

Cost Analysis

**Motorola Solutions, Inc.
APX 900 7/800 MHZ MODEL 2-Way Radios
SWC No. 99999-SPD-NVPWA06913-0004**



By utilizing this contract, the County is saving \$68,769.00 with a total overall percentage savings discount of 25.58%. It is recommended approval for the use of this contract to avoid adversely impacting continuity of operations throughout the County.

PART NUMBER	DESCRIPTION	QTY	UNIT LIST PRICE	UOM	EXTENDED LIST PRICE	COUNTY'S COST	COUNTY'S EXTENDED COST	DIFF BETWEEN EXTENDED COST AND EXTENDED LIST PRICE	DELTA
H92UCF9PW6AN	APX 900 7/800 MHZ MODEL 2 PORTABLE	75	\$1,725.00	EA	\$129,375.00	\$1,259.25	\$94,443.75	-\$34,931.25	
Q667BB	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY).	75	\$0.00	EA	\$0.00	\$0.00	\$0.00	\$0.00	No Change
QA04096AA	ENH: P25 TRUNKING	75	\$1,070.00	EA	\$80,250.00	\$781.10	\$58,582.50	-\$21,667.50	
H869CQ	ADD: MULTIKEY	75	\$75.00	EA	\$5,625.00	\$54.75	\$4,106.25	-\$1,518.75	
QA00580AF	ADD: TDMA OPERATION	75	\$450.00	EA	\$33,750.00	\$328.50	\$24,637.50	-\$9,112.50	
H885BK	ADD: 3Y ESSENTIAL SERVICE	75	\$95.00	EA	\$7,125.00	\$95.00	\$7,125.00	\$0.00	No Change
Standalone Items		75	\$0.00	EA	\$0.00	\$0.00	\$0.00	\$0.00	
	Programming	75	\$92.86	EA	\$6,964.50	\$92.86	\$6,964.50	\$0.00	No Change
PMPN4174A	CHGR DESKTOP SINGLE UNIT IMPRES, US/NA.	75	\$76.00	EA	\$5,700.00	\$55.48	\$4,161.00	-\$1,539.00	
	Volume Incentive (expires Feb 25, 2022)						-\$15,000.00		
Extended Totals					\$268,789.50		\$185,020.50		
Extended List Price and Extended Cost Difference = Total Cost Savings								-\$68,769.00	
Overall Percentage Savings								-25.58%	