

COST ANALYSIS

ITB No.: 21-101432

ITB Name: Maintenance Repair and Inspection of Overhead Doors and Gates

(Annual Contract With 4 Options to Renew)

VENDOR:			* D.H. Pace Co., Inc. DBA Overhead Door Atlanta		Differential/ Comparison
ITEM No.	ITEM DESCRIPTION	UOM	(CURRENT CONTRACT) Unit Price	(PROPOSED) Unit Price	Unit Price
1	Bidder states labor rate per hour for door or gate repair, including electronic opening and safety devices repair or replacement, per service call based on a One-Person Truck .	Hourly	\$65.00	\$80.00	(\$15.00)
2	Bidder states labor rate hour for door or gate repair, including electronic opening and safety devices repair or replacement, per service call based on a Two-Person Truck (requires prior approval; see Page 29, Line #3 of Minimum Requirements; ¥.).	Hourly	\$110.00	\$120.00	(\$10.00)
3	Bidder states Overtime labor rate per hour for door or gate repair (including electronic opening and safety device repair or replacement), with such work performed by a One-Person Truck during nights, weekends, holidays, that are outside regular normal working hours listed above.	Hourly	\$100.00	\$110.00	(\$10.00)
4	Bidder states Overtime labor rate per hour for door or repair (including electronic opening and safety device repair or replacement), with such work performed by a Two-Person Truck during nights, weekends, holidays, that are outside regular normal working hours listed above.	Hourly	\$200.00	\$220.00	(\$20.00)
5	Bidder enter percentage mark-up amount to be added to cost of materials for door or gate repair to include bidder's overhead, profit, and any other costs, excluding labor.	Percentage	10%	10%	0%
6	Quarterly Preventative Maintenance Service	Quarterly Fixed Price	\$13,000.00	\$26,000.00	(\$13,000.00)
7	Price for Purchase of New Bifold Doors ***	Fixed Price / Ea.	\$37,631.00	\$48,816.00	(\$11,185.00)
8	Installation of Bifold Doors ***	Fixed Price / Ea.	\$4,965.00	\$6,147.00	(\$1,182.00)
9	Removal & Disposal of existing doors ***	Fixed Price / Ea.	\$652.00	\$1,173.00	(\$521.00)

* D.H. Pace Co., Inc. DBA Overhead Door Atlanta	**Life Safety Services	Differential/ Comparison
(PROPOSED) Unit Price	(PROPOSED) Unit Price	Unit Price
\$80.00	\$105.00	(\$25.00)
\$120.00	\$170.00	(\$50.00)
\$110.00	\$157.50	(\$47.50)
\$220.00	\$255.00	(\$35.00)
10%	18%	-8%
\$26,000.00	\$36,592.50	(\$10,592.50)
\$48,816.00	\$40,000.00	\$8,816.00
\$6,147.00	\$3,840.00	\$2,307.00
\$1,173.00	\$2,500.00	(\$1,327.00)

LEGEND:

Cost Analysis - Summary:

* Price for DH Pace/Overhead Door Atl. per 10-11-2021 current ITB 21-101432 (solicited twice/2 times).

** Price for Life Safety Serv. per 6-24-2021 ITB 21-101399 (1st/same solicit. cancelled due to Non-resp. 3 bidders).

*** Sole Bidder (DH Pace/Overhead Door Co Atl) submitted lower prices than similar market competitor (Life Safety Services) for lines Items 1-6. Remaining line items 7-9 were priced higher than Life Safety due to required contingencies included in prices. Life Safety prices for same line items 7-9 did not indicate if required contingencies included in their prices.