



Q-41063

MGT Impact Solutions, LLC
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Presented To:
County of DeKalb, GA
1300 Commerce Drive
Decatur, Georgia 30030

Date: 7/1/2026
Valid Until: 7/31/2026
Terms: NET 30
FOB: Atlanta, GA

ATTN: Alex Betancourt
abetancourt@dekalbcountyga.gov

Contract #: Contract: TIPS 230105 Technology
Solutions, Products, and Services
(MGT Impact Solutions)

Submitted By: Ryan Greene
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Advanced Service (Monitoring) Renewal

Description: Advanced Service (Monitoring) Renewal	Total
Term: 36 months (3 Years)	\$542,487.60

MGT Impact Solutions - ENV-MNS

Silver Environmental monitoring service cover devices (PDU) that support critical infrastructure power or temperature/humidity sensors. Asset Name: UPS

Product Name	Qty	Term	Qty	Term Months	List Price	% Off List	Unit Price	Total
ENV-MNS	366	09/30/2026-9/29/2029		36	\$20.00	50.00%	\$10.00	\$131,760.00
MGT Impact Solutions - ENV-MNS Subtotal:								\$131,760.00

MGT Impact Solutions - EP-GEN-MNS

Silver Generic Endpoint monitoring service cover endpoint devices (e.g., desktop, laptop, printer, or handset). Asset Name: Health Checks Qty. 22 & Netbot Qty. 2

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
EP-GEN-MNS	24	09/30/2026-9/29/2029	36	\$10.00	20.00%	\$8.00	\$6,912.00
MGT Impact Solutions - EP-GEN-MNS Subtotal:							\$6,912.00

MGT Impact Solutions - FW-BRANCH-MNS

Silver Branch Firewall monitoring service cover firewalls that provide connectivity and security for branch offices. Asset Name: Juniper SRX Qty. 1 & PA Branch Qty. 20

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
FW-BRANCH-MNS	21	09/30/2026-9/29/2029	36	\$50.00	40.00%	\$30.00	\$22,680.00
MGT Impact Solutions - FW-BRANCH-MNS Subtotal:							\$22,680.00

MGT Impact Solutions - FW-DC-MNS

Silver Datacenter Firewall monitoring service cover firewalls within a datacenter. Asset Name: PA DC

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
FW-DC-MNS	2	09/30/2026-9/29/2029	36	\$50.00	18.00%	\$41.00	\$2,952.00
MGT Impact Solutions - FW-DC-MNS Subtotal:							\$2,952.00

MGT Impact Solutions - FW-EDGE-MNS

Silver Edge Firewall monitoring service cover firewalls at the perimeter of the network. Asset Name: PA Azure Qty. 4 & PA Edge Qty. 3

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
FW-EDGE-MNS	7	09/30/2026-9/29/2029	36	\$50.00	40.00%	\$30.00	\$7,560.00

MGT Impact Solutions - FW-EDGE-MNS Subtotal:

\$7,560.00

MGT Impact Solutions - FW-MGR-MNS*Silver Security Manager monitoring service cover security monitoring and management platforms. Asset Name: Panorama*

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
FW-MGR-MNS	2	09/30/2026-9/29/2029	36	\$50.00	18.00%	\$41.00	\$2,952.00

MGT Impact Solutions - FW-MGR-MNS Subtotal:

\$2,952.00

MGT Impact Solutions - FW-VPN-MNS*Silver VPN Concentrator monitoring service cover dedicated VPN gateways responsible for terminating IPSEC tunnels or connecting SSL VPN users. Asset Name: PA VPN*

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
FW-VPN-MNS	3	09/30/2026-9/29/2029	36	\$50.00	40.00%	\$30.00	\$3,240.00

MGT Impact Solutions - FW-VPN-MNS Subtotal:

\$3,240.00

MGT Impact Solutions - LB-LTM-MNS*Silver Local Load Balancer monitoring service cover appliances that provide local traffic management. Asset Name BIG IQ Qty. 4 & F5 Qty. 4*

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
LB-LTM-MNS	8	09/30/2026-9/29/2029	36	\$50.00	18.00%	\$41.00	\$11,808.00

MGT Impact Solutions - LB-LTM-MNS Subtotal:

\$11,808.00

MGT Impact Solutions - NAC-APP-MNS*Silver NAC Appliance monitoring service cover 802.1X appliances that provide secure access for wired/wireless devices and users. Requires NAC-BASE-MNS. Asset Name: ClearPass*

