

AGENDA NOTES

Solicitation Name and Number	Law Enforcement Accessories (Annual Contract with 2 Options to Renew) ITB No. 16-100737																										
Procurement Technician	Jenifer Chapital																										
Vendor(s) agree to renew under the same terms and conditions	Yes – Dana Safety Supply - No Price Increase Yes – Galls, LLC – No Price Increase Yes – GT Distributors, Inc. – Price Increase Yes - Proforce Law Enforcement - No Price Increase Yes – Smyrna Police Distributors – Price Increase																										
Solicitation Name, Number and Contract Number of Expiring/Expired Contract (If no previous contract, please indicate N/A)	Law Enforcement Accessories (Annual Contract with 2 Options to Renew) ITB No. 16-100794 CPA No.: 1052959 - Dana Safety Supply CPA No.: 1053036 - Galls, LLC CPA No.: 1053037 - GT Distributors, Inc CPA No.: 1053041 - Proforce Law Enforcement CPA No.: 1053043 - Smyrna Police Distributors																										
Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)	<table border="0"> <tr> <td>Total Award:</td> <td align="right">\$167,000.00</td> </tr> <tr> <td>Initial Award:</td> <td align="right">\$66,000.00</td> </tr> <tr> <td>CPA No.: 1052959 – Dana Safety Supply</td> <td align="right">\$6,100.00</td> </tr> <tr> <td>CPA No.: 1053036 – Galls, LLC</td> <td align="right">\$7,000.00</td> </tr> <tr> <td>CPA No.: 1053037 – GT Distributors, Inc.</td> <td align="right">\$9,900.00</td> </tr> <tr> <td>CPA No.: 1053041 – Proforce Law Enforcement</td> <td align="right">\$6,000.00</td> </tr> <tr> <td>CPA No.: 1053043 – Smyrna Police Distributors</td> <td align="right">\$37,000.00</td> </tr> <tr> <td> 1st Renewal:</td> <td align="right"> \$101,000.00</td> </tr> <tr> <td>CPA No.: 1052959 – Dana Safety Supply</td> <td align="right">\$26,000.00</td> </tr> <tr> <td>CPA No.: 1053036 – Galls, LLC</td> <td align="right">\$8,000.00</td> </tr> <tr> <td>CPA No.: 1053037 – GT Distributors, Inc.</td> <td align="right">\$29,500.00</td> </tr> <tr> <td>CPA No.: 1053041 – Proforce Law Enforcement</td> <td align="right">\$7,000.00</td> </tr> <tr> <td>CPA No.: 1053043 – Smyrna Police Distributors</td> <td align="right">\$30,500.00</td> </tr> </table>	Total Award:	\$167,000.00	Initial Award:	\$66,000.00	CPA No.: 1052959 – Dana Safety Supply	\$6,100.00	CPA No.: 1053036 – Galls, LLC	\$7,000.00	CPA No.: 1053037 – GT Distributors, Inc.	\$9,900.00	CPA No.: 1053041 – Proforce Law Enforcement	\$6,000.00	CPA No.: 1053043 – Smyrna Police Distributors	\$37,000.00	 1st Renewal:	 \$101,000.00	CPA No.: 1052959 – Dana Safety Supply	\$26,000.00	CPA No.: 1053036 – Galls, LLC	\$8,000.00	CPA No.: 1053037 – GT Distributors, Inc.	\$29,500.00	CPA No.: 1053041 – Proforce Law Enforcement	\$7,000.00	CPA No.: 1053043 – Smyrna Police Distributors	\$30,500.00
Total Award:	\$167,000.00																										
Initial Award:	\$66,000.00																										
CPA No.: 1052959 – Dana Safety Supply	\$6,100.00																										
CPA No.: 1053036 – Galls, LLC	\$7,000.00																										
CPA No.: 1053037 – GT Distributors, Inc.	\$9,900.00																										
CPA No.: 1053041 – Proforce Law Enforcement	\$6,000.00																										
CPA No.: 1053043 – Smyrna Police Distributors	\$37,000.00																										
 1st Renewal:	 \$101,000.00																										
CPA No.: 1052959 – Dana Safety Supply	\$26,000.00																										
CPA No.: 1053036 – Galls, LLC	\$8,000.00																										
CPA No.: 1053037 – GT Distributors, Inc.	\$29,500.00																										
CPA No.: 1053041 – Proforce Law Enforcement	\$7,000.00																										
CPA No.: 1053043 – Smyrna Police Distributors	\$30,500.00																										
