

99999-SPD-SPD0000161-...
END-USER COMPUTING

Type: Convenience Statewide Contract

Supplier: PANASONIC CORPORATI...

Dates: 6/3/2019 - 6/2/2026

Version: Renewal 0

Total Contract Value (TCV)
TCV:

[My Lifetime Spend \(USD\)](#)
[Lifetime Member Spend \(USD\)](#)

Summary

Contract Summary ?

Contract Information

Contract Name *

END-USER COMPUTING

Contract Type *

Convenience Statewide Contract

Supplier Name

PANASONIC CORPORATION OF NORTH AMERICA

Summary

[View Summary](#)

Contract Dates

Begin Date

6/3/2019 12:00 AM EDT

Expire Date

6/2/2026 11:59 PM EDT

Contract Managers

Duane Tomlinson

duane.tomlinson@doas.ga.gov
+1 404-850-4075

▼ Purchasing Information

Purchasing Instructions *

All sales are to go through authorized Panasonic Resellers. Purchase Orders are written out to Reseller. Panasonic distribution will fulfill and ship. End user pays Reseller for the order. To view the authorized Panasonic Resellers for the xxx document.

Related Contract(s)

-

▼ Attachments

Display Order	Attachment	Date Uploaded
1	Supplier Information Sheet	5/9/2025 7:59:23 PM
2	Original Contract	5/2/2019 10:03:37 AM
3	Pricing Schedule	5/11/2025 5:54:18 PM

[See All \(18\) Attachments](#)



Statewide Contract Information Sheet

Statewide Contract Number	99999-SPD-SPD0000161-0009	NIGP Code	20410, 20442, 20448, 20453, 20454, 20455, 20460, 20468, 92007, 92031, 92047, 93921,
Name of Contract	End-User Computing		
Effective Date	June 3, 2019	Expiration Date	June 2, 2026
Contract Table of Contents			
Suppliers Awarded	8	Contract Information:	Convenience
Contract Information for Supplier			Page Number
<u>Panasonic Corporation</u>			2
Additional Contract Information			
<u>General Contract Information</u>			3-4
<u>Contract Renewals/ Extensions/ Changes</u>			5
<u>DOAS Contact Information</u>			6



Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-SPD0000161-0009
PeopleSoft Supplier Number	0000008326
Supplier Name & Address	
Panasonic Corp 2 Riverfront Plaza, 6 th Floor Newark, NJ 07102	
Contract Administrator	
Amanda Beauchamp Contracts Manager, Public Sector and Education amanda.beauchamp@us.panasonic.com Phone: (864)316-5986	
Contact Details	
Ordering Information	Jeff Orzech Senior Account Manager Georgia Jeff.orzech@us.panasonic.com Phone: (678) 554-9576
Remitting Information	Reseller certification in progress
Discounts	See Supplier Percentage Discount sheet
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current

policies governing the Purchasing Card program.

General Contract Information

The purpose of this contract is to provide a Statewide source of supply and services for End-User Computing. The equipment and services pursuant to this contract have been awarded the following four Categories:

Category A	Desktops, Laptops, Tablets (including associated accessories and peripherals for each).
Category B	Ruggedized Computing Devices (including associated accessories and peripherals).
Category C	Thin Client (including associated accessories and peripherals)
Category E	PC Peripherals and Accessories (Printers are not within the scope of this contract award).

Please Note the following is not available:

Category D	Virtual Reality (was not awarded under this statewide contract).
------------	--

See the Percentage Discount Off List Price document for Category pricing. All discounts shown are minimum discounts, and Suppliers may provide additional or deeper discounts to State and Local agencies under the Statewide Contract.

State entities should ask for "Academic Pricing" if obtaining quotes for schools, colleges or administrative offices of educational organizations. The discounts available may differ depending on the type of academic organization. Academic organizations receive significantly lower prices or significantly deeper discounts from many hardware manufacturers.

State entities must place a purchase order prior to acquiring hardware or services.



Awarded Category:

Panasonic has been awarded the following Category:

Category B – Ruggedized Computing Devices

Ordering Instructions:

Statewide Contract Number: 99999-SPD-SPD0000161-0009 –
Panasonic Computers

How to Purchase

1. Review the Supplier's Percentage Discount (applicable to product and awarded category). For Percentage Discount Off List Price, see attachment. All percentage discounts shown are minimum discounts. Supplier may provide additional or increased discount % to State and Local agencies under the Statewide Contract.
2. Contact Supplier directly for possible bulk pricing/discounts.
3. You may view the Supplier products and pricing by accessing Team Georgia Marketplace.
4. You may order the Supplier products by accessing Team Georgia Marketplace. You may also order by contacting the Supplier directly, or if applicable, by contacting their approved Reseller.
5. Purchase Orders must reflect the Supplier and contract number.
6. Payments are to be remitted to the Supplier referencing the contract number.

