

Solicitation Number: RFP 22-500636

Agent: Phyllis A. Head

Project Name: DeKalb County’s GDOT Gateways Landscaping Design, Installation, Enhancement and Maintenance (Multiyear)

EVALUATION SUMMARY REPORT

PROPOSER		
	<i>Russell Landscape</i>	<i>Mariani Enterprises, LLC dba Ed Castro Landscape</i>
EVALUATION CRITERIA		
<p>Technical Approach to the Project</p> <p>10 Points</p>	<p>Identified technical approach, not in detail, but stated their understanding of the project and stated how they would approach the project.</p> <p>Listed conceptual design picture, proposed plant list and expectations.</p> <p>Provided pictures of similar landscaping and a proposed plant list, but no plans. Proposes to use same planting list as was used at City of Atlanta interchanges.</p> <p>Experience – Good</p> <p>Well Organized</p>	<p>Identified technical approach, not much detail, not project specific but seems to understand the project and put some info about how to approach. Like the timeline breakdown during the design, installation, enhancement and maintenance phases. Listed plants and equipment to be used, material and products.</p> <p>Provided conceptual planting plans and detailed planting lists for each location.</p> <p>Too Many Unknowns</p> <p>Not Clear</p>
<p>Project Management</p> <p>10 Points</p>	<p>Detailed management of the project, including task level, progress reporting, LSBE utilization and equipment to be used. Proposes to hold weekly meetings to update UD on progress, schedules and issues.</p> <p>Proposes to complete each site before moving to the next. Good description of their process including mobilization, construction, and follow-up maintenance. Monthly progress meetings. Did not provide a schedule.</p> <p>Extensive Experience</p>	<p>Jumbled together-technical approach and project mgmt., was difficult to differentiate a little. Seemed to understand what is asked and have resources and knowledge to handle.</p> <p>Describes certain elements of their project management, but not how the project will be organized. Will use several crews for installation. Monthly reports. Did not provide a schedule. Focused more on maintenance.</p> <p>No direct outline for design, installation, maintenance, and enhancement</p>

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	Project Approach very good	Management assignment is not clear
Personnel 10 Points	<p>Clearly identified team, managers of the project and LSBE. Years of experience with this type of project.</p> <p>Superintendent, Ryan Nunnally, has experience with 20 other interchanges. Other key personnel have extensive experience in the field. Not clear who will be project manager.</p>	<p>Identified the team and mgrs., many years experience, plus for that. Although have team and experience, with background and education, do not see resumes at all, so could not see whom on their team has GDOT experience.</p> <p>Listed personnel have extensive experience in the field, but do not appear to have any past experience on GDOT projects.</p> <p>No GDOT experience for personnel</p>
Organizational Qualifications 40 Points	<p>Many years exp. with GDOT and large normal and GDOT projects. Clearly responded to all areas of this section and impressive qualifications, work and similar experiences.</p> <p>Has performed all services previously on projects in GDOT right-of-way and for other government entities, including numerous interchanges in the City of Atlanta. Landscape management being done for multiple cities and CID's. Firm has been in existence since 1987. One installation team, one maintenance team, and two litter teams.</p> <p>Good/Great Experience</p> <p>Previous GDOT projects</p>	<p>Listed similar projects, but doesn't seem to specify if GDOT projects or not. Projects are similar, large projects.</p> <p>Listed may projects, high value and detailed; impressive. Do not see where GDOT experience, policies and procedures familiarity are specified.</p> <p>Does not list any past experience with GDOT, although they do have roadway maintenance experience with City of Atlanta and Gwinnett County. Firm appears to be focused on parks and individual sites.</p> <p>Little to no GDOT experience for this type of project</p> <p>Unsure about ability to complete this GDOT scope of work</p>