



VIA EMAIL

January 17, 2018

Attn: Ms. Joan Casey, President
Casey Tree Experts, Inc.
4135 Arcadia Industrial Circle
Lilburn, Georgia 30047

Re: Invitation to Bid No.17-100894 Sanitary Sewer System Easement Clearing Services

Dear Ms. Joan Casey:

The Department of Purchasing and Contracting is in receipt of your bid submission in response to the above referenced solicitation. This letter is to inform you that your company's bid is the 2nd lowest price bid that is responsive and responsible, and met the required LSBE 20% benchmark. The lowest price bid submitted by Georgia Power Company is responsive and responsible but only demonstrates a sufficient good faith effort.

Our DeKalb First LSBE Ordinance, Section 2-204 permits your company the opportunity to match Georgia Power Company's bid price of \$2,348,900.00. If your firm agrees to match the lowest bid price, then your firm will be deemed the lowest, responsive and responsible bidder. If your firm chooses not to match the bid price then Georgia Power Company will be deemed the lowest, responsive and responsible bidder.

Please indicate if you will or will not match the lowest price. Sign below indicating your decision, submit a new *DeKalb First Ordinance, Section 2-204 Price Match* (01.17.18) and return the response no later than Thursday, January 24, 2018 by 4:00 PM.

Sincerely,

Awilda Hernandez
Procurement Agent – Team CIP

cc: file

Agrees to Match Price: YES NO

Signature: Joan Casey Date: 1/22/18