

**6/8/2018**
**MARKET SURVEY**

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**ITB Number:** 18-100936

**Buyer:** Tammy Shew

**Project Name:** Hazardous Materials Response Apparatus with Equipment

**Department:** Fleet Management

**Prepared By:** Tammy Shew

Company	Contact #	Contact Person	Receive bid? Yes/No	New Contact/Address Information	Response/Suggestions on specifications or project to increase competition	Bid in Future
Custom Truck and Body Works	404-296-9624	Edward Snider	Yes	No	The specs required that the manufacturer build the chassis in house which they cannot do.	Maybe
Fire Line Inc.	770-868-4448	Billy McDonel	Yes	No	Felt they would have too many exceptions.	Maybe
Life Safety Systems	831-426-9090	Terri Levine	Yes	No	Didn't feel they had enough time to get the bid processed in time.	Maybe
Rosenbauer Firefighting Technology	607-732-5603	Joe Sullivan	Yes	No	Felt the requirements for service and warranty were stringent.	Maybe
<b>Summary</b>	There are really only a couple of vendors that can meet the specifications in this bid. It is a very unique piece of equipment and the two vendors that could be competitive for this solicitation did submit a bid.					