

## AGENDA NOTES

<b>Solicitation Name and Number</b>	Uniforms for Public Safety Personnel (Annual Contract with 4 Options to Renew) Solicitation No. 20-101306
<b>Procurement Agent</b>	Jenifer Chapital
<b>Vendor agrees to Renewal under same terms and conditions</b>	No – NAFECO declined to renew contract. Yes - Galls, LLC agrees to renew with price increases. Yes - Smyrna Police Distributors agrees to renew with price increases.
<b>Solicitation Name, Number and Contract Number of Expiring contract</b>	Uniforms for Public Safety Personnel (Annual Contract with 4 Options to Renew)  Solicitation No. 20-101306 CPA 1244307 – NAFECO CPA 1244308 – Galls, LLC CPA 1244309 – Dana Safety Supply CPA 1244310 – Smyrna Police Distributors
<b>Contract(s) Award Amounts</b>	<p><b><u>\$3,912,000.00</u></b></p> <p><u>NAFECO – CPA 1244307</u>                  \$38,000.00 – Initial                  \$56,000.00 – Renewal No. 1                  \$ 0.00 – CO1  <u>\$69,000.00 – Renewal No. 2</u>  <b>\$163,000.00</b></p> <p><u>GALLS, LLC – CPA 1244308</u>                  \$1,027,000.00 – Initial                  \$1,115,500.00 – Renewal No. 1                  \$ 325,000.00 – CO1  <u>\$ 973,000.00 - Renewal No. 2</u>  <b>\$3,440,500.00</b></p> <p><u>Dana Safety Supply – CPA 1244309</u>                  \$ 16,000.00 – Initial                  \$209,500.00 – Renewal No. 1                  \$ 0.00 – CO1  <u>\$225,500.00</u></p> <p><u>Smyrna Police Distributors – CPA 1244310</u>                  \$27,000.00 – Initial                  \$27,000.00 – Renewal No. 1                  \$ 0.00 – CO1  <u>\$29,000.00 – Renewal No. 2</u>  <b>\$83,000.00</b></p>

<p><b>Amount Spent on Expiring Contracts</b></p>	<p><b><u>\$717,547.08</u></b></p> <p><u>CPA No. 1244307 - NAFECO</u>  \$27,047.08 – Initial  \$16,832.83 – Renewal No. 1  \$ 0.00 – CO1  \$ 0.00 – Renewal No. 2  <b>\$43,879.91</b></p> <p><u>CPA No. 1244308 – Galls, LLC</u>  \$ 278,073.72 – Initial  \$ 209,164.38 – Renewal No. 1  \$ 297,491.97 – CO1  \$ 65,333.98 – Renewal No. 2  <b>\$ 570,850.53</b></p> <p><u>CPA No. 1244309 – Dana Safety Supply</u>  \$ 4,809.85 – Initial  \$86,446.16 – Renewal No. 1  \$ 0.00 – CO1  \$ 0.00 – Renewal No. 2  <b>\$91,256.01</b></p> <p><u>CPA No. 1244310 – Smyrna Police Distributors</u>  \$ 3,806.48 – Initial  \$ 3,885.15 – Renewal No. 1  \$ 0.00 – CO1  \$29,000.00 – Renewal No. 2  <b>\$36,691.63</b></p>
<p><b>Prime Contractor Information and LSBE – Subcontractor</b></p>	<p><b><u>NAFECO - Prime</u></b>  Jerrell Oaks, President/CEO  Years in Business: 56  Years Doing Business with DeKalb: 15</p> <p><b><u>Dana Safety Supply- Prime</u></b>  Mr. A. David Russo, CEO  Years in Business: 13  Years doing Business in DeKalb: 14</p> <p><b><u>Galls, LLC - Prime</u></b>  Mr. Michael Wessner, CEO  Years in Business: 57  Years doing Business in DeKalb: 19</p> <p><b><u>Smyrna Police Distributors - Prime</u></b>  Jay Wallace, Vice President  Years in Business: 36  Years Doing Business with DeKalb: 20</p> <p>LSBE participation was waived for this solicitation.</p>
<p><b>Attachment</b></p>	<p>UD Contract Renewal Forms</p>