



Department of Purchasing and Contracting

INSTRUCTIONS FOR NON-COMPETITIVE PURCHASE REQUESTS

The Competitive Bidding Process is the preferred method of purchasing good or services. A waiver of this process must be requested on a case by case basis by completing a Non-Competitive Purchase Request Form in its entirety.

The form must be signed by Department Director of the User Department and submitted to the Director of the Department of Purchasing and Contracting by attachment to the requisition in Oracle.

Justification for the waiver must be provided on the request form. Additional pages may be attached if necessary.

Non-Competitive Purchase Requisitions must have a market/price reasonableness determination.

Emergency Purchase Request

An Emergency Purchase Request is to be used when a User Department seeks goods or services due to an unexpected and urgent request where health and safety or the conservation of public resources is at risk. The request must be completed regardless of the time of the emergency occurrence or dollar amount of the requisition, and must include an explanation as to why the emergency cannot be responded to using the competitive process. Expiration of funds, administrative delay or expiration of a contract or quote is not acceptable criteria for an Emergency Non-Competitive Purchase.

Sole Source Purchase Request

A Sole Source Purchase Request is to be used when a User Department seeks goods or services from the only qualified vendor or supplier that possesses the unique ability or available capacity to provide the requested goods or services. A vendor may be a sole source when the procurement involves proprietary technology, copyright, or patented information, goods or services. Additional justification for a Sole Source Purchase Request may include the requirement to match piece of existing equipment available only from the same source of original equipment or authorized dealer or an upgrade to existing software only available from the producer of the software;

A Sole Source Public Notice Form shall be posted on the County's website for five (5) business days and the results shall be attached to this Sole Source Purchase Request.



Department of Purchasing and Contracting NON-COMPETITIVE PROCUREMENT REQUEST FORM

Requesting Department: Watershed Warehouse
Department Contact Person: John Mann Telephone: 404 414-2364
Email: jamann@dekalbga.gov

Requisition Number: n/a Suggested Supplier: Crown Lift Trucks
Estimated Amount of Purchase: \$ 153,797.87
Detailed Description of the Goods or Services to be purchased: 2 (RC5735-35)
2 (BATTERIES) 2 (CG35S-7) 2 chargers

Emergency (For Emergency Requests, Please check this box and answer **all** questions below.)

1. Date and Time of Emergency Occurrence _____

2. Please state the nature of the emergency posing a risk to public health, welfare, safety or resources:

3. State how the Estimated Amount was determined to be Fair and Reasonable (attach supporting documentation):

Sole Source (Please check box and answer all of the following completely.)

1. Provide an explanation why the product, service or supplier requested is the only method that can satisfy the requirements. Please explain why alternatives are unacceptable. Be specific with regard to specification, features, characteristics, requirements, capabilities and compatibility. (Attach additional documents, if necessary):

The Crown Narrow Aisle counter balance forklift is the narrowest forklift on the market that will allow for better work place and warehouse safety.

2. Will this purchase obligate us to a particular vendor for future purchases? (Either in terms of maintenance that only this vendor will be able to perform and/or if we purchase this item, will we need more "like" items in the future to match this one?) Explain in detail.

The purchase does not obligate us to a particular vendor however Crown does make the narrowest counterbalance forklift. They are made in the US, serviced locally, with good parts availability and warranty. Forklifts are retained longer than most other units in the county.

3. Explain the impact to the County or Public if this request is not approved.

The narrow forklift will allow for better work place safety in the DWM Warehouse. The reduction of rack and product damage due to large forklifts in aisles way. Not having the forklifts means that we will continue to have a greater amount of workplace risk as well as rack repair.

I hereby request that this non-competitive procurement request be approved for the purchase of the above stated work, material, equipment, commodity, or service.

