



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-293454-44284.990SP

Issued: 03/29/2021

Quote Expiration: 05/28/2021

Account Number: 109485

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SALES REPRESENTATIVE

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SHIP TO

Donnie James
 Dekalb County Police Dept.- GA
 2484 BRUCE ST
 Lithonia, GA 30058
 US

BILL TO

Dekalb County Police Dept.- GA
 2484 BRUCE ST
 Lithonia, GA 30058
 US

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	800	0.00	0.00	0.00
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	60	800	0.00	0.00	0.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	2	0.00	0.00	0.00
Hardware						
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER		744	0.00	0.00	0.00
20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER		56	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT		4	0.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		800	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		800	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		2,400	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		2,400	0.00	0.00	0.00
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS		50	0.00	0.00	0.00
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		50	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		1,600	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		1,600	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		1,600	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		1,600	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL		960	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR		960	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR		8	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		8	0.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE		8	0.00	0.00	0.00
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		10	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL		450	86.00	86.00	38,700.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR		450	18.00	18.00	8,100.00
74200	TASER 7 6-BAY DOCK AND CORE		2	1,500.00	1,500.00	3,000.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR		2	300.00	300.00	600.00
Other						
20277	TASER 7 CERT WITH VIRTUAL REALITY TRAINING HEADER	60	800	0.00	0.00	0.00
20278	TASER 7 CERT WITH VIRTUAL REALITY TRAINING PAYMENT	12	800	840.00	692.47	553,976.00
20271	AXON VR CONTROLLER KIT		10	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		8	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		10	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		2	1,495.00	1,495.00	2,990.00
20378	HTC SUNRISE VR HEADSET		25	1,050.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services						
20392	VIRTUAL REALITY TRAINING (501-1000) LICENSE	60	1	0.00	0.00	0.00
85168	CEW FULL SERVICE WITH INSTRUCTOR TRAINING		1	17,000.00	17,000.00	17,000.00
					Subtotal	624,366.00
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	624,366.00

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		26	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		26	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		1,600	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		1,600	0.00	0.00	0.00
Other						
20278	TASER 7 CERT WITH VIRTUAL REALITY TRAINING PAYMENT	12	800	840.00	840.00	672,000.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		8	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
					Subtotal	672,000.00
					Estimated Tax	0.00
					Total	672,000.00

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		1,600	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		1,600	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		1,600	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		1,600	0.00	0.00	0.00
Other						
20278	TASER 7 CERT WITH VIRTUAL REALITY TRAINING PAYMENT	12	800	840.00	840.00	672,000.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		8	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
					Subtotal	672,000.00
					Estimated Tax	0.00
					Total	672,000.00

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		1,600	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		1,600	0.00	0.00	0.00
Other						
20278	TASER 7 CERT WITH VIRTUAL REALITY TRAINING PAYMENT	12	800	840.00	840.00	672,000.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		8	0.00	0.00	0.00

Year 4 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
					Subtotal	672,000.00
					Estimated Tax	0.00
					Total	672,000.00

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		1,600	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		1,600	0.00	0.00	0.00
Other						
20278	TASER 7 CERT WITH VIRTUAL REALITY TRAINING PAYMENT	12	800	840.00	840.00	672,000.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		8	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
					Subtotal	672,000.00
					Estimated Tax	0.00
					Total	672,000.00
Grand Total						3,312,366.00

Discounts (USD)

Quote Expiration: 05/28/2021

List Amount	3,456,640.00
Discounts	144,274.00
Total	3,312,366.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	624,366.00
Spares	0.00
Year 2	672,000.00
Year 3	672,000.00
Year 4	672,000.00
Year 5	672,000.00
Grand Total	3,312,366.00

Notes

League of Oregon Cities contract used for pricing and purchasing justification.

The parties agree that Axon is granting a credit of \$118,024.00 (applied to Year 1 Payment) for trade-in of CEW hardware. This credit is based on a ship date range of 7/1/2021-7/15/2021, resulting in a 8/1/2021 contract start date. Any change in this ship date and resulting contract start date will result in modification of this credit value which may result in additional fees due to or from Axon.

Purchase of TASER 7 are governed by the TASER 7 Agreement located at <https://www.axon.com/legal/sales-terms-and-conditions> and not the Master Services and Purchasing Agreement referenced below.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____	Date: _____
Name (Print): _____	Title: _____
PO# (Or write N/A): _____	

Please sign and email to Shane Page at spage@taser.com or fax to 480-991-0791

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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Axon Internal Use Only

		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		

ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	