How to Lease:

1. Complete the MANDATORY User Agency Lease Agreement, located on Team Georgia Marketplace (**This is the only approved Lease Agreement**). Lease Options Available: 24 months, 36 months, 48 months, 60 months.
2. Contact the awarded statewide supplier.



Supplier Name	Awarded Category	TGM Catalog	Order Direct	Reseller as of 06/17/2019	Leasing
ByteSpeed Computers	Category A: Desktops and Laptops, Category E: PC Peripherals and Accessories	Information Only	Yes	No	Yes
CDW Government, LLC	Category E: PC Peripherals and Accessories	Information Only	Yes	No	No
Dell Marketing, L.P	Category A: Desktops and Laptops, Category B: Ruggedized Computing Devices Category C: Thin Client Category E: PC Peripherals and Accessories	Information Only	Yes	No*	No
GovConnection, Inc.	Category E: PC Peripherals and Accessories	Information Only	Yes	No	No
HP, Inc.	Category A: Desktops and Laptops, Category E: PC Peripherals and Accessories	Information Only	Yes	No*	No
Lenovo - United States, Inc.	Category A: Desktops and Laptops, Category E: PC Peripherals and Accessories	Information Only	Yes	No*	No
Panasonic Corporation of North America	Category B: Ruggedized Computing Devices	Information Only	Yes	No*	Yes
Howard Industries, Inc.	Category A: Laptops	Information Only	Yes	No	Yes
* Reseller certification in progress. Details will be provided.					

How to Pay:

The items on this contract should be purchased using either a Purchase Order or a Procurement Card (P-card). For more information regarding how to obtain or use a P-card, Contact the State Cards Program manager at cardprograms@doas.ga.gov.

For detailed P-card Information, visit the State's P-card web site at: <http://doas.ga.gov/state-purchasing/statewide-card-programs/purchasing-cards>



Changes/Renewals/Extensions

Renewal #1	June 3, 2021 - June 2, 2022
Renewal#2	June 3,2022 - June 2, 2023
Renewal#3	June 3, 2023 - June 2, 2024
Renewal#4	June 3, 2024 - June 2, 2025
Renewal#5	June 3, 2025 - June 2, 2026

DOAS Contact Information:

Donnie Treadway

Contract Management Specialist

donnie.treadway@doas.ga.gov

(404) 463-0824

For Team Georgia Marketplace questions

Procurement Help Desk

(404) 657-6000

procurementhelp@doas.ga.gov



State of Georgia Contract

State of Georgia End-User Computing Contract with Panasonic Connect and authorized resellers – Secure innovative technology solutions and streamline procurement processes.

Contract Number: 99999-SPD-SPD0000161-0009

Contract Name: End User Computing

Contract Expiration: June 2, 2025

Contract Owner:

Panasonic Connect North America Contact:

Panasonic Connect North America
contracts@us.panasonic.com

Contact Sales:

CDW-G

Mike Bova

Contract Administrator - State and Local Government
michael.bova@cdwg.com
(203) 851-7202





Law and Order Technology, LLC

Rodney Spell

President

rodney@lawandordertechnology.com

(954) 281-5050



Mooring Tech, LLC

Michael Cayes

General Manager

mcayes@buytough.com

(678) 458-8525



ProLogic ITS, LLC

Chris Crapps

Managing Partner

Chris.Crapps@ProLogicITS.com

(678) 458-8525



Technology Integration Group

Jerrie Dodd

Public Sector Contract Manager

jerrie.dodd@tig.com

(858) 566-1900 x2314



Ordering Instructions

The contract number must be referenced on all Quotes and Purchase Orders. Reseller will provide the quote to the customer. Purchase orders are made out to Panasonic referencing the reseller noted in the Contract Sales section. Payments for Purchase Orders are to be made directly to the reseller partner. Delivery is within 30 days after a Purchase Order is received unless otherwise stated in the Purchase

Order acknowledgement. All products shall be shipped FOB Destination. Purchases are governed by the terms and conditions of contract number 99999-SPD-SPD0000161-0009.

Featured Products



Product Name

SKU: FZ-40

[Learn More](#)



TOUGHBOOK G2

SKU: FZ-G2

[Learn More](#)



TOUGHBOOK 55

SKU: FZ-55

[Learn More](#)

[View all products](#)

Panasonic CONNECT

[Terms & Conditions of Sale](#)

© 2025 Panasonic Corporation of North America. All Rights Reserved.

[Privacy Policy](#)

[Cookie Policy](#)