Department Director (Typed/Printed Name) David Hayes -Di Signature: David Hayes Digitally signed by David Hayes
Date: 2022.12.07 15:55:44 -0500 Date: _____

Do Not Write Below – for the Department of Purchasing and Contracting Use Only

Procurement Agent (Typed/Printed Name) Sharice Feagins-Bailey Signature: _____ Date: _____

Procurement Manager (Typed/Printed Name) Crystal Creekmore Signature: _____ Date: _____

Approved Not Approved

Signature: _____, Director, Department of Purchasing and Contracting Date: _____

Approved Not Approved

Signature: _____, Chief Operating Officer, Chief Executive Office

(Additional information, attach pages if required):

Public Notice of Proposed Award of Sole Source Procurement

Section A – Description of Proposed Sole Source Procurement

Description of Supplies/Services: Crown Narrow Aisle Counter-Balanced Forklift, Chargers, and Batteries

Demonstration of Contractor’s Unique Qualifications: Crown Lift Trucks provides the narrowest forklift on the market that will allow for better workplace and warehouse safety.

Section B – To Be Completed by the Department of Purchasing and Contracting

Market Survey Results

Date Public Notice posted on website: January 26, 2023

Date Public Notice closed: February 1, 2023

Review of Offers

Were any offers received (Yes/No): No

Number of offers received: 0

Responders: 0

Purchasing Agent review and recommendation:

Since 1960 Crown Lift Trucks has earned a reputation as the leading innovator in world-class forklift and material handling industry. Crown has earned more than 100 global design awards and launching new technologies to increase uptime and lower total cost of ownership. Crown manufactures and designs up to 85 percent of its lift trucks components, including key parts like motors, drive units, and electronic modules. Crown provides a wide variety of quality material handling equipment, storage solutions and support services. Originally this request was solicited as an Invitation To Bid (ITB). However, based on the specialized requirements and specifications the department needed; a sole bidder did not meet the requirements and the solicitation was cancelled to resubmit as a sole source. Market research was completed however, no other vendor could provide forklifts with the required specifications needed. The Crown Narrow Aisle Counter-balance Forklift is narrowest forklift on the market that will allow for better work place and warehouse safety. DeKalb County has been doing business with Crown Lift Trucks since 2004. The Department of Watershed Management are currently in use of these specific narrow isle forklifts which are were provided and serviced by Crown. The vendor has agreed to DeKalb County PO terms and conditions. My recommendation is to approve the sole source. The total amount spent with Crown Lift Trucks is \$169,515.52.

Sharice Feagins-
Bailey

Digitally signed by Sharice
Feagins-Bailey
Date: 2023.03.20 12:01:03
-0400

Agent Signature

Date

Procurement Manager Signature

Date

From: [Barr, Andy](#)
To: [Stroman, Valencia D.](#)
Cc: [Lavala, Yasah R.](#); [Gilbert, Sonia A.](#); [Feagins-Bailey, Sharice M.](#); [Creekmore, Crystal](#); [Mann, John A.](#)
Subject: Re: Sole Source Purchase Crown Lift Trucks
Date: Monday, January 16, 2023 12:32:31 PM
Attachments: [image003.png](#)

Hey Valencia,

Yes- we accept these terms for the new forklifts.



Andy P Barr
Account Manager
Crown Equipment Corporation
3060 Premiere Pkwy
Duluth, GA 30097
Phone
404-889-0885
crown.com

How are we doing? [Click here](#) to give your feedback, and a chance to win a \$50 Visa gift card.

From: Stroman, Valencia D. <vstroman@dekalbcountyga.gov>
Sent: Wednesday, January 11, 2023 3:32:07 PM
To: Barr, Andy <Andy.Barr@Crown.com>
Cc: Lavala, Yasah R. <yrlavala@dekalbcountyga.gov>; Gilbert, Sonia A. <sagilbert1@dekalbcountyga.gov>; Feagins-Bailey, Sharice M. <sfbailey@dekalbcountyga.gov>; Creekmore, Crystal <ccreekmore@dekalbcountyga.gov>; Mann, John A. <jamann@dekalbcountyga.gov>
Subject: Sole Source Purchase Crown Lift Trucks

CAUTION: This email originated from outside of Crown. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good Afternoon,

Hope your New Year is going well. It is our understanding that you accept DeKalb's Purchase Order Terms for this purchase upon putting this package together. Please respond (REPLY ALL) to this email as an acknowledgement that you are accepting the DeKalb PO Terms. Thanks.

