

AGENDA NOTES

Solicitation Name and Number	Uniforms for County Employees (Phase II) (Annual Contract with 4 Options to Renew) ITB No. 18-100930
Procurement Technician	Jenifer Chapital
Vendor(s) agree to renew under the same prices, terms and conditions	<p>Yes – E.R. Partridge, Inc.</p> <p>No – Galls, LLC proposed an average price increase between 2.5% - 3.0% due to changes in the market cost for labor, utility and shipping costs.</p> <p>No – Reflective Apparel Factory proposed a 5.6% price increase due to 3M Scotchlite significant increase in pricing of 7% which necessitated a price increase to the County. Reflective Apparel Factory utilizes 3M Scotchlite material on its apparel.</p>
Solicitation Name, Number and Contract Number of Expiring/Expired Contract (If no previous contract, please indicate N/A)	<p>Uniforms for County Employees (Phase II) (Annual Contract with 4 Options to Renew) ITB No. 18-100930</p> <p>E. R. Partridge, Inc. CPA 1116727</p> <p>Reflective Apparel Factory CPA 1116800</p> <p>Galls, LLC CPA 1117166</p>
Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)	<p><u>\$2,097,743.35</u></p> <p><u>E. R. Partridge, Inc. - CPA 1116727</u> \$386,992.75</p> <p><u>Reflective Apparel Factory - CPA 1116800</u> \$550,081.25</p> <p><u>Galls, LLC - CPA 1117166</u> \$1,160,669.35</p>
Previous Amount Spent on Expiring Contract (If multiple award, List Amount Spent per Contract and include Total	<p><u>\$855,009.78</u></p> <p><u>E. R. Partridge, Inc. - CPA 1116727</u> \$178,458.56</p> <p><u>Reflective Apparel Factory - CPA 1116800</u> \$41,705.40</p>

	<p><u>Galls, LLC - CPA 1117166</u> \$634,845.82</p>
<p>Prime Contractor Information and LSBE – Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County)</p>	<p><u>E. R. Partridge, Inc. – Prime</u> Laura Partridge - President Years in Business: 105 Years doing Business with DeKalb: 6 Years</p> <p><i>LSBE Participation 20%</i> Ella Designs, LLC (LSBE – DeKalb) LaVonda Miles - Owner 5948 South Deshon Ct. Lithonia, GA 30058 Will provide emblem and some embroidery work for uniform orders. Amount spent on this contract: \$10,853.00</p> <p><u>Reflective Apparel Factory– Prime</u> Sally Boven – CEO Years in Business: 2 Years doing business with DeKalb: 11 Years</p> <p><i>LSBE Participation 20%</i> Professional Office Solutions – (LSBE – DeKalb) Denese Love – Owner 8 N. Clarendon Avenue Avondale Estates, GA 30002 Will provide embroidery work Amount spent on the contract: \$0.00</p> <p><u>Galls, LLC– Prime</u> Mike Wessner – CEO Years in Business: 117 Years doing business with DeKalb: 7 Years</p> <p><i>LSBE Participation 10%</i> Prestige Design Group – (LSBE – DeKalb) Elayne Leathers-Hill – CEO 1246 Bouldercrest Drive Atlanta, GA 30316 Will provide embroidery work Amount spent on the contract: \$0.00</p>
<p>Attachment(s)</p>	<ul style="list-style-type: none"> • UD Renewal Request Forms