

Cost Analysis for purchasing off the competitively let TIPS Contract No. 230105

Use of this Cooperative Agreement will allow for a reduction in the purchase of the following:

<u>Description</u>	<u>36-month Market/List Price - Total</u>	<u>TIPS Contract Price - Total</u>	<u>Savings (36-months)</u>	<u>Discount %</u>
Advanced Monitoring Services	\$1,030,860.00	\$542,487.60	Approx. \$488,372.40	(47.4%)

Notes:

1. Quote prices are at a realized cost savings of between 18% to 50%, averaging 33.5%.
2. The total 3-year savings for the purchase of these services are **approx. \$488,372.40**.