From: [Barr, Andy](#)
To: [Feagins-Bailey, Sharice M.](#)
Subject: Re: Crown Lift Request for DWM
Date: Monday, March 20, 2023 11:50:24 AM
Attachments: [image001.png](#)

90 days



Andy P Barr

Account Manager

Crown Equipment Corporation

3060 Premiere Pkwy

Duluth, Ga 30097

Phone

404-889-0885

crown.com

How are we doing? [Click here](#) to give your feedback, and a chance to win a \$50 Visa gift card.

From: Feagins-Bailey, Sharice M. <sfbailey@dekalbcountyga.gov>

Sent: Monday, March 20, 2023 11:47:17 AM

To: Barr, Andy <Andy.Barr@Crown.com>

Subject: RE: Crown Lift Request for DWM

CAUTION: This email originated from outside of Crown. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good Morning,

This request will need to go before our Board of Commissioners. The time frame is unknown before we will be able to issue a purchase order. How long is the validity of this quote? Or how long can you extend the quote?

Sharice

From: Barr, Andy <Andy.Barr@Crown.com>

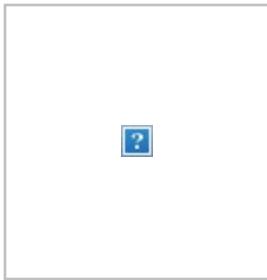
Sent: Monday, March 20, 2023 10:17 AM

To: Feagins-Bailey, Sharice M. <sfbailey@dekalbcountyga.gov>

Subject: Crown Lift Request for DWM

Hey Sharice,

Please see attached updated quotes with sole Source letter.



Thank you,

Andy P Barr
Account Manager
Crown Equipment Corporation
3060 Premiere Pkwy
Duluth, GA 30097
Office – 770-381-4999
Mobile- 404-889-0885
crown.com

How are we doing? [Click here](#) to give your feedback, and a chance to win a \$50 Visa gift card.

I invite you to visit our [Crown Atlanta website](#) as well as our [You Tube page](#) for more information on our equipment, parts, and service.

Check out our [Industrial Products Catalog](#) where you can find pallet racking, safety, and other warehouse products which we offer (catalog can be delivered upon request).

CROWN Crown Lift Trucks - Atlanta
3060 Premiere Pkwy.
Duluth, GA 30097
770-381-4999
crown.com

Sole Source Letter
3/20/2023
DeKalb County Purchasing and
Contracting.

DeKalb County
1300 Commerce Drive
Decatur, GA 30030
Attention: Purchasing and Contracting

Dear Customer,

The Crown narrow aisle counterbalance (RC5500) forklift is the narrowest forklift on the market that will allow for better workplace and warehouse safety. The forklifts are made in the US, serviced locally (150 Van tech) with good parts availability (Parts stock in Duluth, GA) and comprehensive warranty. Crown forklifts are retained longer than most other units in the county. Crown Lift makes over 85% of the parts for their forklift. (Vertical integration). Below is the item that no other forklift manufacture can offer as a Stock /Standard item:

- Flex ride suspension - More comfort and less fatigue.
- Comprehensive system control that constantly monitored and data is shared to modify performance of the lift based on real-time work conditions.
- Intrinsic Stability System designed to minimize the causes of unstable conditions for safety and efficiency.
- High-torque traction motor to improve overall braking performance.
- Warranties: three-year, 6,000-hour warranty on Access 1 2 3 electronic components and a two-year, 4,000-hour warranty on thee-GEN Braking System.
- Counterbalanced Truck- RC5535-35 3,500 lb. Capacity, 36 Volt -AC Hydraulics,
- e-GEN Braking System uses the power of the high-torque traction motor to improve overall braking performance.
- Comprehensive lift truck warranty - Three-year, 6,000-hour warranty on Access 1 2 3 electronic components and a two-year, 4,000-hour warranty on thee-GEN Braking System.

Sincerely,



Andrew Barr
Account Manager
Andy.Barr@crow.com

DeKalb County Watershed Management
1580 Roadhaven Dr
Stone Mountain, GA 30083

Dear John,

Crown is pleased to present this proposal for you to meet your company's specific material handling solution needs. Our dedicated team of professionals are committed to providing a suite of products and services that deliver the lowest total cost of ownership and greatest long-term value.

