

Cost Analysis for Trucks, with Service Bodies & 40 Ft. Aerial Bucket Lifts (req#846623)

Use of the competitively let Sourcewell Cooperative Agreement No. 081716-KTC for Class 6, 7 & 8 Vehicles and Chassis will allow for a reduction in the purchase of the following:

Description	Market/List Price for Unit	Sourcewell CA Price per Unit	Savings per unit	Discount %
(4) diesel powered trucks, Cab & Chassis with service bodies & 40 ft. aerial bucket lifts	\$195,990.00	\$163,991.00	\$31,999.00	Sourcewell Discount (29.59% off of List)

Notes:

1. There is a total savings of 29.59% off list price by using this Cooperative Agreement to purchase the 4 trucks versus going out to bid.
2. Historically there have only been a handful of local vendors that could provide this specialized equipment. The last time this truck was purchased was in 2013, Rush Truck Centers was the lowest, responsive and responsible bidder. Rush quoted a price of \$213,707.00 per unit which is \$49,716.00 more per unit than using the Sourcewell contract.

By authorizing the purchase of the requested four (4) units off the Sourcewell Contract No. 081716-KTC, a savings totaling \$127,996.00 would be recognized.