

PRICING SCHEDULE: PERCENTAGE DISCOUNT OFF LIST EXHIBIT "A" 99999-SPD-SPD0000161-0009 END-USER COMPUTING PRICE EFFECTIVE DATE 6/17/2019

PANASONIC		
<u>Products</u>	Standard Discount% Off List Price	Education Discount% Off List Price
Category B		
Ruggedized Computing	13%	13%
Peripherals	11%	11%
Accessories	11%	11%
Services	2%	2%

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