

AGENDA NOTES

Solicitation Name and #	Commercial Janitorial Services RFP No. 19-500529
Procurement Manager	Delois Robinson, MBA, CPPO
Date Solicitation Bid prices expires. (Indicate if vendor has agreed to extend bid date/prices. Include new date.)	July 15, 2020 (extended for 60 days via bid validity letters)
Solicitation Name, # and Contract # of expiring/expired contract (If no previous contract, please indicate.)	Countywide Commercial Janitorial Services, ITB No. 16-100714 1037689 - American Facility Services (AFS) 1055558 - Building Maintenance Services (BMS)
Previous Contract#, Contractor(s) Name and Award Amount (Include Increases and Total Award Amount)	<p><u>Grand Total Award - \$9,150,376.66</u></p> <p><u>Intercontinental Commercial Service (ICS)</u> \$ 735,880.00 – Initial</p> <p><u>1037689 – American Facilities Services, Inc.</u> \$ 718,740.00 – Initial Award \$1,100,000.00 – 1st Renewal \$1,818,740.00 – 2nd Renewal \$ 0.00 – Change Order No. 1 \$ 250,000.00 – Change Order No. 2</p> <p><u>1055558 – Building Maintenance Services, Inc.</u> \$1,387,951.20 – Initial Award \$1,100,000.00 – 1st Renewal \$1,603,033.60 – 2nd Renewal \$ 186,031.86 – Change Order No. 1 \$ 250,000.00 – Change Order No. 2</p>
Previous Amount Spent on Expiring/Expired Contract (if multiple award, List Amount Spent per Contract and include Total Amount Spent)	<p><u>Grand Total Spent to Date - \$5,479,545.05</u></p> <p><u>1037689 – American Facilities Services, Inc.</u> \$ 577,487.00 – Initial Spent \$1,100,000.00 – 1st Renewal \$1,291,553.00 – 2nd Renewal</p> <p><u>1055558 – Building Maintenance Services, Inc.</u> \$ 418,498.00 – Initial Spent \$ 944,758.53 – 1st Renewal \$ 1,147,248.52 – 2nd Renewal</p>

:	<p><u>A-Action Janitorial Service, Inc. (PRIME) LSBE DeKalb</u> Barbara Storey, Chief Executive Officer Years in Business: 22 Years Doing Business in DeKalb: 3</p> <p><u>Cleanstar National, Inc. (PRIME)</u> Jacob Amedee, CEO Years in Business: 24 Doing Business with DeKalb County: 2 months</p> <p>References were favorable: 1) AT&T 2) DeKalb County School System 3) Atlanta Hawks</p> <p>LSBE Participation – 20% Strategic Solutions Cleaning Services (LSBE-MSA) Maria Valdes, Owner 6241 Long Shore Drive, Douglas, GA 30135 <i>Services: Janitorial Services</i> Years in Business: 3 Years doing Business with DeKalb County: 0</p> <p>References were favorable: 1) Grady Hospital 2) Holy Innocents Church 3) Mt. Pisgah School</p> <p><u>Building Maintenance Services (BMS) (PRIME)</u> Brian Marcus, CEO/President Years in Business: 27 Doing Business with DeKalb County: 2</p> <p>LSBE Participation - 20% Pretty House Company, LLC – (LSBE DeKalb) Karen Clarke, Owner 1274 Bexley Court Stone Mountain, GA 30083 <i>Services: Janitorial</i> Years in Business: 12 Years Doing Business with DeKalb: 8</p> <p><u>(3) Additional Subcontractors:</u> Klean Girl With A Bucket, LLC – (LSBE-MSA) - <i>no assigned percentage</i> 6182 Thorncrest Dr. Tucker, GA 30084 <i>Services: Cleaning and Maintenance</i> Years in Business: 10 Years Doing Business with DeKalb: 2</p>
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	<p>Foremost Group, LLC. Patricia Munoz, Owner 3370 Duncan Bridge Drive Buford, GA 30519 <i>Services: Janitorial</i> Years in Business: 56 Years Doing Business with DeKalb: 0 References were favorable</p> <p>Prestige Maintenance Services, LLC. John Jeong H.Lee, President 3483 Satellite Blvd, Suite 200 Duluth, GA 30096 <i>Services: Janitorial/Equipment</i> Years in Business: 35 Years Doing Business with DeKalb: 0 References were favorable</p>
Attachments:	<ul style="list-style-type: none"> • UD Recommendation Form • Cumulative Score Report • Location List