

Cost Analysis for purchasing off of the GDOT Cooperative Contract No. 48400-186-DOT0003013-001 for 10 Ton Heavy Equipment Trailers. Use of this competitively let GDOT agreement will allow for a reduction in the purchase of the following:

Description	Market/List Price	SWC discount off List Price	Discount for using Coop. Agreement	Total Savings per unit
Trailer price per unit	\$25,483.00	\$20,131.57	21%	\$5,351.43

Notes:

1. The total savings for the purchase of 5 trailers is \$26,757.15 which is 21% off utilizing the GDOT Cooperative Contract No. 48400-186-DOT0003013-001. Historically, even when going out to bid, JME Sales, Inc. has been selected as the lowest, responsive and responsible bidder for these types of trailers.