Previous Amount Spent on Expiring Contract (If multiple award, List Amount Spent per Contract and include Total	<table border="0"> <tr> <td>Total Spend:</td> <td align="right">\$105,561.63</td> </tr> <tr> <td>Initial Spend:</td> <td align="right">\$48,393.08</td> </tr> <tr> <td>CPA No.: 1052959 – Dana Safety Supply</td> <td align="right">\$15,198.47</td> </tr> <tr> <td>CPA No.: 1053036 – Galls, LLC</td> <td align="right">\$2,164.18</td> </tr> <tr> <td>CPA No.: 1053037 – GT Distributors, Inc.</td> <td align="right">\$8,643.93</td> </tr> <tr> <td>CPA No.: 1053041 – Proforce Law Enforcement</td> <td align="right">\$1,706.00</td> </tr> <tr> <td>CPA No.: 1053043 – Smyrna Police Distributors</td> <td align="right">\$20,680.50</td> </tr> <tr> <td> 1st Renewal:</td> <td align="right"> \$57,168.55</td> </tr> <tr> <td>CPA No.: 1052959 – Dana Safety Supply</td> <td align="right">\$3,463.70</td> </tr> <tr> <td>CPA No.: 1053036 – Galls, LLC</td> <td align="right">\$1,747.09</td> </tr> <tr> <td>CPA No.: 1053037 – GT Distributors, Inc.</td> <td align="right">\$27,435.13</td> </tr> <tr> <td>CPA No.: 1053041 – Proforce Law Enforcement</td> <td align="right">\$5,951.70</td> </tr> <tr> <td>CPA No.: 1053043 – Smyrna Police Distributors</td> <td align="right">\$18,570.93</td> </tr> </table>	Total Spend:	\$105,561.63	Initial Spend:	\$48,393.08	CPA No.: 1052959 – Dana Safety Supply	\$15,198.47	CPA No.: 1053036 – Galls, LLC	\$2,164.18	CPA No.: 1053037 – GT Distributors, Inc.	\$8,643.93	CPA No.: 1053041 – Proforce Law Enforcement	\$1,706.00	CPA No.: 1053043 – Smyrna Police Distributors	\$20,680.50	 1st Renewal:	 \$57,168.55	CPA No.: 1052959 – Dana Safety Supply	\$3,463.70	CPA No.: 1053036 – Galls, LLC	\$1,747.09	CPA No.: 1053037 – GT Distributors, Inc.	\$27,435.13	CPA No.: 1053041 – Proforce Law Enforcement	\$5,951.70	CPA No.: 1053043 – Smyrna Police Distributors	\$18,570.93
Total Spend:	\$105,561.63																										
Initial Spend:	\$48,393.08																										
CPA No.: 1052959 – Dana Safety Supply	\$15,198.47																										
CPA No.: 1053036 – Galls, LLC	\$2,164.18																										
CPA No.: 1053037 – GT Distributors, Inc.	\$8,643.93																										
CPA No.: 1053041 – Proforce Law Enforcement	\$1,706.00																										
CPA No.: 1053043 – Smyrna Police Distributors	\$20,680.50																										
 1st Renewal:	 \$57,168.55																										
CPA No.: 1052959 – Dana Safety Supply	\$3,463.70																										
CPA No.: 1053036 – Galls, LLC	\$1,747.09																										
CPA No.: 1053037 – GT Distributors, Inc.	\$27,435.13																										
CPA No.: 1053041 – Proforce Law Enforcement	\$5,951.70																										
CPA No.: 1053043 – Smyrna Police Distributors	\$18,570.93																										

<p>Prime Contractor Information and LSBE – Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County)</p>	<p><u>Dana Safety Supply (Prime)</u> Mr. A. David Russo, CEO Years in Business: 13 Years doing Business in DeKalb: 9</p> <p><u>Galls, LLC (Prime)</u> Mr. Michael Wessner, CEO Years in Business: 51 Years doing Business in DeKalb: 9</p> <p><u>GT Distributors of Georgia, Inc. (Prime)</u> Mr. Jim Orr, CEO Years in Business: 47 Years doing business with DeKalb: 47</p> <p><u>Proforce Law Enforcement (Prime)</u> Bryan Tucker, CEO Years in Business: 18 Years doing business with DeKalb: 2</p> <p><u>Smyrna Police Distributors (Prime)</u> Mr. Jay Wallace, CEO Years in Business: 31 Years doing business with DeKalb: 14</p> <p>No LSBE Participation – none of the bidders obtained LSBE participation; therefore, all remained on the same playing field. This is a direct purchase and shipped commodity – no LSBEs available.</p>
<p>Attachment(s)</p>	<ul style="list-style-type: none"> • UD Renewal Request Forms