

## AGENDA NOTES

<b>Solicitation Name and #</b>	Commercial Janitorial Services (Multi-Year Contract) RFP No. 19-500529																																																																																																								
<b>Senior Procurement Agent</b>	Jennifer Schofield, NIGP-CPP																																																																																																								
<b>Vendor(s) agree to extend under the same prices, terms and conditions</b>	N/A																																																																																																								
<b>Solicitation Name, Number and Contract Number</b>	Commercial Janitorial Services (Multi-Year Contract) RFP No. 19-500529 Contract No.: 1213631 – Building Maintenance Services, Inc. Contract No.: 1213634 – Cleanstar National, Inc. Contract No.: 1213635 – A-Action Janitorial																																																																																																								
<b>Contract Number, Contractor Name and Award Amounts</b>	<p><b><u>Total Award Amount: \$20,765,102.96</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 15%;">1213631</td> <td style="width: 5%;"></td> <td style="width: 15%;">\$ 1,552,789.80 – Award</td> <td style="width: 65%;"></td> </tr> <tr> <td></td> <td></td> <td>\$ 858,795.17 – CO1</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,226,735.10 – CO2</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,863,220.53 – CO3</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 53,165.00 – CO4</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 403,008.00 – CO5</td> <td></td> </tr> <tr> <td></td> <td></td> <td><u>\$ 1,901,229.83</u> – CO6</td> <td></td> </tr> <tr> <td></td> <td></td> <td><b>\$ 7,858,943.43</b></td> <td></td> </tr> <tr> <td colspan="4"> </td> </tr> <tr> <td></td> <td></td> <td>\$ 1,730,808.00 – Award</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 597,689.64 – CO1</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,111,948.36 – CO2</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 866,835.71 – CO3</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,957,897.32 – CO4</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 415,474.71 – CO5</td> <td></td> </tr> <tr> <td></td> <td></td> <td><u>\$ 1,990,147.71</u> – CO6</td> <td></td> </tr> <tr> <td></td> <td></td> <td><b>\$ 8,670,801.45</b></td> <td></td> </tr> <tr> <td colspan="4"> </td> </tr> <tr> <td></td> <td></td> <td>\$ 853,182.12 – Award</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,109,638.00 – CO1</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 153,809.21 – CO2</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 963,251.44 – CO3</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 560,000.00 – CO4</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 60,000.00 – CO5</td> <td></td> </tr> <tr> <td></td> <td></td> <td><u>\$ 535,477.31</u> – CO6</td> <td></td> </tr> <tr> <td></td> <td></td> <td><b>\$ 4,235,358.08</b></td> <td></td> </tr> </table>	1213631		\$ 1,552,789.80 – Award				\$ 858,795.17 – CO1				\$ 1,226,735.10 – CO2				\$ 1,863,220.53 – CO3				\$ 53,165.00 – CO4				\$ 403,008.00 – CO5				<u>\$ 1,901,229.83</u> – CO6				<b>\$ 7,858,943.43</b>								\$ 1,730,808.00 – Award				\$ 597,689.64 – CO1				\$ 1,111,948.36 – CO2				\$ 866,835.71 – CO3				\$ 1,957,897.32 – CO4				\$ 415,474.71 – CO5				<u>\$ 1,990,147.71</u> – CO6				<b>\$ 8,670,801.45</b>								\$ 853,182.12 – Award				\$ 1,109,638.00 – CO1				\$ 153,809.21 – CO2				\$ 963,251.44 – CO3				\$ 560,000.00 – CO4				\$ 60,000.00 – CO5				<u>\$ 535,477.31</u> – CO6				<b>\$ 4,235,358.08</b>	
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**Prime Contractor's Information and LSBE - Subcontractors**

**A-Action Janitorial Service, Inc (Prime)**

LSBE DeKalb  
Barbara Storey, Chief Executive Officer  
Years in Business: 27  
Years Doing Business with DeKalb: 5

**Cleanstar National, Inc. (Prime)**

Jacob Amedee, CEO  
Years in Business: 26  
Doing Business with DeKalb County: 2

**LSBE Participation – 20%**

Strategic Solutions Cleaning Services (LSBE-MSA)  
Maria Valdes, Owner  
6241 Long Shore Drive,  
Douglas, GA 30135  
Years in Business: 5  
Years Doing Business with DeKalb: 2  
Services: Janitorial  
*Amount Spent to Date: \$1,781,769.67*

**Building Maintenance Services (BMS) – Prime**

Brian Marcus – CEO/President  
Years in Business: 29  
Years Doing Business with DeKalb: 9

**LSBE Participation – 20%**

Pretty House Company, LLC – (LSBE-DeKalb)  
Karen Clarke, Owner  
1274 Bexley Court  
Stone Mountain, GA 30083  
Years in Business: 14  
Years Doing Business with DeKalb: 10  
Services: Janitorial  
*Amount Spent to Date: \$1,483,816.08*

(3) Additional Subcontractors:

Klean Girl With A Bucket, LLC – (LSBE-MSA) –  
No assigned percentage  
6182 Thorncrest Dr.  
Tucker, GA 30084  
Services: Cleaning and Maintenance  
Years in Business: 12

Foremost Group, LLC  
Patrician Munoz, Owner  
3370 Duncan Bridge Drive  
Buford, GA 30519  
Services: Janitorial  
Years in Business; 58  
Years Doing Business with DeKalb: 2

Prestige Maintenance Services, LLC  
John Jeong H. Lee, President  
3483 Satellite Blvd., Suite 200  
Duluth, GA 30096  
Services: Janitorial/Equipment  
Years in Business: 37  
Years Doing Business with DeKalb: 2