



PRICING SCHEDULE: PERCENTAGE DISCOUNT OFF LIST
EXHIBIT "A"

99999-SPD-SPD0000161-0009
END-USER COMPUTING
PRICE EFFECTIVE DATE 6/17/2019

PANASONIC		
Products	Standard Discount% Off List Price	Education Discount% Off List Price
Category B		
<i>Ruggedized Computing</i>	13%	13%
<i>Peripherals</i>	11%	11%
<i>Accessories</i>	11%	11%
<i>Services</i>	2%	2%