

MGT Impact Solutions, LLC
 1450 Oakbrook Drive Suite 900
 Norcross, GA GA
 Phone: (844) 552-9373
 Fax: (866) 535-3925

Presented To:
 County of DeKalb, GA
 The Maloof Center, 2nd Floor
 Decatur, Georgia 30030

Date: 8/27/2025
 Valid Until: 9/26/2025
 Terms: NET 30
 FOB: Atlanta, GA

ATTN: Tony Hicks
 (404) 371-2220
 ahicks@dekalbcountyga.gov

Contract #: Georgia State Term Contract Palo Alto:
 99999-SPD-SPD0000219-0010

Submitted By: Ryan Greene
 (770) 225-5280
 rgreene@mgt.us

Real Time Crime Center Palo Alto 3420 HA Pair

Hardware

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
PAN-PA-3420	Palo Alto Networks : Palo Alto Networks PA-3420 with redundant AC power supplies	2	\$43,790.00	\$35,032.00	\$70,064.00
PAN-SFP28-25GBASE-SR	SFP28 form factor, SR 25Gb optical transceiver, short reach 100m, MMF, duplex LC, IEEE 802.3ae 25GBASE-SR compliant	4	\$1,580.00	\$1,264.00	\$5,056.00
SFP-25G-SR-C	SFP-28, 25G-SR, OM3 70m, OM4 100m, Standard Temperature (0 through 70 C), Duplex LC/PC receptacle	4	\$483.00	\$188.37	\$753.48

Hardware Subtotal: \$75,873.48

Software Subscriptions

PART NUMBER	DESCRIPTION	QTY	TERM	LIST PRICE	UNIT COST	EXT COST
PAN-PA-3420-BND-CORESEC	PA-3420, Core Security Subscription Bundle (Advanced Threat Prevention, Advanced URL Filtering, Advanced Wildfire, DNS Security and SD-WAN), 1 years (12 months) term	2	1-yr	\$36,880.00	\$29,504.00	\$59,008.00

Software Subscriptions Subtotal: \$59,008.00

Maintenance and Support

PART NUMBER	DESCRIPTION	QTY	TERM	LIST PRICE	UNIT COST	EXT COST
PAN-SVC-PREM-3420 M	MGT Branded Premium support year 1, PA-3420	2	1-yr	\$9,210.00	\$8,473.20	\$16,946.40

Maintenance and Support Subtotal: \$16,946.40

Professional Services

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
FW-EDGE-PS	Standard Edge Firewall installation service cover firewalls at the perimeter of the network. This service includes the staging, onsite installation, and verification.	1	\$20,000.00	\$20,000.00	\$20,000.00

Professional Services Subtotal: \$20,000.00

Billing Terms	One Time	Total Cost	\$171,827.88
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* Total cost does not include shipping, handling, insurance and taxes where applicable. This Budgetary Quote is not a contract. It is subject to further MGT internal approvals and is not binding on either party.