

**AGENDA NOTES**

<p><b>Solicitation Name and Number</b></p>	<p align="center">Purchase of Automobiles, Vans, Trucks and Accessories(Annual Contract with 2 Options to Renew) ITB No. 21-101402</p>
<p><b>Procurement Agent</b></p>	<p align="center">Tammy Shew</p>
<p><b>Vendor(s) agreed to renew at the same prices, terms, and conditions.</b></p>	<p align="center">Yes</p>
<p><b>Solicitation Name, Number and Contract Number of expiring/expired contract.</b></p>	<p align="center">Purchase of Automobiles, Vans and Trucks and Accessories 21-101402 Wade Ford, Inc. – 1262401 Hardy Chevrolet – 1262403 Hardy Family Ford – 1262413 ZT Auto C/D/J/R Union City – 1262406</p>
<p><b>Previous Contract Number, Contractor Name and Award Amount.</b></p>	<p align="center">\$17,406,257.60</p> <p align="center">Wade Ford, Inc. – 1262401 \$150,000.00-Initial \$500,000.00-1<sup>st</sup> Renewal Hardy Chevrolet – 1262403 \$7,500,000.00-Initial \$8,306,257.59-1<sup>st</sup> Renewal Hardy Family Ford – 1262413 \$200,000.00-Initial \$500,000.00-1<sup>st</sup> Renewal ZT Auto C/D/J/R Union City – 1262406 \$125,000.00-Initial \$125,000.00-1<sup>st</sup> Renewal</p>
<p><b>Previous Amount Spent on Expiring/Expired Contract.</b></p>	<p align="center">\$17,190,615.17</p> <p align="center">Wade Ford, Inc. – 1262401 \$504,778.82-Initial \$1,583,830.74-1<sup>st</sup> Renewal</p>

	<p>Hardy Chevrolet – 1262403  \$6,996,768.07-Initial  \$7,592,091.15-1st Renewal  Hardy Family Ford – 1262413  \$431,622.56-Initial  \$81,523.83-1<sup>st</sup> Renewal  ZT Auto C/D/J/R Union City – 1262406  \$0.00-Initial  \$0.00-1<sup>st</sup> Renewal</p>
<p><b>Prime Contractor Information and LSBE.</b></p>	<p><b>Wade Ford, Inc. - Prime</b>  Owners: Steve Ewing  Years in Business: 88  Years doing business with DeKalb: 14  <b>Hardy Chevrolet - Prime</b>  CEO: Charles Hardy  Years in Business: 42  Years doing business with DeKalb: 14  <b>Hardy Family Ford - Prime</b>  CEO: Rene Hardy Gordon  Years in Business: 38  Years doing business with DeKalb: 20  <b>ZT Auto C/D/J/R Union City- Prime</b>  Owner: Keith Monnin  Years in Business: 5  Years doing business with DeKalb: 5  (formerly Don Jackson CDJR)</p> <p><i>On October 29, 2021, the LSBE Review Panel waived the LSBE requirements for these types of purchases.</i></p>
<p><b>Attachments:</b></p>	<p>Contract Renewal Request Form</p>