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Presented To:
DeKalb County Government
3630 Camp Circle
Decatur, Georgia 30032

Date: 10/11/2021
Valid Until: 12/22/2021
Terms: NET 30
FOB: Atlanta, GA

ATTN: Scott Longenbach
(404) 371-2901
sklongenbach@dekalbcountyga.gov

Contract #: Aruba Networks Georgia State
Contract Number: 99999-SPD-T20120501-0011

Submitted By: Ryan N. Greene
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Aruba Access Point Upgrade

Hardware

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXTENDED COST
Q9H63A	Aruba AP-515 (US) Unified AP	218.00	\$ 1,150.00	\$575.00	\$125,350.00
Q9G69A	AP-MNT-MP10-B AP mount bracket 10-pack B	22.00	\$ 205.00	\$148.63	\$3,269.86
Hardware SUBTOTAL					\$128,619.86

Billing Terms: 1 One Time Bills **Total Cost: \$128,619.86**
First Bill: \$128,619.86

This quote assumes that the AP-515's we are quoting will replace existing old outdated AP-105's. Therefore, no additional software subscriptions will be required.

Also, there is a 10% price increase going into effect by Aruba Networks on November 1st. Layer 3 Communications has worked with Aruba to hold this pricing firm for an order placed before December 22, 2021.