

DeKalb County Government
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TO: Phyllis Head, Procurement Manager – Purchasing & Contracting
FROM: Angela Green, IT Business Officer – Innovation & Technology
THROUGH: John Matelski, CIO/Director – Innovation & Technology
THROUGH: Barry Puckett, Deputy Director – Innovation & Technology
SUBJECT: Microsoft Enterprise Agreement for Microsoft Licenses & Technical Support with Microsoft Corporation / SHI International (Reseller) via GA Statewide Contract 99999-SPD-SPD0000060-0003

DATE: May 25, 2023

The Department of Innovation & Technology has received Microsoft Enterprise Agreement (EA) annual true-up and new license quotes for 2023 - 2026 from the firms included in the State of Georgia purchasing contract new and existing Microsoft software licenses and support services. DoIT received quotes from all three resellers included in the State of Georgia purchasing contract and recommends awarding to the lowest cost quote. The 3-year contract period begins at the expiration of our existing contract in August 2023 and ends in August 2026 and includes of our current Software License and Technical Support contract to cover all of Microsoft Corporation proprietary software Licensed Products utilized by the DeKalb County.

SHI International is a State of Georgia authorized distributor of the MS Enterprise License & Select Agreement under the GA Statewide Contract# 99999-SPD-SPD0000060-0003. The Microsoft EA agreement is for three (3) years ending 8/31/2026 and the total monetary obligation of the County for software licensing and support for all years is \$14,003,559.51 (\$4,667,853.17 per year for 3 years). We solicited bids from SHI International, CDW-G, and Dell which are the three authorized Microsoft Enterprise Agreement included in the State of Georgia Microsoft Enterprise Contract. The bid responses are as follows:

CDW-G: \$4,686,750.72 per year

Dell: \$4,698,845.48 per year

SHI: \$4,667,853.17 per year

The quoted price reflects a discount by utilizing the State of Georgia agreement which results in the highest-level discount available to local governments within Georgia. The current Microsoft Corporation Licensing Agreement expiration date is August 31, 2023, thus requiring that this request be expedited.

This request will be funded through Innovation & Technology's maintenance and repair services budget using charge account number 01605.522201.100.0000.0000.

IT requests that P&C submit an agenda item to the BOC at the earliest date possible to ensure BOC approval before the contract expires on August 31, 2023.

Thank you for your consideration of this request. If additional information is required, please contact Angela Green at 470-755-2241.