



# DeKalb County Government

Manuel J. Maloof Center  
1300 Commerce Drive  
Decatur, Georgia 30030

## Agenda Item

**File ID:** 2024-1450

**Substitute**

1/14/2025

**Purchasing Type:** Low Bidders (LB)

**Public Hearing:** YES  NO

**Department:** Purchasing & Contracting

### AGENDA ITEM:

**Commission District(s):** ALL

LB - Invitation No. 24-101651 Stone Crushed Granite (Three (3) Year Multiyear Contract): for use by the Departments of Watershed Management (DWM), Recreation, Parks and Cultural Affairs (RPCA), and Public Works - Roads & Drainage (R&D) and Sanitation. Consists of providing stone crushed granite for use in various applications. Recommend award to the lowest, responsive and responsible bidders: F.M. Shelton, Inc. and Green Dream International, LLC. Total Amount Not To Exceed: \$6,064,651.00

**Information Contact:** Michelle Butler, Chief Procurement Officer

**Phone Number:** (404) 687-3581

### PURPOSE:

Consists of the purchase of providing stone crushed granite for use in various applications. Three (3) bids were received.

This substitute is submitted to revise the recommended award amount, supporting documentation, and various entries.

### RECOMMENDATION:

Recommend award to the lowest, responsive and responsible bidder:

Items Nos: 1- 3, 5 - 15, 17-32

F.M. Shelton, Inc., 1434 Ralph D. Abernathy Blvd, Atlanta, GA 30010

Note: LSBE - MSA Firm

Estimated Amount: \$5,498,907.75

Item Nos: 1-3, 5-9, 11-15, 17-24

Green Dream International, LLC, 32 W. 8th Street, Suite 607, Erie, PA 16501

Estimated Amount: \$565,743.25

Total Amount Not To Exceed: \$6,064,651.00

### ADDITIONAL INFORMATION:

1. Contract Effective Date:

Acknowledgement of Notice to Proceed

2. Contract Expiration Date:

Three (3) Year Multiyear Contract



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3. Amount Spent on Previous Contract: \$4,053,979.36
4. Funding:
- \$3,615,214.00 - General - Operating (DWM)
  - \$2,262,973.00 - Stormwater Enterprise (R&D)
  - \$158,501.00 - General - Operating (RPCA)
  - \$27,963.00 - General - Operating (Sanitation)
5. Additional Bidders:
- Definitive Trucking Company, LLC
  - 2020 Avalon Pkwy Suite 355
  - McDonough, GA 30253
  - (Non-Responsive)

## AGENDA NOTES

<b>Solicitation Name and Number</b>	Stone Crushed Granite (Three (3) Year Multiyear Contract) ITB 24-101651
<b>Procurement Agent</b>	Yesenia Diaz
<b>Date Solicitation bid prices expires</b>	February 8, 2025
<b>Solicitation Name, Number and Contract Number of Expired Contract</b>	Stone Crushed Granite (Annual Contract with 2 Options to Renew) ITB 19-101075 CPA No. 1198103 CPA No. 1198101
<b>Previous Contract Number, Contractor Name and Award Amount</b>	<p><b>\$9,968,327.85</b></p> <p>CPA No. 1198103 F.M. Shelton, Inc. Initial       \$ 201,675.75 1<sup>st</sup> Renewal \$1,365,000.00 2<sup>nd</sup> Renewal \$1,155,000.00 CO# 1       \$3,050,000.00 <u>CO# 2       \$ 20,000.00</u>                   \$5,791,675.75</p> <p>CPA No. 1198101 Green Dream International LLC Initial       \$2,066,652.10 1<sup>st</sup> Renewal   \$ 700,000.00 <u>2<sup>nd</sup> Renewal   \$1,410,000.00</u>                   \$4,176,652.10</p>
<b>Previous Amount Spent on Expiring/Expired Contract</b>	<p><b>\$4,053,979.36</b></p> <p>CPA No. 1198103 F.M. Shelton, Inc. \$2,794,053.84</p> <p>CPA No. 1198101 Green Dream International LLC \$1,259,925.52</p>
<b>Prime Contractor Information and LSBE-Subcontractor</b>	<p><b><u>F.M. Shelton, Inc. – LSBE-MSA Firm</u></b> 1434 Ralph D. Abernathy Blvd Atlanta, GA 30010 Fawn Shelton, CEO Years in Business: 32 Years doing business with DeKalb: 17</p> <p><b><u>Green Dream International LLC - GFE</u></b> 32 W. 8th Street, Suite 607 Erie, PA 16501 Varand Vartanian, President Years in Business: 15 Years doing business with DeKalb: 4</p>
<b>Attachments</b>	<ol style="list-style-type: none"> <li>1. Bid Tabulation</li> <li>2. UD Recommendation</li> <li>3. Market Survey</li> </ol>

