

AGENDA NOTES

Solicitation Name and Number	Uniforms for Public Safety Personnel (Annual Contract with 4 Options to Renew) ITB 20-101306
Procurement Agent	Jenifer Chapital
Vendor agrees to Renewal under same terms and conditions	No - Galls, LLC agrees to renew with price increase. No - Smyrna Police Distributors agrees to renew with price increase.
Solicitation Name, Number and Contract Number of Expiring contract	Uniforms for Public Safety Personnel (Annual Contract with 4 Options to Renew) ITB No. 20-101306 CPA 1244307 – NAFECO CPA 1244308 – Galls, LLC CPA 1244309 – Dana Safety Supply CPA 1244310 – Smyrna Police Distributors
Contract Number, Contractor Name and Award Amount	<p><u>\$4,953,664.00</u></p> <p><u>NAFECO – CPA 1244307</u> \$38,000.00 – Initial \$56,000.00 – Renewal No. 1 \$ 0.00 – CO1 <u>\$69,000.00 – Renewal No. 2</u> \$163,000.00</p> <p><u>GALLS, LLC – CPA 1244308</u> \$1,027,000.00 – Initial \$1,115,500.00 – Renewal No. 1 \$ 325,000.00 – CO1 \$ 973,000.00 – Renewal No. 2 <u>\$ 954,832.00 – Renewal No. 3</u> \$4,395,332.00</p> <p><u>Dana Safety Supply – CPA 1244309</u> \$ 16,000.00 – Initial \$209,500.00 – Renewal No. 1 \$ 0.00 – CO1 \$225,500.00</p> <p><u>Smyrna Police Distributors – CPA 1244310</u> \$27,000.00 – Initial \$27,000.00 – Renewal No. 1 \$ 0.00 – CO1 \$29,000.00 – Renewal No. 2 <u>\$86,832.00 – Renewal No. 3</u> \$169,832.00</p>

<p>Amount Spent on Expiring Contract</p>	<p><u>\$938,339.28</u></p> <p><u>CPA No. 1244307 - NAFECO</u> \$27,047.08 – Initial \$16,832.83 – Renewal No. 1 \$ 0.00 – CO1 <u>\$ 0.00 – Renewal No. 2</u> \$43,879.91</p> <p><u>CPA No. 1244308 – Galls, LLC</u> \$278,073.72 – Initial \$209,164.38 – Renewal No. 1 \$ 19,418.25 – CO1 \$ 65,333.98 – Renewal No. 2 <u>\$214,555.24 – Renewal No. 3</u> \$786,545.57</p> <p><u>CPA No. 1244309 – Dana Safety Supply</u> \$ 4,809.85 – Initial \$86,446.16 – Renewal No. 1 \$ 0.00 – CO1 <u>\$ 0.00 – Renewal No. 2</u> \$91,256.01</p> <p><u>CPA No. 1244310 – Smyrna Police Distributors</u> \$ 3,806.48 – Initial \$ 3,885.15 – Renewal No. 1 \$ 0.00 – CO1 \$ 4,243.16 – Renewal No. 2 <u>\$ 4,723.00 – Renewal No. 3</u> \$16,657.79</p>
<p>Prime Contractor Information and LSBE – Subcontractor</p>	<p><u>NAFECO - Prime</u> Jerrell Oaks, President/CEO Years in Business: 56 Years Doing Business with DeKalb: 21</p> <p><u>Dana Safety Supply- Prime</u> Alfred Russo, CEO Years in Business: 14 Years doing Business in DeKalb: 14</p> <p><u>Galls, LLC - Prime</u> Michael Wessner, CEO Years in Business: 57 Years doing Business in DeKalb: 19</p> <p><u>Smyrna Police Distributors - Prime</u> Jay Wallace, Vice President Years in Business: 37 Years Doing Business with DeKalb: 20</p> <p>LSBE participation was waived for this ITB</p>
<p>Attachment</p>	<p>UD Contract Renewal Forms</p>