



## MARKET SURVEY

**ITB NUMBER: 20-101279**

**PROJECT NAME: Roof Replacements at Various DeKalb County Fire Stations**

**DEPARTMENT: Fire Rescue Service      PREPARED BY: Jennifer Schofield**

| COMPANY CONTACT PERSON                                  | CONTACT #  | NON-RESPONSE JUSTIFICATION  | Bid in Future |
|---|--|---|---------------|
| CBI International                                       | Sherlyn Parker<br><a href="mailto:cbuzz.bus@gmail.com">cbuzz.bus@gmail.com</a><br>404-315-9889                                   | Looking to subcontract  | Yes           |
| Alpha Roofing Systems LLC<br>DBA ACR Commercial Roofing | Shawn Fobas<br><a href="mailto:shawn@alphacommercialroofs.com">shawn@alphacommercialroofs.com</a><br>404.357.5000                | Company was at Bonding capacity and unable to provide requirements                    | Yes           |
| Horizon Roofing   | Paul Rylag<br>334.221.1076<br><a href="mailto:Paulr@horizonroofing.com">Paulr@horizonroofing.com</a>                             | Was unable to reach vendor via email and calls left went unanswered and not returned  | Possible      |
| JACO Contracting  | Caleb Hipps<br><a href="mailto:kelly@jacocontracting.net">kelly@jacocontracting.net</a><br>404.844.9725                          | Did not think they had the staffing available to complete                             | Yes           |
| Darrel S. Crawford                                      | NyVail Davis & Assoc. IV JSM<br>Construction<br>404.797.2111<br><a href="mailto:Darrelc.ism@gmail.com">Darrelc.ism@gmail.com</a> | Did not attend Mandatory LSBE or have staff available to attend Mandatory Site Visits | Possible      |

### Summary:

This solicitation had the LSBE Mandatory meeting and Mandatory Pre-Bid Site Visit(s). The Mandatory Pre-Bid had six (6) companies in attendance with required Site Visits immediately thereafter. Only four (4) of the six (6) companies attended the Mandatory Site Visits although they were discussed in the Pre-Bid meeting. An additional LSBE meeting was added to allow for the other bidders to attend, with the purpose of increasing competition; however, only two (2) Bids were received.