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
NAC-APP-MNS	4	09/30/2026-9/29/2029	36	\$50.00	40.00%	\$30.00	\$4,320.00

MGT Impact Solutions - NAC-APP-MNS Subtotal:

\$4,320.00

MGT Impact Solutions - ROUTER-BORDER-MNS*Silver Border Router monitoring service cover network devices that provide internet facing routing.*

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
ROUTER-BORDER-MNS	2	09/30/2026-9/29/2029	36	\$40.00	18.00%	\$32.80	\$2,361.60

MGT Impact Solutions - ROUTER-BORDER-MNS Subtotal:

\$2,361.60

MGT Impact Solutions - ROUTER-CORE-MNS*Silver Core Router monitoring service cover network devices that provide campus or datacenter routing. Asset Name: Juniper Core – 4550/4600/4650*

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
ROUTER-CORE-MNS	33	09/30/2026-9/29/2029	36	\$40.00	40.00%	\$24.00	\$28,512.00

MGT Impact Solutions - ROUTER-CORE-MNS Subtotal:

\$28,512.00

MGT Impact Solutions - SRVR-DHCP-MNS*Silver DHCP Server monitoring service cover Windows, Linux, or EfficientIP DHCP physical or virtual instance. Asset Name: EfficientIP & NetMRI*

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
SRVR-DHCP-MNS	7	09/30/2026-9/29/2029	36	\$30.00	40.00%	\$18.00	\$4,536.00

MGT Impact Solutions - SRVR-DHCP-MNS Subtotal:

\$4,536.00

MGT Impact Solutions - SRVR-WIN-MNS

Silver Windows Server monitoring service cover physical or virtual instance. Asset Name: PA UserID

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
SRVR-WIN-MNS	2	09/30/2026-9/29/2029	36	\$30.00	40.00%	\$18.00	\$1,296.00

MGT Impact Solutions - SRVR-WIN-MNS Subtotal: \$1,296.00

MGT Impact Solutions - SWITCH-CAMPUS-MNS

Silver Campus Switch monitoring service cover network devices that provide switching at the edge of the network. Asset Name: Misc. Switch Qty. 1 & Unknown Switch Qty. 534

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
SWITCH-CAMPUS-MNS	535	09/30/2026-9/29/2029	36	\$30.00	50.00%	\$15.00	\$288,900.00

MGT Impact Solutions - SWITCH-CAMPUS-MNS Subtotal: \$288,900.00

MGT Impact Solutions - SWITCH-DC-MNS

Silver Datacenter Switch monitoring service cover network devices that provide top of rack (TOR) or other switching in the datacenter. Asset Name: Juniper Datacenter - 5100

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
SWITCH-DC-MNS	15	09/30/2026-9/29/2029	36	\$40.00	40.00%	\$24.00	\$12,960.00

MGT Impact Solutions - SWITCH-DC-MNS Subtotal: \$12,960.00

MGT Impact Solutions - WLAN-BASE-MNS

Silver WLAN Base monitoring service cover on-premises and cloud based wireless platforms. Qty 1 per platform required. Asset Name: Aruba Wireless

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
WLAN-BASE-MNS	1	09/30/2026-9/29/2029	36	\$125.00	18.00%	\$102.50	\$3,690.00

MGT Impact Solutions - WLAN-BASE-MNS Subtotal: \$3,690.00

MGT Impact Solutions - WLAN-DEVICE-MNS

Silver WLAN Device monitoring service cover local wireless controllers and management platform appliances. Asset Name: Airwave Qty. 1 & Aruba Controllers + Mobility Masters Qty. 6

Product Name	Qty	Start Date / End Date	Term Months	List Price	% Off List	Unit Price	Total
WLAN-DEVICE-MNS	7	09/30/2026-9/29/2029	36	\$40.00	40.00%	\$24.00	\$6,048.00

MGT Impact Solutions - WLAN-DEVICE-MNS Subtotal: \$6,048.00

Billing Terms	Annually
Year 1: 9/30/2026 – 9/29/2027	\$180,829.20
Year 2: 9/30/2027 – 9/29/2028	\$180,829.20
Year 3: 9/30/2028 – 9/29/2029	\$180,829.20

Total 36 Month Term Cost:	\$542,487.60
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