



## MARKET SURVEY

**Solicitation Number:** ITB 19-101202

**Agent:** Jovan Hooper

**Project Name:** Installation of Data, Voice and  
Multimedia Cabling

**Department:** IT

Company	Contact #	Contact Person	Receive bid?	Non-Response Justification	Bid in Future
Convergint Technologies	678-205-2121	Steve Smith	No	Could not participate due to current workload/ scheduling.	Yes
Customer 1 <sup>st</sup> Communications	770-447-5000	Glenn Rudh	No	Most of their work is project-based, and not adapted to a service model. Does not fit their company's methodology at the present time.	Yes
LNKE Tech	404-919-5653	Nate Jones	No	Not able to meet the required certifications in the bid. Are not familiar with those certs.	Yes
Innovative Services	404-379-5465	Glenn McClendon	No	Too many open "pieces" in the scope of work, scope should have been much simpler. A flat rate for cabling and service calls for example; too many "loopholes" in the ITB.	Yes
<b>Results Summary</b>	Non-mandatory Pre-Bid conference held on 6/5/2019, five (5) vendors attended. One (1) vendor chose not to submit bid due to scheduling conflicts or current workloads. One (1) vendor chose not to submit bid due lack of resources to fulfill the project requirements. One (1) vendor chose not to submit a bid due to "confusing" scope of work. Project was extended from 2/4/2020 to 2/13/2020 to provide bidders with more time to submit bids. Project is of a special industry with special certifications and knowledge and is limited on available and qualified vendors to perform this project.				