the sole supplier/distributor, for products manufactured by Genesis Rescue Systems, Milwaukee 28V 5Ah battery, Genesis Air Lifting Bags, Kodiak struts and Quik-Kut Air Hammers in Florida and Georgia. They are solely responsible for all sales, service and training in Florida, South Alabama, Mississippi and Georgia. If you have any questions, or if I can be of any further assistance, please feel free to contact me.

Sincerely,

Richard S. Michalo
President
Genesis Rescue Systems