Crown's award-winning line of lift trucks maintains a reputation for advanced product design, engineering and integrated manufacturing processes. Offering a broad range of forklifts, as well as automation and fleet management technologies, Crown seeks to provide customers with forward thinking and innovative products designed to improve performance and lower operating cost.

Many top ranked companies choose to partner with Crown. They place extraordinary value on our lift trucks and also recognize they will be supported by the most comprehensive customer support and service network in the industry.

Innovative Companies Choose Crown

- 60% of Forbes Top 50 Innovative Companies
- 70% of Newsweek Top 10 Green Companies in the World
- 88% of Fortune 500 Companies
- 92% of Internet Retailer Top 50 e-commerce U.S. Companies
- 100% of Newsweek Top 10 Green Companies in the U.S.

Thank you for giving us the opportunity to present this proposal to you. We look forward to partnering with you on this project.

Sincerely,

Andrew Barr
Account Manager
Andy.Barr@crown.com

THE CROWN ADVANTAGE

C::: SERIES

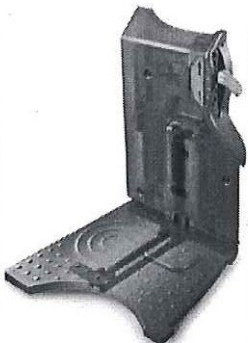
OUTSTANDING VERSATILITY

The Crown RC 5700 delivers excellent comfort, visibility, ergonomics and reliability. This industry leader works in a wide array of applications and helps boost productivity with operator-friendly features, including enhanced visibility, low step height and innovative, adjustable suspension system. Getting on and off and operating this truck has never been so easy or felt so good.

Discover how the RC can give your business the advantage:



FlexRide Suspension™



An innovative suspension system with shock & vibration protection that's adjustable by operator.

e-GEN® Braking



Practically eliminate maintenance costs with Crown's frictionless e-GEN braking system that extends operating time and delivers long lasting reliability.

Intrinsic Stability System™



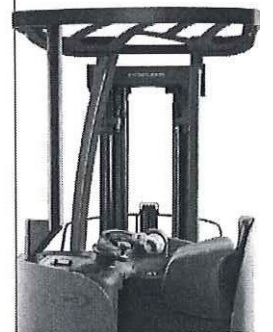
This proactive approach to stability is built into the RC Series - unlike competitive systems that react to unstable conditions.

Access 1 2 3® Control System



A comprehensive control system enables safe, reliable truck performance with thorough and consistent diagnostics built into every truck.

Outstanding Visibility



From the sloped and sculpted power unit, to the wide mast window, the RC Series provides operators with an expansive view.

Let the versatile **ADVANTAGES** of the Crown RC 5700 Series give you outstanding levels of productivity.

Contact your local Crown dealer or visit crown.com.

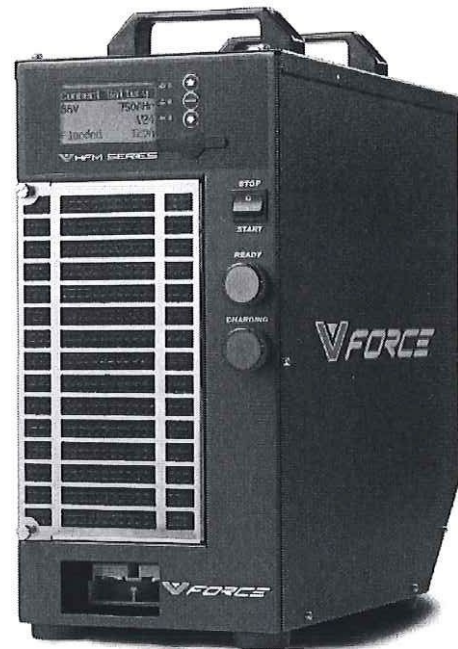
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THE CROWN ADVANTAGE

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MAXIMIZE YOUR INVESTMENT

Lower your energy costs and maximize the life of your battery with efficient and reliable high-frequency modular charging. V-HFM Series Chargers are capable of accommodating conventional, opportunity and fast charging requirements, delivering flexible solutions for nearly any battery-charging need.



