



# DeKalb County Government

Manuel J. Maloof Center  
1300 Commerce Drive  
Decatur, Georgia 30030

## Agenda Item

**File ID:** FileID

**Walk-On Item**

Agenda Date

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**Public Hearing:** YES  NO

**Department:** Board of Commissioner - District 7

**SUBJECT:**

**Commission District(s):** All

Add an Item to the Agenda

**Information Contact:** Commissioner Lorraine Cochran-Johnson

**Phone Number:** 404.371.2899

**PURPOSE:**

To add an item to the agenda.

**NEED/IMPACT:**

To allow the Commissioners to act on the item.

**FISCAL IMPACT:**

None

**RECOMMENDATION:**

To approve adding an item to the agenda.



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Public Hearing: YES  NO

Department: Board of Commissioner - District 7

**SUBJECT:**

Commission District(s): 7

An item to Record the Appointment of Jamie Clarke to the District 1 Community Council.

**Information Contact:** Lorraine Cochran-Johnson, District 7 Commissioner

**Phone Number:** 404-371-2204

**PURPOSE:**

According to the DeKalb County Code, Chapter 27, Section 7.1.2, each super district commissioner shall appoint four (4) members to each of the community councils located in his or her super district.

**NEED/IMPACT:**

To fill a vacancy on the District 1 Community Council.

**FISCAL IMPACT:**

None

**RECOMMENDATION:**

To direct the Clerk to record the appointment of Jamie Clarke to the District 1 Community Council.

# JAMIE CLARKE



NETWORK AND BUSINESS RELATIONSHIP SPECIALIST



Cellular: [REDACTED]  
UK: [REDACTED]



Email [REDACTED]



Atlanta, GA, 30033, USA

## SPECIALIST ROLES

### skignz Ltd. – Chief Operating Officer 2015–2019

- Managed All B2B relationships with up to 100 clients across UK and USA
- Built and established key relationships with Marquee clients and partners
- Responsible for growing business over 200% in 2.5 years
- Implemented sales and relationships platforms to efficiently manage clients
- Launched Business and implemented strategy in USA
- Maintain relationships with C-Level in Fortune 500 Companies

### ParQtech LLC – Managing Partner 2017–2019

- Initiation and Project Management of New Company Inception
- Management of feasibility study and Business Plan creation
- Developed scalable communication and engagement systems and strategy

### EC Safeguarding Ltd. (UK) – Director 2013–2015

- Social Care Consultancy Directorship
- Negotiating contracts with government agencies to ensure positive outcomes for children via the design and delivery of programmes of intervention within a child protection setting.
- Achieving over £3m in Cost Savings

### Turning Point (UK) – Regional Manager 2009–2013

- Management of £9m per year budget and
- 136 Social Care services in communities through UK and Europe.
- Management of Senior Management team.
- Registered multi site manager with CQC (Care Quality Commission)

## ABOUT ME

Special talent for effectively engaging people in Businesses to accomplish their individual and collective goals. An acute ability to maintain a friendly, professional demeanour while being calm, patient and non judgmental. I have over 17 years of Management and B2B Relationship experience across multiple continents & Sectors. Currently Hold E2 Visa for USA.

## SKILLS & EXPERTISE

Interpersonal Skills	★ ★ ★ ★ ★
Business Development	★ ★ ★ ★ ☆
Emotional Intelligence	★ ★ ★ ★ ★
Stakeholder Management	★ ★ ★ ★
Financial Management	★ ★ ★ ★ ☆
KPI Attainment	★ ★ ★ ★

## CAREER QUALIFICATIONS & MEMBERSHIPS

- 9 UK GCSE
- CIPD Management L1,L2,L3,L4,L5
- Member - Chartered Management Institute
- IFO - Financial Management
- First Aid at Work
- Board Member - Invest Atlanta
- Board Member - Tech Hire
- Gulf War 1990 - Veteran (Operation Desert Storm)

Often speaks on stage at Conferences and Business Events as part of Panel of experts, or individually.