



## MARKET SURVEY

**ITB NUMBER: 18-100952**

**PROJECT NAME: Card Access (Keyscan) Installation, Maintenance and Repair**

**DEPARTMENT: Facilities Management**

**PREPARED BY: Jennifer Schofield**

| COMPANY CONTACT PERSON                | CONTACT #    | LSBE MTG | RECEIVE ITB? YES/NO | NEW CONTACT/EMAIL ADDRESS INFORMATION  | NON-RESPONSE JUSTIFICATION                       | Bid in Future |
|---------------------------------------|--------------|----------|---------------------|--|--|---------------|
| CBI Industries, Inc. – Janet Allison  | 404.315.9889 | YES      | YES                 | <a href="mailto:Cbuzz.bux@gmail.com">Cbuzz.bux@gmail.com</a>   | Was looking to partner as a sub                  | YES           |
| Masscom Install Tech – Sirena Samuels | 770.374.4693 | YES      | YES                 | <a href="mailto:ssamuels@masscominstalltech.com">ssamuels@masscominstalltech.com</a>                 | Wanted to see how meetings ran                   | YES           |
| EBS-4U, Inc. – Kitson Walker          | 404.910.4517 | YES      | YES                 | <a href="mailto:kitwalker@ebs-4u.com">kitwalker@ebs-4u.com</a>                                       | Does not have certified techs to provide service | YES           |
| Automated Security Integrators        | 470.222.6519 | YES      | YES                 | <a href="mailto:lolita@automatedsecurityintegrators.com">lolita@automatedsecurityintegrators.com</a> | Unable to submit do to a family emergency        | YES           |
| Digital Solutions, LLC                | 404.478.9873 | YES      | YES                 | <a href="mailto:byrdsong@digitalsolutionllc.com">byrdsong@digitalsolutionllc.com</a>                 | Misunderstanding on First DeKalb requirements    | YES           |
| LMI – Jason Sams                      | 678.794.2651 | NO       | YES                 | <a href="mailto:J.sams@lmisystemsinc.com">J.sams@lmisystemsinc.com</a>                               | Missed LSBE meeting                              | YES           |

**NOTES:** 3 bids were received (1 bid deemed non-responsive; 1 bid deemed non-responsible). All but one vendor listed above attended the mandatory LSBE meeting and did not respond per the reasons indicated above.