

# MARKET SURVEY

**Solicitation Number:** 20-101240

**Agent:** Jervai McConico

**Project Name:** Family Functional Therapy (FFT) and Multisystemic Therapy Services

**Department:** Juvenile Court

**Prepared By:** Jervai McConico

Company	Contact #	Contact Person	Receive bid? Yes/No	New Contact/Address Information	Non-Response Justification	Bid in Future
Youth Villages	1(901)251-5000	<u>Jody Paine</u>	<u>Yes</u>		<u>Reviewed the bid opportunity but had questions about the scale and scope of the project/ and whether they could provide both services</u>	<u>Yes</u>
AMI Kids	(910)987-7816	<u>Korah Skuce</u>	<u>Yes</u>		<u>Limited number of start-up dollars and referrals/ Also, concerned about the scale of the project</u>	<u>Yes</u>
CHANCE	(770)715-4728	<u>Toni Tennyson-Smith</u>	<u>Yes</u>		<u>Scope of project not large enough to justify getting additional participation. Also, office is in Newton County and not able to</u>	<u>Yes</u>

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					<u>qualify as LSBE</u>	
<b>Results Summary</b>	<p><u>There was a mandatory pre-bid conference on March 24, 2020. Four potential prime contractors attended. Two submitted bids as primes. One of the attendees, Grace Harbour is the sub-contractor for Evidence-Based Associates. Five additional vendors were contacted here. Though, half did not respond, possibly due to recovering from Covid-19 related issues, we gained valuable insight from those who did.</u></p> <p><u>The vendors that did not already have a local presence were concerned about two main factors:</u></p> <ol style="list-style-type: none"> <li>1. <u>The size of the project; and</u></li> <li>2. <u>Start up costs and the lack of upfront funding</u></li> </ol> <p><u>The vendors were truly concerned about building and maintaining a team to service the County.</u></p>					