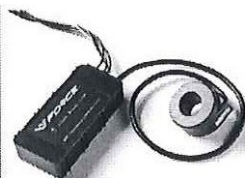
Discover the difference:

Efficiency



An average efficiency of 93% over the entire charge cycle reduces amp draw and lowers your costs. Better efficiency is better for the environment.

Intelligent Control



The Charger's onboard intelligence allows monitoring of performance and battery condition. An optional monitoring device installed on each battery allows the charger to read the cell voltage and battery temperature accurately to equalize when needed and minimize battery-damaging heat to prevent deterioration.

Compact



Offering a lightweight design that allows easy one-person installation, this charger occupies approximately 67 percent less space than the typical charger cabinet.

Flexible/ Versatile



Capable of conventional, opportunity or fast charging batteries of almost any size, this charger series can be changed or expanded to accommodate future charging needs.

Reliable Redundant



A redundant back-up feature along with plug-and-play functionality allows for easier service and reliable performance using proven charging technology.

We have what you need to make the most of your battery
- efficiently and dependably.

For more details, contact your local Crown dealer or visit crown.com.

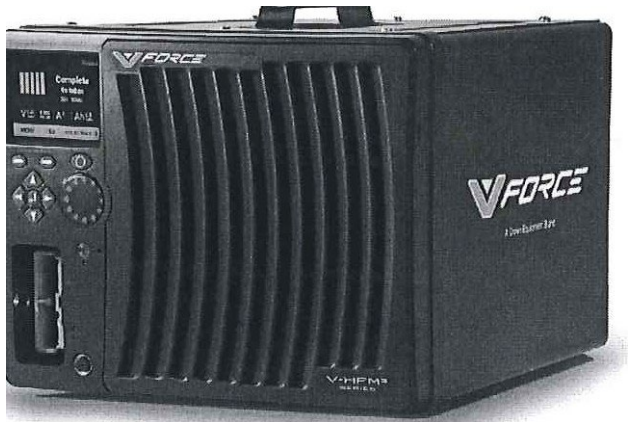
mawn

THE CROWN ADVANTAGE

POWER UP ...

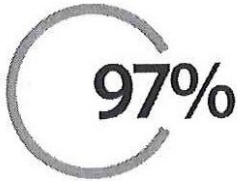
POWER UP WITH VERSATILITY

Keep your forklift fleet moving with the smart, versatile and scalable V-HFM³ Series charger. The V-HFM³ can do the work of multiple chargers for a range of battery voltages and battery types including lead-acid or lithium-ion. It's the charger that delivers a powerful, efficient return on investment.



Discover the difference:

Efficiency



In a small, stackable footprint, the V-HFM³ packs more efficiency - up to 97% -- than many other high frequency chargers. Intelligent design helps reduce charge time and energy costs.

Intelligent Control



When auto-voltage sensing is enabled, the charger identifies batteries upon connection to apply the correct charging profile, from 24 to 96 volts. Displays with easy-to-read color LED indicators continually update charging status, cooling time, equalizing and watering needs - for easy, safe and reliable charging.

Flexibility



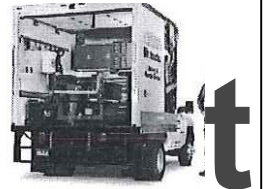
Charge virtually any lift truck battery in your fleet, whether lead-acid or lithium-ion, with conventional, opportunity and fast charging methods. Add a module to an available slot to easily scale up for growing application demands.

Connectivity



Options for remote monitoring and diagnostics with the optional battery monitoring device (BMID), provides access to important battery and charger state of health.

Crown Service Support



Call on our responsive network of service technicians and motive powerspecialists to provide product support and consulting services that help reduce your downtime and raise your productivity.

V-HFM³ Series Chargers, a key part of Crown's total motive power solutions.

To learn more, contact your local Crown dealer or visit crown.com.

