



PROPOSAL

TO THE:

DeKalb County (Sourcewell ID#18859)
1300 Commerce Dr.
Decatur, GA 30030

DATE: November 14, 2022

We hereby propose and agree to furnish the following firefighting equipment upon your acceptance of this proposal via Sourcewell Co-Operative Purchase Contract #113021-SUT

Two (2) or more Sutphen Heavy Duty 105' Mid-Mount Tractor Drawn Aerial Ladder (SL105TDA) matching recently built unit, HS-6846 (Truck23) Complete and Delivered for the Total Sum of:

\$2,104,233.00 MSRP

~~\$-315,635.00 (Sourcewell 15% Discount~~

\$1,788,598.00/ea

The units shall be manufactured completely in accordance to the following proposal and inspection at the manufacturing facility in Hilliard, Ohio in approximately **20-24 months (1st Unit: 20-22months; 2nd Unit: 22-24 Months)** from the date of the contract signing or purchase order, subject to delays from all causes beyond our control. Delivery shall be approximately 4-6 weeks following the inspection trip, subject to delays from all causes beyond our control.

This proposal shall be valid for **thirty (30) days**. If the contract or purchase order is not received within this proposed duration, we reserve the right to extend, withdraw, or modify our proposal, including pricing, delivery times, and prepayment discounts as applicable.

Effective December 31st, a 10% Price Increase Shall be applied to this proposal. Order submission recommended by December 15th.

SUTPHEN CORPORATION

6450 Eiterman Road | Dublin, OH 43016 | 1-800-848-5860

Respectfully submitted,

Jerry Harley

Jerry Harley
Authorized Representative for Sutphen Corporation
336-613-8202

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