

Public Notice of Proposed Award of Sole Source Procurement

Section A – Description of Proposed Sole Source Procurement	
<p>Description of Supplies/Services: 2020 Hewlett Packard Enterprise (HPE) Annual Software and Maintenance Support</p> <p>Demonstration of Contractor’s Unique Qualifications: Hewlett Packard products and services are proprietary to their manufactured equipment.</p>	
Section B – To Be Completed by the Department of Purchasing and Contracting	
<u>Market Survey Results</u>	
Date Public Notice posted on website: 5/1/2020	
Date Public Notice closed: 5/8/2020	
<u>Review of Offers</u>	
Were any offers received (Yes/No): No	
Number of offers received: 0	
Responders: None	
<p>Purchasing Agent review and recommendation: Hewlett Packard Enterprise (HPE) is the manufacturer/creator of the hardware and software that the County uses. HP retains exclusive control and ownership of the patents, trademarks, and/or other intellectual property (IP) that is relevant to this purchase. Due to their exclusive ownership of all patents, trademarks, and other IP relevant to this transaction, my recommendation is to approve this Sole Source. Total amount spent to date is \$1,451,654.59. Agenda Item 2020-0487 has been prepared for the BOC meeting on June 9, 2020.</p>	
_____	_____
Agent Signature	Date
_____	_____
Procurement Manager Signature	Date



DeKalb County Government
3630 Camp Circle, Room 201 | Decatur, GA 30032 | 404.371.6210

TO: Phyllis Head, Procurement Manager – Purchasing & Contracting
FROM: Angela Green, IT Business Officer – Innovation & Technology
THROUGH: John Matelski, Chief Innovation & Information Officer – Innovation & Technology 
SUBJECT: Renewal of Hewlett Packard Server Maintenance and Software Licenses Agreement for 2020
DATE: April 28, 2020

The Department of Innovation & Technology has received the 2020 quotes from Hewlett Packard for existing hardware and software licenses and support services required to support related server infrastructure and would like to prepare a new Maintenance and Support Agreement to ensure continuity of operations for DeKalb County government. The total monetary obligation for this agreement which would cover a twelve-month (12) period is \$259,001.53. The one-year term would provide coverage from 07/01/2020 to 06/30/2021.

The Department of Innovation & Technology is requesting Purchasing and Contracting's assistance preparing an agenda item for approval by the Board of Commissioners.

If additional information is required, please contact Angela Green (404) 371-2374.

cc: Barry Puckett
Michelle Vernon

Attachments(s): Sole Source Request HP Maintenance
Sole Source Letter from Vendor
HP Support Signature Authorization Method (SAM) and Account Overview



Department of Purchasing and Contracting NON-COMPETITIVE PROCUREMENT REQUEST FORM

Requesting Department: IT
Department Contact Person: Angela Green Telephone: 404 371-2374
Email: adgreen@dekalbcountga.gov

Requisition Number: _____ Suggested Supplier: Hewlett Packard Enterpri
Estimated Amount of Purchase: \$ 259,001.53
Detailed Description of the Goods or Services to be purchased: 2020 Annual Software, License
and Server Maintenance Support

Emergency (For Emergency Requests, Please check this box and answer **all** questions below.)

1. Date and Time of Emergency Occurrence: _____

2. Please state the nature of the emergency posing a risk to public health, welfare, safety or resources:

3. State how the Estimated Amount was determined to be Fair and Reasonable (attach supporting documentation):

Sole Source (Please check box and answer all of the following completely.)

1. Provide an explanation why the product, service or supplier requested is the only method that can satisfy the requirements. Please explain why alternatives are unacceptable. Be specific with regard to specification, features, characteristics, requirements, capabilities and compatibility. (Attach additional documents, if necessary):

HP products and services are proprietary to their manufactured equipment. DeKalb County utilizes HP services to cover server maintenance and proprietary software licenses used in support of all County business units. Support can only come through HP.

2. Will this purchase obligate us to a particular vendor for future purchases? (Either in terms of maintenance that only this vendor will be able to perform and/or if we purchase this item, will we need more "like" items in the future to match this one?) Explain in detail.

Yes, as long as the county continues to use Hewlett Packard solutions, it will obligate us to Hewlett Packard for future maintenance and support costs. HP software is proprietary.

3. Explain the impact to the County or Public if this request is not approved.

If this maintenance contract is not renewed, and should an issue arise with any of the equipment/software that is covered under this contract; it would have an adverse impact on the County; and would impact our ability to ensure continuity of operations.

