

EVALUATION SUMMARY (2021-3356)

RFP 20-500560 In-Home Services....

(Multiyear Contract)

Criteria		Rem-Kiks Health Care Services, Inc.
Technical Approach		<ul style="list-style-type: none"> • Respondent described staff plan and staff recruitment plan. • Describes ability to be used to provide services to clients with challenges. • Narrative is very detailed. • Very clear how the services will be provided. • Agency addressed all areas of Technical Approach. • Software directly supports their services to the clients. The care plan is developed following the assessment. • Multilingual caregivers are a major plus. • Staffing and recruiting are explained adequately.
Project Management		<ul style="list-style-type: none"> • Ability to provide training. • Agency will ensure client confidentiality. • Agency provided plan for ongoing training. • Online websites, newspapers, and the DOL are utilized for staffing advertisements.
Personnel		<ul style="list-style-type: none"> • Agency has appropriate number of fulltime staff to manage project. • Provided organizational chart. Agency does background checks through State system which is a requirement. • Office hours are appropriate. • The State system is utilized for background checks. • The staffing plan appears to be adequate.
Organizational Qualifications		<ul style="list-style-type: none"> • Over 20 years of experience. • Very well-versed with in-home services. • Compliance with state regulations. • Agency is qualified to provide services as requested from the RFP. • They have been in compliance with the licensure requirements since the beginning. Agency is capable of providing required services to DeKalb County clients.
Financial Responsibility		<ul style="list-style-type: none"> • Not fiscally solvent. • Losing money. • Agency had a deficit for last 3 years for Ordinary income but had an adjusted net profit for each year.

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References		<ul style="list-style-type: none">• Only 2 out of 3 references responded.• The value of the contract of one reference was only \$5000.
LSBE		LSBE-DeKalb Firm
Cost		<ul style="list-style-type: none">• Submitted costs but they will need to be negotiated.• The total cost is \$1,064,755.00 for Personal Care (\$398,065.00), Homemaker (\$436,275.00), and Respite Care (\$230,415.00) services. (Note: BAFO was requested of and provided by the proposer. Pricing per BAFO is provided on the following page.)
Interview		N/A

EVALUATION SUMMARY (2020-1457)

RFP 19-500523, Plan Review, Inspection and Technical Support Services

Rem-Kiks Health Care Services, Inc. – COST PROPOSAL

Description	Year #1	Year #2	Year #3	Grand Total
Personal Care	Year 1 Unit x Unit Rate 4,500 Units x \$ <u>24.00</u> /unit Subtotal: \$ <u>108,000.00</u>	Year 2 Unit x Unit Rate 5,000 Units x \$ <u>26.00</u> /unit Subtotal: \$ <u>130,000.00</u>	Year 3 Unit x Unit Rate 5,500 Units x \$ <u>27.50</u> /unit Subtotal: \$ <u>151,250.00</u>	<u>\$389,250.00</u>
Homemaker	Year 1 Unit x Unit Rate 5,250 Units x \$ <u>23.50</u> /unit rate Subtotal: \$ <u>123,375.00</u>	Year 2 Unit x Unit Rate 5,750 Units x \$ <u>24.75</u> /unit Subtotal: \$ <u>142,312.50</u>	Year 3 Unit x Unit Rate 6,250 Units x \$ <u>26.00</u> /unit Subtotal: \$ <u>162,500.00</u>	<u>\$428,187.50</u>
Respite	Year 1 Unit x Unit Rate 2,750 Units x \$ <u>24.00</u> /unit Subtotal: \$ <u>66,000.00</u>	Year 2 Unit x Unit Rate 2,950 Units x \$ <u>26.00</u> /unit Subtotal: \$ <u>76,700.00</u>	Year 3 Unit x Unit Rate 3,000 Units x \$ <u>27.50</u> /unit Subtotal: \$ <u>82,500.00</u>	<u>\$225,200.00</u>