

AGENDA NOTES

Solicitation Name and Number	Purchase of Automobiles, Vans, Trucks and Accessories (Annual Contract with 2 Options to Renew) ITB No. 21-101402
Procurement Agent	Tammy Shew
Vendor(s) agree to renew under the same prices, terms and conditions.	Yes
Solicitation Name, Number and Contract Number of expiring/expired contract (If no previous contract, please indicate N/A)	Purchase of Automobiles, Vans and Trucks and Accessories 18-100963 Wade Ford, Inc. – 1262401 Hardy Chevrolet – 1262403 Hardy Family Ford – 1262413 ZT Auto C/D/J/R Union City – 1262406
Previous Contract Number, Contractor Name and Award Amount (Include Increases and Total Award Amount)	\$7,975,000.00 <u>Wade Ford, Inc.</u> Initial Award – \$150,000.00 <u>Hardy Chevrolet</u> Initial Award - \$7,500,000.00 <u>Hardy Family Ford</u> Initial Award - \$200,000.00 <u>ZT Auto C/D/J/R Union City</u> Initial Award - \$125,000.00
Previous Amount Spent on Expiring/Expired Contract (If multiple awards, List Amount Spent per contract and include Total Amount Spent)	\$7,403,550.92 <u>Wade Ford, Inc.</u> Initial Award – \$125,292.70 <u>Hardy Chevrolet</u> Initial Award – \$6,990,431.17 Hardy Family Ford Initial Award- \$287,827.05 (Funds were transferred from other CPA's)

	ZT Auto C/D/J/R Union City Initial Award – \$0.00

<p>Prime Contractor Information and LSBE – Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided, Number of years in business)</p>	<p>Wade Ford, Inc. - Prime Owners: Steve Ewing Years in Business: 87 Years doing business with DeKalb: 13</p> <p>Hardy Chevrolet - Prime CEO: Charles Hardy Years in Business: 41 Years doing business with DeKalb: 13</p> <p>Hardy Family Ford - Prime CEO: Rene Hardy Gordon Years in Business: 37 Years doing business with DeKalb: 19</p> <p>ZT Auto C/D/J/R Union City- Prime Owner: Keith Monnin Years in Business: 4 Years doing business with DeKalb: 4 (as Don Jackson CDJR)</p> <p>On March 29, 2017, the LSBE Review Panel waived the LSBE requirements for these types of purchases.</p>
<p>Attachments:</p>	<p>Contract Renewal Request</p>