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Features and Options

RC5735-35 3,500 lb. Capacity, 36 Volt, Stand-Up Rider Lift Truck

Manufacturing Standard	ANSI - US and Others
Hydraulic Lift System	AC Lift System
Power Source Options	Standard Lead Acid Battery
Mast Type	TT
Lift Height	208"/5280mm
Collapsed Height	89.0
Extended Lift Height (inches)	256
Free Lift (inches)	38.2
Mast Tilt Options	5° Back / 5° Forward
Drive Thru Overhead Guard	Standard Overhead Guard
Overhead Guard Height	88"/2235mm
Sideshifter	Crown Integral Sideshifter 34.5" Wide
Accessory Hydraulics	1 Low Pressure
Additional Hydraulic Function with Cable (5th Function)	No Hydraulic Function w/Cable
Hang-on Mast Carriages	34.5"/875mm
Fork Type	Partial Tapered Forks
Fork Size	1.8" x 4" 145mm x 100mm
Fork Length	42"/1065mm
Load Backrest Option	Bolt-On
Load Backrest Size	36" x 48"/915mm x 1220mm (WxH)
Battery Compartment	D3 (18.19") 18.38" x 38.56" x 31.00"
Battery Connector Type	SB350
Battery Connector Color	Gray
Floorboard Option	FlexRide™ Suspension
Soft Knee Pad	Yes
Armrest Type	Static
Steer Tiller Option	Standard 4 1/8" Radius 105mm Radius
Steering Direction	Forward Steering
Operator Fan	Yes
Drive Tire Options	Smooth Rubber HD
Steer Tire Options	Smooth Rubber HD
Front Worklights	Overhead Guard Mounted
Worklight Type	LED
Flashing Light	Amber LED
Flashing Light Shield	Partial Shield
Travel Alarm	Standard (Reverse-PUF)

CJ.QWI Crown Lift Trucks - Atlanta
3060 Premiere Pkwy.
Duluth, GA 30097
770-381-4999
crown.com

Quotation
03/17/2023
Quote No. 366611
DeKalb County Watershed Management

Tilt Position Assist
Accessory Pole
Pad Clip and Hook
Accessory Clamp and Mounting Plate
Pockets (Dark Gray)
Paint Color
Language on Decals

Yes
Yes Length
Yes
Yes
Large Pocket
Crown Beige/Gray Paint Colors
US English

Surcharges and Warranties:

Commodity Surcharge
Warranty

Commodity Surcharges
Standard - One Year/Unlimited Hours



Crown Lift Trucks - Atlanta

3060 Premiere Pkwy.
Duluth, GA 30097
770-381-4999
crown.com

Quotation

03/17/2023

Quote No. 366611

DeKalb County Watershed Management

Battery and Charger Specifications

Battery Information

Manufacturer	Crown
Model Number	RC5735
Type	VForce TubularLM
Order Code	18-125VTA-15
Model Number	RC5735 VForce TubularLM (18-125VTA-15)
KWH Rating	30.6
Weight	2448
Compartment Size	17.86" X 38.31" X 30.5"
Battery Connector Type	SB350
Battery Connector Color	Gray
Battery Cable Position	A
Battery Cable Length	13"/330mm
Watering Kit Type	V-Force
V-Force Watering Kit	36V BCI - US

Charger Information

Manufacturer	Crown
Model Number	FS3-MP344-2
Charger Type	Lead Acid
Charger Type	36
Line Voltage	480v
Phase	3
Conventional AH	300-1250
Charger Connector Type	SB350
Charger Connector Color	Gray



Crown Lift Trucks - Atlanta
 3060 Premiere Pkwy.
 Duluth, GA 30097
 770-381-4999
 crown.com

Quotation
03/17/2023
Quote No. 366611
DeKalb County Watershed Management

Pricing Information

Quantity	Products	Price Each	Extended
2	RC5735-35	\$39,043.40	\$78,086.80
2	Batteries	\$6,820.97	\$13,641.94
2	Chargers	\$2,894.74	\$5,789.48
	Total Package Price:		\$97,518.22
	(Tax not included in price)		

The Terms and Conditions attached hereto are hereby incorporated as if fully restated herein and prices are firm for fifteen (15) days from the date of this Quotation. In the event of a conflict between the Terms and Conditions and this Quotation, this Quotation shall govern and control.

Prices quoted are based upon quantities specified above.
 If **DeKalb County Watershed Management** cannot accept merchandise at the time of shipment from our supplier, **DeKalb County Watershed Management** will be invoiced and normal terms will apply.