I hereby request that this non-competitive procurement request be approved for the purchase of the above stated work, material, equipment, commodity, or service.

Department Director (Typed/Printed Name) John Matek Signature: _____ Date: 04/28/21

Do Not Write Below – for the Department of Purchasing and Contracting Use Only

Procurement Agent (Typed/Printed Name) _____ Signature: _____ Date: _____

Procurement Manager (Typed/Printed Name) _____ Signature: _____ Date: _____

Approved Not Approved

Signature: _____, Director, Department of Purchasing and Contracting Date: _____

Hewlett Packard
Enterprise

April 28, 2020

Phyllis A. Head, CPPB, GCPA | Procurement Manager Team B
DeKalb County Government | Purchasing & Contracting Department
1300 Commerce Drive, 2nd Floor | Decatur, GA | 30030

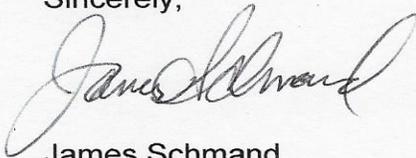
Reference Quote Number # 49313791

Ms. Head,

Please let this letter serve to confirm that Hewlett Packard Enterprise Company (HPE) is the sole manufacturer/creator of all HPE Branded hardware and software being supported in this engagement.

Although HPE typically allows support for these products to be resold through authorized partners, HPE has exclusive control and ownership over all relevant trademarks, patents and other related IP, is the sole and original equipment manufacturer (OEM), and is the sole provider of the historical support for the time period of the order.

Sincerely,



James Schmand

North America Business Mgr.

Jim.schmand@hpe.com

Sole Sources

Project Name	TeamMate Internal Audit Management Migration
Attachments	Sole Source Notice
Contact	Lola Awonusi, (404) 371-6211
Project Name	E-Ticket Maintenance and Support Services for Quickticket, SmartExport, SmartNumber and Virtual Partner Engine
Attachments	Sole Source Notice
Contact	Jenifer Chapital, (404) 371-2569
Project Name	Purchase of Simatic S7-1500H and Simatic Field PG M6, SCADA system parts needed for the Polebridge wastewater plant
Attachments	Sole Source Notice
Contact	Sophia Thomas, (404) 371-2936
Project Name	Purchase of two (2) McCrometer 84" Model 395L finished water flow meters
Attachments	Sole Source Notice
Contact	Sophia Thomas, (404) 371-2936
Project Name	Purchase of three (3) Modular Lab for the Polebridge Wastewater Treatment Plant
Attachments	Sole Source Notice
Contact	Sophia Thomas, (404) 371-2936
Project Name	Annual Maintenance of the LiveMUM Computer Software
Attachments	Sole Source Notice
Contact	Lola Awonusi, (404) 371-6211
Project Name	Utilisphere Software
Attachments	Sole Source Notice
Contact	Sharice Feagins-Bailey, (404) 371-6382

Project Name	Purchase of 2 Hyperclassic Flocculator mixers for the T-23 & T-26 tanks at the Snapfinger Wastewater Plant
Attachments	Sole Source Notice
Contact	Sophia Thomas, (404) 371-2936
Project Name	Software Database Management
Attachments	Sole Source Notice
Contact	Sharice Feagins-Bailey, (404) 371-6382
Project Name	South Trail Security Cameras
Attachments	Sole Source Notice
Contact	Jenifer Chapital, (404) 371-2569
Project Name	2020 Hewlett Packard Enterprise (HPE) Annual Software and Maintenance Support
Attachments	Sole Source Notice
Contact	Jovan Hooper, (404) 371-3644



GEORGIA PROCUREMENT REGISTRY



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Bid List for Original Vendor Notification List

