

PRICE QUOTATION

CARAHSOFT TECHNOLOGY CORP

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190

PHONE (703) 871-8585 | FAX (703) 871-8505

WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM



TO: Tremayne McMurray
Deputy Chief
DeKalb County Fire Department
727 Camp Road
Decatur, GA 30032 USA

FROM: Sophia Peper
Carahsoft Technology Corp.
11493 Sunset Hills Road
Suite 100
Reston, Virginia 20190

EMAIL: TMMcMurray@dekalbcountyga.gov

EMAIL: Sophia.Peper@carahsoft.com

PHONE:

PHONE: (571) 662-3008

TERMS: OMNIA GA : 23-6692
Term: May 1, 2023 - April 30, 2026
FTIN:52-2189693
Shipping Point: FOB Destination
Credit Cards: VISA/MasterCard/AMEX
Remit To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
Sales Tax May Apply

QUOTE NO: 49064386
QUOTE DATE: 07/30/2024
QUOTE EXPIRES: 02/28/2025
RFQ NO:
SHIPPING: GROUND
TOTAL PRICE: \$681,233.41
SHIPPING AMOUNT: \$364.00
TOTAL QUOTE: \$681,597.41

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
ALPHA INSTALLATION						
1	PS-SE-756	Professional Services - Software Engineer - Per Hour PROVIDING 155 IP DOME STYLE IP67 CAMERAS WITH SIDE MOUNT BRACKETS FOR OVERHANG VEIHING AT 26 LOCATIONS. INCLUDES ALL CABLING, CONNECTORS, TESTING EQUIPMENT, CABLE MANGEMENT PARTS AND APPARATUSES NEEDED TO ROUTE CABLING. PER DAY Carahsoft Technology Corporation - PS-SE		\$212.77	COOP 878.5	\$186,918.45
ALPHA INSTALLATION SUBTOTAL:						\$186,918.45
HARDWARE AND ACCESSORIES						
2	HW-SG1-G-756	AI network video recorder with support for up to 25 streams and 30 days of video storage. Samsara, Inc - HW-SG1-G		\$0.00	COOP 26	\$0.00
HARDWARE AND ACCESSORIES SUBTOTAL:						\$0.00
LICENSING						
3	LIC-SG1-G-756-	License for Site Gateway SG1-G *Pending OMNIA Approval Samsara, Inc - LIC-SG1-G		\$3,791.49	OM 26	\$98,578.74
4	LIC-SG1-G-756-	License for Site Gateway SG1-G *Pending OMNIA Approval Samsara, Inc - LIC-SG1-G		\$3,791.49	OM 26	\$98,578.74
5	LIC-SG1-G-756-	License for Site Gateway SG1-G *Pending OMNIA Approval Samsara, Inc - LIC-SG1-G		\$3,791.49	OM 26	\$98,578.74
6	LIC-SG1-G-756-	License for Site Gateway SG1-G *Pending OMNIA Approval Samsara, Inc - LIC-SG1-G		\$3,791.49	OM 26	\$98,578.74
LICENSING SUBTOTAL:						\$394,314.96

CONFIDENTIAL

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LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
CONTINGENCY FEE						
7	CONT	*Contingency Fee Samsara, Inc - CONT		\$100,000.00	OM 1	\$100,000.00
CONTINGENCY FEE SUBTOTAL:						\$100,000.00
SUBTOTAL:						\$681,233.41
TOTAL PRICE:						\$681,233.41
SHIPPING AMOUNT:						\$364.00
TOTAL QUOTE:						\$681,597.41

License Term

The license term for the Samsara Software licenses purchased under this Order Form begins on the day Samsara activates the applicable Samsara Software license by providing you a claim number and access to the Hosted Software ("License Start Date"). If Hardware associated with a then-unactivated Samsara Software license will be shipped to you under this Order Form, such Samsara Software license will be activated on the day the Samsara Hardware ships. Notwithstanding the foregoing, if you are renewing the license term for a previously-activated Samsara Software license under this Order Form, the License Start Date for the renewal license term shall be the day that Samsara extends your access to the Hosted Software for the renewal license term. Samsara Hardware requires a valid license to function.

Samsara may ship Hardware under this Order Form subject to a schedule as mutually agreed between the Parties or as determined by Samsara. To the extent such Hardware is associated with then-unactivated Samsara Software licenses, the Samsara Software license term for each such Hardware device will start on the day that device ships regardless of the shipment schedule for the other such Hardware devices. If all such Hardware is shipped in one shipment, the license term for all such Hardware will be the full license term under this Order Form. If such Hardware is shipped in multiple shipments, only the license term of such Hardware in the initial shipment will be such full license term. The license term of the remaining such Hardware shipped after the initial shipment will be set to match the then-remaining license term of the initial shipment, so that the license term for all such Hardware under this Order Form expires on the same date. The total cost of the licenses for such Hardware shipped after the initial shipment will be pro-rated based on their actual license term, rounded up to the nearest month, as compared to the full license term under this Order Form. Certain payment amounts under this Order Form assume that the entire order is fulfilled at the same time and are subject to potential reduction based on the actual schedule of order fulfillment.

Support and Warranty

Samsara stands behind its Products. Hardware Products that require a valid license to function come with a warranty that lasts as long as you maintain a valid license for such Hardware. All other Hardware Products, such as accessories, come with a one-year warranty, unless otherwise specified on the relevant Samsara data sheet. During the warranty period, Hardware exhibiting material defects will be replaced pursuant to our Hardware Warranty & RMA policy at www.samsara.com/support/hardware-warranty. Additional support information can be found at www.samsara.com/support.

Terms

Unless otherwise set forth herein, your use and access of the Hardware, Products, and Services specified herein are governed by Samsara's terms of service found at <https://www.samsara.com/terms-of-service>, unless the Parties have entered into a separate terms of service agreement and/or a separate terms of service agreement is attached to this Order Form, in which case such separate terms of service agreement shall govern (the 'Terms of Service'). You agree to be bound by the Terms of Service, and any capitalized terms not defined herein shall have the meaning set forth in the Terms of Service. You further agree that any other Order Forms you enter into for the purchase of Products shall also be governed by

the Terms of Service unless otherwise set forth in the applicable Order Form. For clarity, unless otherwise agreed by the Parties or approved by Samsara, the pricing and payment terms under this Order Form shall not apply to any such other Order Forms.

The continuation of this Agreement on an annual basis after the Effective Date is contingent upon the appropriation of sufficient funds. If sufficient funds fail to be appropriated to provide for the continuation of the Agreement, the Agreement shall terminate on the date of the beginning of the subsequent fiscal year for which funds have not been appropriated. Samsara shall be entitled to payment for deliverables in progress; liabilities, fees, or costs caused by such termination including for obligations that extend beyond the date of termination; and reasonable Agreement close-out costs.