



MARKET SURVEY

ITB NUMBER: 18-100922

PROJECT NAME: Maintenance of Sugar Creek Golf Course

DEPARTMENT: Recreation, Parks and Cultural Affairs

PREPARED BY: Brenda H. Redus

COMPANY/ CONTACT PERSON	CONTACT #	LSBE MTG	RECEIVE BID? YES/NO	NEW CONTACT/EMAIL ADDRESS INFORMATION	NON-RESPONSE JUSTIFICATION	Bid in Future
Mack Jones Enterprises/ Diann Roberts	770-654-3240	YES	YES	mje1980.mj@gmail.com	DID NOT ATTEND MANDATORY PRE- BID	YES
A & AJ Business Service/ Alphonzo Jones	404-384-9764	YES	YES	Ajones1@bellsouth.net	DID NOT ATTEND MANDATORY PRE- BID	YES
M.J. Lawn & Maintenance/ Andrea Ryans	770-527-3912	YES	YES	Mjlawn1952@gmail.com	DID NOT ATTEND MANDATORY PRE- BID	YES
International Golf Maintenance, Inc./Tyler Minamyer	757-286-8646	YES	YES	tminamyer@igminc.net	DID NOT ATTEND MANDATORY SITE VISIT	YES
Webb Lawn Care/Clinton Pulley	404-992-4305	YES	YES	Clinton.pulley@att.net	DID NOT ATTEND MANDATORY PRE- BID	YES
Hawk Construction Company/ Miles Traylor	404-564-1288	NO	YES	mhawkconstruction@yahoo.com	TEAMED WITH PRIME (CYPRESS GOLF MGMT.)	YES
ABM/Craig Ironside	352-259-7717	YES	YES	Craig.ironside@abm.com	TOO MANY UNKNOWN UNANSWERED IN ITB AND AT PRE- BID	YES
Cornerstone Golf Partners/ Scott Hare	423-653-7714	YES	YES	share@cornerstonegp.com	DID NOT LIKE THE WAY ITB WAS WRITTEN; DID NOT LIKE THE INVOICING/PAYM ENT STRUCTURE FOR CUTTING OF THE GREENS; FELT THAT IRRIGATION SYSTEM WAS STILL PROBLEMATIC.	YES

- **NOTE:** Mandatory Pre-Bid and Site visit; which five (5) bids were expected due to the Mandatory LSBE meetings attendance and mandatory site visit attendance. The two vendors that met both mandatory meeting requirements and did not bid offered the following reasons. (1) ABM Landscape – did not bid because after listening to others at the Pre-Bid they decided that there were too many “unknowns” for them to try to pull together a bid (such as how long before the ‘greens’ would be ready, who would maintain them until the maintenance contract was awarded, how much sand would be required, etc.); (2) Cornerstone Golf Partners – did not bid because (a) they did not like the way the ITB was written; (b) they did not like the invoicing/payment structure for cutting the greens; and (c) because they felt the irrigation system would still be a problem.