

# MARKET SURVEY

**Solicitation Number:** 2025-165

**Agent:** Toneya B. Dawson

**Project Name:** Memorial Drive Corridor Branding Sign Fabrication & Gateway Feature Implementation (One-Time Buy)

**Department:** Community Development

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**Prepared By:** Toneya B. Dawson

<b>Company</b>	<b>Contact #</b>	<b>Receive ITB? Yes/No</b>	<b>Non-Response Justification</b>	<b>Bid in Future</b>
Blink Signs	Syed nabi Bux Shah <a href="mailto:Syed.jilani@blinksigns.com">Syed.jilani@blinksigns.com</a>	Yes	We did not bid on this project because we felt we might not be able to fulfill the city's "Local Small Business Enterprises (LSBEs) Participation requirements.	Yes
Knight Sign Industries	Stephanie Rogers <a href="mailto:srogers@knightsign.com">srogers@knightsign.com</a>	Yes	We decided to decline this opportunity, primarily due to the preferred local vendor clause and a misalignment between the SOW and workload at the time of the bid.	Yes
Engineered Machine Products, Inc.	Autum Pifke <a href="mailto:escadvpos@emp-corp.com">escadvpos@emp-corp.com</a>	Yes	We do not offer the products or services sought	No Response
SSC Signs & Lighting	Chris Meurett <a href="mailto:cmeurett@sscsigns.com">cmeurett@sscsigns.com</a>	Yes	No response was received	No Response

**Summary:**

On January 7, 2026, Blink Signs, a potential bidder referenced above, attended the Mandatory LSBE meeting for this solicitation. On December 31, 2025, Knight Industries & SSC Signs & Lighting, potential bidders referenced above, attended the Mandatory LSBE meeting for this solicitation. Engineered Machine Products, Inc. did not attend either of the mandatory LSBE meetings. Blink Signs did not feel that they would be able to fulfill the County's LSBE participation requirement. Knight Sign Industries did not bid due to the preferred local vendor clause and a misalignment between the SOW and workload at the time of the bid. Engineered Machine Products advised that they do not offer the products bring sought. SSC Signs & Lightning did not respond when we attempted to make contact.