



DeKalb County
GEORGIA

ITB No. 21-101393 – Steel Bottoms and Top Lids for Commercial Containers

MARKET SURVEY

Solicitation Number: ITB 21-101393

Agent: Jovan Hooper

Project Name: Steel Bottoms & Top Lids for Commercial Containers

Department: Sanitation

Prepared By:

Company	Contact #	Contact Person	Receive bid? Yes/No	Non-Response Justification	Bid in Future
Otto Environmental Systems North America, Inc.	980-275-5457	Sandra Abdow	No	Otto does not produce the dimensions of SOW, instead they produce injection molded 25, 35, 45, 65 and 95-gallon refuse containers, 14 and 18-gallon recycling containers/bins and commercial containers.	Yes
Bakers Waste Equipment Inc.	800-221-4153	Missi Templeton	No	Due to steel price increases, have chosen not to participate on this particular solicitation.	Yes
Wastequip, LLC	800-424-0422	Marya Jenkins	No	Have partnered with a LSBE, Draco Solutions, to bid on their behalf; will not be bidding as a Prime.	Yes
Fabco Fabrication Inc.	229-460-9975	Monica Robinson	No	Due to steel price increases, have chosen not to participate on this particular solicitation.	Yes
Results Summary	ITB was advertised on County website and GPR on 3/29/21 and Champion on 4/1/21, total of two (2) bids were received. Steel and other manufactured commodities are experiencing price increases due to the economy. In fact, as of May 21, prices of steel have increased by about 40%. This has caused some avoidance by known vendors with the fear of being locked in on prices for the next 1-3 years. Knowing this, it is highly unlikely that canceling and re-advertising the bid will not yield better results.				