

April 8, 2022

Captain Manuel Sanchez  
DeKalb County Sheriff's Office  
4415 Memorial Drive  
Decatur, GA 30032

RE: Courthouse Electronic Security Panel  
Replacement Proposal

Captain Sanchez:

Barnsley Construction Group is pleased to provide the following proposal for your review. Our proposal is based on our review of the site. For the price of **Two Hundred Three Thousand Four Hundred Ninety-One (\$203,491.00) Dollars**, Barnsley Construction Group proposes to provide all required subcontractors, labor, and material for the following scope of work:

<b>General Conditions</b>	<b>\$35,000</b>
<ul style="list-style-type: none"> <li>• Preconstruction activities including development and submittal of product data for review</li> <li>• Mobilization, tool control and security protocols</li> <li>• Full time supervision and continual cleanup</li> </ul>	
<b>Electronic Security System</b>	<b>\$140,100</b>
<ul style="list-style-type: none"> <li>• Submittal development, project management, engineering, owner submittal/software review meetings, rack/panel assembly and programming</li> <li>• Removal of existing graphic panel and cabling between control desk and existing PLC/Audio rack</li> <li>• Provide new network cables between the control desk and the existing PLC/Audio rack for the operator station and IP intercom master station</li> <li>• Providing necessary standard tooling, specialized tooling, and security fasteners to accomplish installation of headend equipment</li> <li>• Operator station setup, system start-up, system testing, owner training, and final documentation</li> </ul>	
<b>Electrical Infrastructure</b>	<b>\$10,000</b>
<ul style="list-style-type: none"> <li>• Allowance for raceways as may be needed</li> </ul>	
<b>Subtotal</b>	<b>\$ 185,100.00</b>
<b>Bonds &amp; Insurance</b>	<b>\$ 4,628.00</b>
<b>Contingency</b>	<b>\$ 5,000.00</b>
<b>4.50% Fee</b>	<b>\$ 8,763.00</b>
<b>Total</b>	<b>\$ 203,491.00</b>

**Alternate #1 – Factory Witness Test** **Add \$10,000**

If a factory witness test is required, please add the above amount for the cost to provide the witness test and demonstration, including travel cost and expenses for four individuals.

We have assumed this work can be complete in one mobilization during normal working hours. (M-F, 7am - 3:30pm) We have not included design fees in this proposal except as described above. The existing 120 VAC input power is assumed to be reused and is sized to accommodate the new equipment. It is assumed that the existing PLC/Audio rack is in good condition. Existing PLC and audio equipment will be removed and turned over to the owner. New PLC and audio headend equipment will be installed in the existing rack. The Avigilon Video Management System will remain a standalone system, programming of camera call-ups is excluded. It is assumed that existing security devices will remain and be reused. The existing devices that remain (which include but are not limited to intercom stations, call push buttons, call lights, vehicle sensors, and door hardware) are in good working order. Servicing of such items is not included.

Thank you for the opportunity to provide a proposal for this project. Should you have any question or need additional information please do not hesitate to contact me. We look forward to the opportunity to construct this project for you.

Sincerely,  
Barnsley Construction Group

A handwritten signature in black ink, appearing to read 'Rob Schulten', with a large, stylized flourish above the name.

Rob Schulten  
Vice President