

AGENDA NOTES

Solicitation Name and Number	Towing and Wrecker Services (Multiyear Revenue Generating) RFP 21-500571
Procurement Agent	Jennifer Schofield
Date Solicitation bid prices expires. (Indicate if vendor has agreed to extend bid date/prices. Include new date.)	N/A
Solicitation Name, Number and Contract Number of expiring/expired contract (If no previous contract, please indicate N/A)	Towing and Wrecker Services RFP 14-500332 CPA Nos.: 973430 – Brown & Brown Wrecker 973431 - Statewide Wrecker Service South Inc 973442 – South DeKalb Towing and Transport Inc. 973429 – S&W Services of Atlanta Inc.
Previous Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)	<p>Total Award: \$ 1,414,607.00</p> <p>973430 – Initial Award: \$ 0.00 - Change Order 1: \$ 7,116.00 - Change Order 2: \$ 1,000.00 - Change Order 3: \$ 5,000.00/month</p> <p>973431 – Initial Award: \$ 0.00 - Change Order 1: \$ 390,298.00 - Change Order 2: \$ 5,000.00 - Change Order 3: \$ 5,000.00/month</p> <p>973442 - Initial Award: \$ 0.00 - Change Order 1: \$ 7,000.00 - Change Order 2: \$ 3,000.00 - Change Order 3: \$ 5,000.00/month</p> <p>973429 - Initial Award: \$ 0.00 - Change Order 1: \$ 786,193.00 - Change Order 2: \$ 150,000.00 - Change Order 3: \$ 5,000.00/month</p>
Previous Amount Spent on Expiring/Expired Contract (If multiple award, List Amount Spent per Contract and include Total Amount Spent)	<p>Total Spent: \$ 1,032,816.00</p> <p>973430 – Award: \$ 1,397.00</p> <p>973431 – Award: \$ 99,822.00</p> <p>973442 - Award: \$ 550.00</p> <p>973429 - Award: \$ 931,047.00</p>
Revenue Generated to Date:	\$1,177,535.00
Net Revenue Generated to Date:	\$ 317,581.00

Prime Contractor Information and LSBE – Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided and Number of years in business))

Brown & Brown Wrecker (PRIME)

Oneida Brown, Owner
 Years in Business: 43
 Years Doing Business with DeKalb: 16

LSBE Participation – 20%

Atlanta Petroleum & Commodity Trading, LLC (LSBE-MSA)
 Ms. Penny Kenney, CEO
 1310 Winesap Ct., Conyers, GA 30013
 Years in Business: 13
 Year Doing Business with DeKalb: 0
Services to be provided: Fuel Delivery
References were favorable

Statewide Wrecker Service-South, Inc. (PRIME)

Ronnie C. Faust, Chief Executive Officer
 Years in Business: 26
 Years Doing Business with DeKalb: 16

LSBE Participation – 20%

Atlanta Petroleum & Commodity Trading, LLC (LSBE-MSA) – 20%
 Ms. Penny Kenney, CEO
 1310 Winesap Ct., Conyers, GA 30013
 Years in Business: 13
 Year Doing Business with DeKalb: 0
Services to be provided: Fuel Delivery
References were favorable

South DeKalb Towing & Transport, Inc. (PRIME)(LSBE-DeKalb)

Walter Jackson, Jr., Chief Executive Officer
 Years in Business: 31
 Years Doing Business with DeKalb: 16

LSBE Participation – 20%

Metro Geotechnical, LLC (LSBE-DeKalb) – 20%
 Mr. Roya Rostamian
 303 Perimeter Center North, Suite 300, Dunwoody, GA 30318
 Years in Business: 14
 Years Doing Business with DeKalb: 0
Services to be provided: Office/Staffing Support
References were favorable

S&W Services of Atlanta, Inc. (PRIME)

Pamela K. Sieg, Chief Executive Officer
 Years in Business: 29
 Years Doing Business with DeKalb: 17

LSBE Participation: 20%

Image 360 Tucker
 Ms. Teresa Walker, Owner
 2725 Mountain Industrial Blvd, Suite C, Tucker, GA 30084
 Years in Business: 21
 Years Doing Business with DeKalb: 16
Services to be performed: Signage

Attachments

- UD Rec Form
- Cumulative Score Report
- Market Survey