BID NUMBER	BID TITLE	AGENCY NAME
1-500523-RFP	Plan Review, Inspec.&Tech.Support Serv. (Multi-yr)	DEKALB COUNTY GOVERNMENT
19-010000-ITB	Valve Boxes & Risers (Annual Contract w/2 Options)	DEKALB COUNTY GOVERNMENT
19-101113	Construction of Tobie Grant Rec Ctr	DEKALB COUNTY GOVERNMENT
19-101124	Hugh Howell Rd Sidewalk from Lawrenceville to Tuck	DEKALB COUNTY GOVERNMENT
19-101127-ITB	Common Brick(Annual Contrat w/2 Option to Renew)	DEKALB COUNTY GOVERNMENT
19-101129	Beverage Products(Annual Contract w/2 Options Ren	DEKALB COUNTY GOVERNMENT
19-101129-ITB	Beverage Products(Annual Contract w/2 Opt. Renew)	DEKALB COUNTY GOVERNMENT
19-101130	158 HP Excavator	DEKALB COUNTY GOVERNMENT
19-101133	Work Gloves	DEKALB COUNTY GOVERNMENT
19-101137	Fence Installation and Repairs	DEKALB COUNTY GOVERNMENT
19-101139-ITB	Henderson Park Tennis Side Restroom Site Prep	DEKALB COUNTY GOVERNMENT
19-101142-ITB	On Call Electrical Services	DEKALB COUNTY GOVERNMENT
19-101144	Stormwater Pipe Repair Using Chemical Liners	DEKALB COUNTY GOVERNMENT
19-101145	Auction Services for Disposal of Surplus Propertie	DEKALB COUNTY GOVERNMENT
19-101147-ITB	Pump Repair Service(Annual with 2 Option to Renew)	DEKALB COUNTY GOVERNMENT

20-500540	EMS Billing Services for Fire Rescue	DEKALB COUNTY GOVERNMENT
20-500541	Meal Services for Seniors (Annual Contract)	DEKALB COUNTY GOVERNMENT
20-500542	Employee Assistance Program (Multiyear Contract)	DEKALB COUNTY GOVERNMENT
20101254	Compressed Natural Gas	DEKALB COUNTY GOVERNMENT
ITB-101241	Aviation Fuel For Police Helicopters	DEKALB COUNTY GOVERNMENT
ITB19-101131	Infield Mix, Sand, Mulch, and Other Grounds Materi	DEKALB COUNTY GOVERNMENT
SN-SoleSource-64400-30	Cityworks Public Asset Management Software	DEKALB COUNTY GOVERNMENT
SN-SoleSource-64400-33	Hyland Onbase Software	DEKALB COUNTY GOVERNMENT
SN-SoleSource-64400-35	Strategic Self Defense and Gunfighting Tactics	DEKALB COUNTY GOVERNMENT
SN-SoleSource-64400-37	Faster Upgraded Migration	DEKALB COUNTY GOVERNMENT
SN-SoleSource-64400-40	FASTER Win Fleet Maintenance System	DEKALB COUNTY GOVERNMENT
SN-SoleSource-64400-42	Kronos Telestaff Workforce Application	DEKALB COUNTY GOVERNMENT
SN-SoleSource-64400-45	Tyler hosting services for iasWorld	DEKALB COUNTY GOVERNMENT
SN-SoleSource-64400-47	Motorola Radio Equipment Installation, Maintenance	DEKALB COUNTY GOVERNMENT
SN-SoleSource-64400-51	Annual Hardware Support and Maintenance	DEKALB COUNTY GOVERNMENT
SN-SoleSource-64400-55	Everbridge Emergency Mass Alert System Expansion	DEKALB COUNTY GOVERNMENT
SN-SoleSource-64400-56	Electronic Warrant Palatine	DEKALB COUNTY GOVERNMENT
SN-SoleSource-64400-60	2020 Hewlett Packard Enterprise (HPE) Annual Softw	DEKALB COUNTY GOVERNMENT
SS-5122020	Purchase of three (3) Modular Lab for the Polebrid	DEKALB COUNTY GOVERNMENT
SoleSource	Kofax Software Maintenance and Support	DEKALB COUNTY GOVERNMENT

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Payment Schedule as of 03/09/2020

AMP ID: DEKALBGOV

Settlement Period from: From: 07/01/2020 to: 06/30/2021

Support Account Reference	07/01/2020	06/30/2021
DEKALB-EDU-HP	49,302.00	
DEKALB5318030679DC	97,317.12	
IT-CAMPCIR-HP	1,117.68	
IT-HP	7,970.18	
IT-WESTEXCH-HP	57,034.84	
IT-WESTEXCH-MV	1,164.00	
MCDONOUGH-HP	8,618.78	
MCDONOUGH-MV	264.00	
MXQ701030G-HP	2,642.45	
POLICE-WESTEXCH-HP	28,570.56	
POLICE-WESTEXCH-MV	660.00	
WATER-FLAKESMILL-MV	480.00	
WATER-FLATBRIDGE-MV	168.00	
WATER-ROADHAVEN-MV	2,803.92	
WATERSHED-WINTERS-MV	888.00	
Total for the period		
DEKALB COUNTY GOVERNMENT	259,001.53	

Applicable tax to be added to the invoice.