Above prices are subject to all state and local taxes.
FOB: Delivered
Terms: Net 10 DAYS.

Crown Lift Trucks

cfind't.ew J3a'C.'C.

Andrew Barr
 Account Manager

DeKalb County Watershed Management

By _____

Title _____

Date _____



Crown Lift Trucks - Atlanta
3060 Premiere Pkwy.
Duluth, GA 30097
770-381-4999
crown.com

Quotation

3/20/2023

Quote No. 366438

DeKalb County Watershed Management

DeKalb County Watershed Management
1580 Roadhaven Dr
Stone Mountain, GA 30083

Dear John,

Crown is pleased to present this proposal for you to meet your company's specific material handling solution needs. Our dedicated team of professionals are committed to providing a suite of products and services that deliver the lowest total cost of ownership and greatest long-term value.

Crown's award-winning line of lift trucks maintains a reputation for advanced product design, engineering and integrated manufacturing processes. Offering a broad range of forklifts, as well as automation and fleet management technologies, Crown seeks to provide customers with forward thinking and innovative products designed to improve performance and lower operating cost.

Many top ranked companies choose to partner with Crown. They place extraordinary value on our lift trucks and also recognize they will be supported by the most comprehensive customer support and service network in the industry.

Innovative Companies Choose Crown

- 60% of Forbes Top 50 Innovative Companies
- 70% of Newsweek Top 10 Green Companies in the World
- 88% of Fortune 500 Companies
- 92% of Internet Retailer Top 50 e-commerce U.S. Companies
- 100% of Newsweek Top 10 Green Companies in the U.S.

Thank you for giving us the opportunity to present this proposal to you. We look forward to partnering with you on this project.

Sincerely,

Andrew Barr
Account Manager
Andy.Barr@crown.com

THE CROWN ADVANTAGE

C-G SERIES

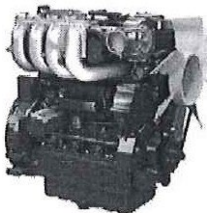
DELIVERING STRENGTH AND RELIABILITY

Crown's C-G Series 8,000 to 12,000 pound LPG pneumatic forklifts combine industrial features, operator-centric design and Crown's extensive network of support to deliver a better experience for the operator and performance that exceeds throughput expectations year after year.



Discover the strength and reliability you can expect from CG35-55 models:

Industrial LPG Engine



The industry-proven 3.5L 4-cylinder engine delivers 92.5 HP and employs gear-driven timing eliminating belts and chains. A cast iron block and cylinder head help ensure reliability.

Powershift Transmission



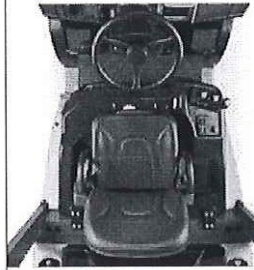
A 2-speed transmission with a standard Auto-shift feature helps extend transmission and tire life by softening on-the-go direction changes and prevents accelerating from a standing start in high gear, further increasing fuel economy.

Oil-Cooled Disc Brakes



Dual braking assemblies are fully enclosed to prevent outside contamination and include a 5-year, 10,000-hour warranty, providing exceptional stopping power and long life.

Operator Comfort



A suspension seat, tilt steering, park brake alarm, seat belt indicator and open leg room enhance the operator experience. Full cabin options including *NC* and heat increase comfort while Tilt Position Assist improves precision.

Crown Service and Support



The C-G Series is a robust forklift backed by Crown's nationwide service and support network, including quality parts and the assured performance of the Crown Integrity Service System®.

**Crown CG35-55 LPG Pneumatic Forklifts,
Strength and Reliability that Exceeds Expectations.**

Contact your local Crown dealer or visit crown.com.

