

MARKET SURVEY

ITB Number: 21-101359

Agent: Judi Moore

Project Name: Variable Speed Drive Rotary Screw Air Compressors

Department: DWM

Prepared By: Renee' Stevenson

Company	Contact #	Contact Person	Receive bid? Yes/No	Non-Response Justification	Bid in Future
Amtech Drives & Industrial Supply	Office:(770) 469-5240 Cell: (404)664-3295	John Denson john.denson@amtech.supp	Yes	08/17/21: Spoke with Mr. Denson and he advised when he attended the site visit, he noticed that his company only sells half of the product needed. He was trying to team up with another company to get the other half but was unsuccessful, so he will not be submitting a bid (Attended LSBE and mandatory site visit)	No
Pattons	(770)484-9226 Don's cell: (770)403 9530	Dana Bruce dana.bruce@pattonsinc.com Don Phillips don.phillips@pattonsinc.com	Yes	08/16/21: Received an email from Don Phillips advising that he did not have enough time to put in a bid since only received notification 2 days before it was due. (Did not attend LSBE nor mandatory site visit)	Yes
Energy Machinery, Inc.	1(800)643-4330 (781)871-6220	info@energymachinery.com	Yes	08/13/21: They do not bid outside of their territory (Did not attend LSBE nor mandatory site visit)	No
Energy Machinery, Inc.	1(800)643-4330 (781)871-6220	info@energymachinery.com	Yes	Spoke with Rick on 07/12/21, in Sales, and he advised that his company will not be submitting a bid because they do not bid outside of their territory. (Did not attend LSBE nor mandatory site visit)	No

Summary: There were various reasons vendors did not submit a bid for this project. One vendor was not able to supply all of the product needed and was not able to secure a subcontractor. Another vendor advised that there was not enough time allocated for them to submit a bid. Lastly, a vendor indicated that DeKalb County was out of their jurisdiction for service.