



**DeKalb County**  
**Roads and Drainage Division**  
**Public Works Department**  
**Peggy V. Allen**  
**Deputy Director**

**Chief Executive Officer**

Michael Thurmond

**Board of Commissioners**

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District 7  
Lorraine Cochran-Johnson

## **MEMORANDUM**

**April 6, 2020**

**TO:** Cathryn Horner, Interim Director, Purchasing and Contracting

**THRU:** William E. (Ted) Rhinehart, Deputy COO, Infrastructure  
Rick Lemke, Public Works Director

**FROM:** Peggy V. Allen, DDPW, Roads and Drainage

**SUBJECT:** CPA No. 1164870 Cooperative Agreement - 5 Year Lease Purchase – Motorola Solutions

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The Public Works – Roads & Drainage Division is requesting to be added into the 5 Year Lease Purchase with Motorola Solutions. This contract is active under CPA No. 1164870 with PW - Sanitation that is associated with the Cooperative Agreement with the State of Georgia Contract.

Our Division's proposal is attached in the amount of \$738,855.00. This request consists of radios to enhance equipment to improve communication within our crews. Cost will be divided between our 05700 – Roads & Drainage and 06701 – Stormwater Accounts.

Thank you.

*Proposal*  
**MOTOROLA, Inc.**

TO: Dekalb County Roads and Drainage Dept.  
ATTN: Lenardo Owens

NASPO Contract  
404-297-3851

APX1500 Mobile/ APX 900		Portable	List Price	Discount Price	Discount Price	Extended Price
100	H92UCF9PW6AN	APX 900 7/800 MHZ MODEL 2	\$3,486.00	25%	\$2,614.98	\$264,198.00
100	QA00580AF	ADD: TDMA OPERATION				
100	H122BY	ALT: 1/4 WAVE 7/800 STUBBY ANT				
100	QA04096AA	ENH: P25 TRUNKING				
100	HA00025AG	ADD: 5 Y ESS. ACCIDENTAL DMGE.				
114	PMPN4174A	CHGR DESKTOP SINGLE UNIT	\$76.00	25%	\$55.48	\$6,324.72
14	H92UCH9PW7AN	APX 900 7/800 MHZ MODEL 3	\$3,692.00	25%	\$2,792.36	\$39,093.04
14	QA00580AF	ADD: TDMA OPERATION				
14	H122BY	ALT: 1/4 WAVE 7/800 STUBBY ANT				
14	QA04096AA	ENH: P25 TRUNKING				
14	HA00025AG	ADD: 5 Y ESS. ACCIDENTAL DMGE.				
134	M36URS9PW1AN	APX 1500 7/800 MHZ	\$4,274.00	25%	\$3,227.48	\$432,482.32
134	GA01339AA	ENH: SW P25 TRUNKING				
134	G444AH	APX CONTROL HEAD SOFTWARE				
134	GA00235AA	NO GPS ANTENNA NEEDED				
134	G174AF	ADD: ANT 3DB LOW PROFILE 762-870				
134	G831AD	ADD: SPKR 15W WATER RESISTANT				
134	GA00580AD	ADD: TDMA OPERATION				
134	W22BA	ADD: STD PALM MICROPHONE APX				
134	G66AW	ADD: DASH MOUNT O2 WWM				
134	GA00804AA	ADD: APX 02 CONTROL HEAD				
134	GA00255AC	ADD: 5 Y ESS. ACCIDENTAL DMGE.				
4	M36URS9PW1AN	APX 1500 7/800 MHZ	\$4,667.00	25%	\$3,514.37	\$14,057.48
4	GA01339AA	ENH: SW P25 TRUNKING				
4	G444AH	APX CONTROL HEAD SOFTWARE				
4	GA00235AA	NO GPS ANTENNA NEEDED				
4	G89AC	ADD: NO RF ANTENNA NEEDED				
4	W665BJ	ADD: CONTROL STATION OPERATION				
4	G831AD	ADD: SPKR 15W WATER RESISTANT				
4	GA00580AD	ADD: TDMA OPERATION				
4	W382AM	ADD: CONTROL STATION DESK MIC				
4	G66AW	ADD: DASH MOUNT O2 WWM				
4	GA00804AA	ADD: APX 02 CONTROL HEAD				
4	G91AE	ADD: CS POWER SUPPLY				
4	GA00255AC	ADD: 5 Y ESS. ACCIDENTAL DMGE.				
114	SVC03SVC0115D	APX 900 PROGRAMMING				\$11,400.00
134	SVC03SVC0115D	APX 1500 PROG/ INSTALL				\$33,500.00
4	SVC03SVC0115D	APX 1500 CS PROG/ INSTALL				\$800.00
		TRADE IN/ DISCOUNT				\$63,000.00
		<b>Total</b>				<b>\$738,855.00</b>

\*\*\*Discount Price include XTL/XTS Trade-in Allowance

Terms: Net 30 Days  
Date: 3-Apr-20  
Proposal #: QU0000495739  
NASPO: CONTRACT  
Expiration: 18-Apr-20