!ICW"



Crown Lift Trucks - Atlanta

3060 Premiere Pkwy.
Duluth, GA 30097
770-381-4999
crown.com

Quotation

3/20/2023

Quote No. 366438

DeKalb County Watershed Management

Features and Options

CG35S-7 8,000 lb. Capacity, IC Pneumatic Tire

Environmental Designation (UL Rating)	LP Gas Not UL Rated
Mast Type	TT
Lift Height	202"/5130mm
Collapsed Height	97.0"
Extended Lift Height	249"
Tilt Options	5 Deg Back/ 8 Deg Forward
Overhead Guard Height	87.6"/2225mm
Cabin Style	Semi-Cabin Style A Top Roof Cover
Cabin Mirrors	2 Large Side Mirrors and 1 Panoramic Mirror
Operator Fan	Yes
Storage Pocket	Yes
Sideshifter	Hang On, 49" Wide
Accessory Hydraulics	Single Accessory Hydraulics (3 Way) - Sideshifter
Hydraulic Control Valve	Single Ace Control Valve 3S/2L
Fork Size	2" x 6" 150mm x 150mm
Fork Length	47"/1195mm
Fork Carriage Type	Hook Type
Load Backrest Size	51" x 47"/1295mm x 1195mm (WxH)
Fork Carriage Width	49"/1245mm
Exhaust System	Standard
Seat Option	Vinyl Suspension Seat w/ Hip Restraint
Spinner Knob	Yes
Rear Grab Bar with Horn	Rear Grab Handle with Horn
Drive Tire Options	Pneumatic Narrow Single DriveTires (Air Filled) w/Pneumatic (Air Filled) Steer
Front Worklights	Two LED Worklights
Flashing Light Mount	LED Above OHG
Flashing Light	Amber
Travel Alarm	Standard (Reverse-PUF)

Surcharges and Warranties:

Warranty

Standard -12 Month/ 2000 Hours

Power Train Only - 24 Month/ 4000 Hours

Pricing Information

Quantity	Products	Price Each	Extended
1	CG35S-7	\$56,279.65	\$56,279.65
	Total Package Price: (Tax not included in price)		\$56,279.65

The Terms and Conditions attached hereto are hereby incorporated as if fully restated herein and prices are firm for fifteen (15) days from the date of this Quotation. In the event of a conflict between the Terms and Conditions and this Quotation, this Quotation shall govern and control.

Prices quoted are based upon quantities specified above.
If **DeKalb County Watershed Management** cannot accept merchandise at the time of shipment from our supplier, **DeKalb County Watershed Management** will be invoiced and normal terms will apply.

Above prices are subject to all state and local taxes.
FOB: Delivered
Terms: Net 10 DAYS.

Crown Lift Trucks

cfmrl'c.ew JJa'C.'C.

Andrew Barr
Account Manager

DeKalb County Watershed Management

By _____

Title _____

Date _____

InfoLink

MAKE EVERY CONNECTION COUNT

Crown's Infolink® Operator and Fleet Management System opens a world of data that matters most, enabling you to:




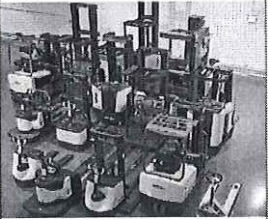

- Promote and manage safety
- Uncover hidden risk
- Find cost-savings
- Reinforce training
- Empower operators and managers
- Accelerate improvement

Infolink wirelessly connects your entire fleet, capturing critical operator and lift truck data to provide valuable insights about your operation. Real time alerts, intuitive dashboards and detailed reports provide the information you need, when and how you need it, to make data-driven decisions. With Infolink, it's easy to define benchmarks and measure results for continued progress in improving safety, reducing expenses and increasing productivity.



7" Touch Screen

Learn how Infolink can give your business the Crown Advantage:

<p>Improve Productivity</p>  <p>Understand actual productivity levels and where improvements can be made: processes, operators, infrastructure.</p>	<p>Promote Safety Compliance</p>  <p>Operator certification and customizable inspection checklists help to prevent unauthorized use of equipment and ensure compliance.</p>	<p>Increase Lift Truck Uptime</p>  <p>Schedule planned maintenance based on actual usage to improve uptime.</p>	<p>Enhance Asset Management</p>  <p>Visibility of equipment utilization allows for proper allocation and elimination of unneeded rentals and leases.</p>	<p>Reduce Damage Expense</p>  <p>Reduce lift truck, facility and product damage with impact monitoring that enables timely feedback and operator coaching.</p>
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InfoLink - Connect to the information that matters.

Contact your local Crown dealer or visit crown.com.