**User Department’s Recommendation**

**Recommended Bidder(s):** F.M. Shelton meets our approval.

**Amount Spent on Previous Contract:** \$3,590,000.00

**Name of Fund:** Enterprise (511)

**Project Amount: Year 1:** \$1,205,071.33

**Year 2:** \$1,205,071.33

**Year 3:** \$1,205,071.33

**Total:** \$3,615,214.00

**Written Justification:**

The Department of Watershed Management (DWM) recommends F.M. Shelton as the recommended bidder based on the total from the bid tabulation form. This contract will be utilized by the Department of Watershed Management (DWM) to purchase stone crush granite. Stone Crushed Granite is a vital raw material for DWM. The granite stone is utilized in nearly every repair performed by the Department. It is required for pipe beds, proper creek bed construction and for erosion control. Raw Materials such as General Aggregate, 57 Stone, DOT Type 3 stone as well as other granite stone has increased in cost. Additionally hauling fees have also increased from various haulers by substantial amounts.

Please note that this is a multi-year contract and the amount of \$3,615,214.00 reflects the total for 3 years :

- 1st Year - \$1,205,071.33
- 2nd Year - \$1,205,071.33
- 3rd Year - \$1,205,071.33

David Hayes , Director - DWM  
\_\_\_\_\_  
Name, Title Date

David Hayes Digitally signed by David Hayes  
Date: 2024.12.19 12:30:22  
-05'00'  
\_\_\_\_\_  
Department Director Date

User Department's Recommendation

Recommended Bidder(s): F.M. Shelton meets our approval.

Amount Spent on Previous Contract: \$27,963.00

Name of Fund: 541 - Sanitation Operating

Project Amount: Year 1: \$9,321.00

Year 2: \$9,321.00

Year 3: \$9,321.00

Total: \$27,963.00

**Written Justification:**

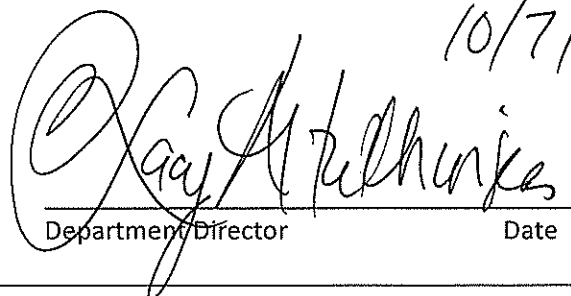
Sanitation recommend award to F.M. Shelton, Inc. on bid item #5 and #11, in the amount of \$27,963.00 over three years or \$9,320.00 per year. This contract provides crushed granite stones for use by the Sanitation Seminole Road Landfill.

Item #5, Stone, crushed granite, class A, size 57, grading 1" no.4  
Item #11, GAB (crush and run) graded aggregate in accordance with Georgia DOT standard specifications, section 815, dated November 5, 2010.

Tracy A. Hutchinson

Name, Title

Date

 10/7/25

Department Director

Date

**User Department's Recommendation**

**Recommended Bidder(s):** \_\_\_\_\_ meets our approval.

**Amount Spent on Previous Contract:** \_\_\_\_\_

**Name of Fund:** \_\_\_\_\_

**Project Amount: Year 1:** \_\_\_\_\_

**Year 2:** \_\_\_\_\_


**Year 3:** \_\_\_\_\_

**Total:** \_\_\_\_\_

**Written Justification:**

\_\_\_\_\_  
Name, Title

\_\_\_\_\_  
Date

  
\_\_\_\_\_  
Department Director

\_\_\_\_\_  
Date

(REVISED)

ITB 24-101651 – Stone Crushed Granite  
(Three (3) Year Multiyear Contract)

**User Department's Recommendation**

**Recommended Bidder(s): FM Shelton, Inc. AND Green Dream International, LLC meet our approval.**

**Amount Spent on Previous Contract: \$761,266**

**Name of Fund: 581 - Stormwater Enterprise**

**FM Shelton:**

Year 1: \$ 565,743.25  
Year 2: \$ 565,743.25  
Year 3: \$ 565,743.25

**Green Dream International:**

Year 1: \$ 188,581.09  
Year 2: \$ 188,581.08  
Year 3: \$ 188,581.08

**Total: \$ 1,697,229.75**

**Total: \$ 565,743.25**

**GRAND TOTAL: \$ 2,262,973.00**

**Written Justification:**

PW-Roads and Drainage recommends Estimated Award to Both:

(FM Shelton, Inc.) - \$1,697,230.00: AND (Green Dream Int'l.) - \$565,743.00:  
**Item Nos. 1 - 3, 5 - 15, 17 - 32. Item Nos. 1 - 3, 5 - 9, 11 - 15, 17 - 24.**

**GRAND TOTAL: \$2,262,973.00**

('No Bid' Line Item Nos. will be purchased via open market.)

R&D has over 5,000 projects to complete. Both vendors will provide sufficient supply of materials to allow us to better maintain the storm water infrastructure initiatives as well as allowance for emergencies.

**Peggy V. Allen, DDPW**

1-6-2025

Name, Title

Date

Department Director

Date